

An automated process that finds and recovers lower private fares, on the same itinerary currently booked. RightFare alone has saved over \$300 million collectively for clients over its lifetime, and provides significant savings on your annual air spend.

No agent intervention needed. RightFare runs nightly securing your fare savings with the ability to recover booked seats present in the PNR after recovering the lower fare. The process is completely transparent to passengers.

RightRez provides RightFare customers with reporting on all transactions including the itinerary before and after recovering a better fare. This includes your savings and whether or not the itinerary we secured actually traveled. If it does not travel, there is no savings, which means you don't pay.



RIGHTFARE displaying accounting dashboard with client sample.
Actual dashboard layout may differ.

KEY FEATURES:

- **Daily review of all PNRs that are currently eligible for better fares.** Recover the better fare at the time it is identified and secure savings immediately. Touch-less PNRs stay that way, touch-less.
- **Automatically recover seats** that were selected prior to recovering the better fare if they are available. If they are not immediately available, RightFare provides a report for agencies to follow up.
- **Control over fare recovery business rules.** You decide the minimum amount of savings you're willing to accept, if there are carriers that should be excluded, ticket time limit requirements, etc.
- **A detailed accounting report** at your fingertips highlighting key statistics on your RightFare results.
- **Pay only if you save.** RightRez only charges for the recovery of lower fares that *actually travel*. We understand the volatility in the travel industry and how quickly things can change.
- **Works with:** **AMADEUS** | **Sabre** | **Travelport**

RightFare By The Numbers



Over \$50 million in savings secured for our clients in 2019



Finds savings on over 40% of PNRs



The average savings is \$285 per PNR



RightFare has been providing fare savings to agencies for more than 22 years



More than 90% of seats are successfully recovered after the fare recovery transaction

GETTING STARTED WITH RIGHTFARE:

YOUR COMPANY:

- Provide a GDS connection for RightRez to access your Office ID/PCC, in addition to your private fare pricing commands
- Determine business rules, i.e. minimum savings, rules per carrier, etc.
- Place all PNRs on a queue
- See the results

RIGHTREZ

- Configure the system with your GDS connection, pricing commands and any business rule requirements
- Run RightFare and find savings
- Provide a report with your results
- *RightRez offers a free trial run, providing a savings report on your existing PNRs*



RIGHTFARE HAS HELPED DRIVE OUR COST DOWN AND REDUCED OUR FULL-TIME STAFF BY ELIMINATING A MANUAL PROCESS.

- Elliot Spigarolo, Senior Vice President of Worldwide Contracting, Grand Circle Travel

ABOUT RIGHTREZ:

A leading travel technology company, provides creative air automation solutions for tour, cruise and other markets. With dynamic air booking solutions, itinerary management and innovative re-shopping tools, and custom development, RightRez improves and automates your air department processes while improving service to your customers.

A FEW CURRENT RIGHTREZ USERS:

CARNIVAL UK

NCL
NORWEGIAN
CRUISE LINE

TAUCK

GCI
GRAND CIRCLE TRAVEL

VIKING
CRUISES

GLOBUS

CF

CRYSTAL
CRUISES



For more information or to request a product demo, please contact:

Maria von Foerster, VP of Business Development
maria.vonfoerster@rightrez.com
812-679-8421