## Right Reshop

RightReshop is an automated software product that helps secure the lowest fare available by rebooking onto better flight options according to your business rules. With the ability to rebook hundreds of PNRs, RightReshop provides fare savings, itinerary improvement, or carrier allocation management in minutes.



## KEY BENEFITS:

- Optimizes and reduces fares on already booked PNRs without agent intervention
- Improves flight quality within agent provided parameters
- Facilitates meeting and managing carrier allocation requirements
- Works with: aMaDEUS | Sabre | Travelport

**RIGHTRESHOP** displaying record interface

RightReshop gives our company the opportunity to react quickly to airline pricing volatility, major flight interruptions and shifting market share; overall,benefiting from lower air costs, better customer service and leveraging partner negotiations!

- Martha Troncoza, VP of Air Operations Viking Cruises



**For more information or to request a product demo, please contact:** Maria von Foerster, VP of Business Development maria.vonfoerster@rightrez.com 812-679-8421

## Right**Reshop** By The Numbers



RightRez clients have collectively saved in excess of \$7 million.



Typically produces savings of 13% of PNRs.



The average savings per PNR is over \$450.



RightReshop has provided fare savings to agencies for 10+ years.



After the air booking is complete, RightReshop can review PNRs either at scheduled intervals or on demand to reshop PNRs. Your business rules control which PNRs are processed and how they are reshopped. Other key features of RightReshop include:

- Robotically evaluates and rebooks PNRs.
- Controls which PNRs are reshopped based on airline, budget, city pairs and more.
- Identifies reshop goals such as fair reduction, improved quality, a move away from or to a carrier.
- Sets quality and price thresholds to avoid rebooking extremes.
- Runs on demand or overnight.
- Produces reshop report to evaluate success.

### CONFIGURATION AND BUSINESS RULES:

- Flight Sorting
- Arrival/Departure Time Requirements
- Minimum and Maximum Connection Times by Connection Type
- Flight Improvement Threshold

- Rebooking Booked PNRs that Don't Currently Price
- Move to/From Carrier
- Utilize Published Fares within Required Parameters
- Queuing

## Right Reshop

# IMPLEMENTATION CYCLE:



#### SALES

- Needs Analysis
- Business Rule Discovery
- Proposal

#### **IMPLEMENTATION**

- Business Rule Deep Dive
- Formulation of Implementation plan including team and timeline
- Configure RightReshop
- Train Client
- Client User Acceptance Testing (UAT) Period
- Product Launch

#### **POST IMPLEMENTATION/CLIENT SUPPORT**

- Dedicated technical account manager
- Ongoing training as needed
- Updates to business rules and configuration as needed
- Analysis and support in solving new challenges/problems as they are identified

#### **CONTACT US:**

**RightRez is a leader in air travel technology that provides creative automation to booking, mid-office, fare shopping and ticketing operations.** RightRez delivers results, adds efficiency and powers many of the top cruise and tour operators across the globe with a focus on air travel. RightRez manages your air reservations from start to finish providing automation tools to support and improve your current air department process. Visit **www.rightrez.com** for more information.

# A FEW CURRENT RIGHTREZ USERS:



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