





The table below provides an idea of what functions to look for when screening mid-office solutions.

EXPERIENCE	
Substantial amount of users	~
Proficient experience in travel technology	✓
International project experience	~
PRODUCT-CONNECTIVITY	
Multi GDS/CRS connectivity	~
Airline Direct Connect	~
Detailed reporting per connected system	~
OBT / SBT Connectivity	~
Webservice communication	~
ORDER PROCESSING	
Automated invoicing, PNR processing, transaction fee handling	✓
BSP Reconciliation for Air	~
Reconciliation for content providers	~
Sending invoice and statements directly from the system	~
Multi-currency capability	~
Multi VAT capability	~
Multi language capability	~
Possibility of manual data correction	~
Task management for order processing	~
Secure document management	~

ACCOUNTING & REPORTING	
Travel sub ledger	~
Data export in format for third-party accounting systems (SAP, MS Dynamics Nav, Sage)	~
Detailed data filtering	~
Data access for detailed reporting	~
Data export formats (XML, CSV, EXCEL, PDF)	~
CRM	
CRM capabilities	~
Synchronisation with GDS profiles via Umbrella Faces	~
Customer blacklists	~
Multiple addresses per customer	~
TRANSACTION FEE MANAGEMENT	
Multi-dimensional fee calculation	~
Contextual or transactional based fee calculation	~
Multiple fees per ticket	~
Bundled fees	~
Rule-based fee assignment	~
ARCHITECTURE	
Web based	~
Connectivity/interfacing	~
Customisation	~
Nearly 100% system availability	~

REGULATION & SECURITY	
GDPR compliance (data storage in Germany)	
EU Package Travel Directive compliance	~
PCI/DSS certification	~
Version control	~
State of the art backup procedures	~
Configured to issue ATOL certificates	~
SALES & SERVICE	
Live demo possible	~
Customer support	~
Issue tracking and ticket system	~
SLA	~
Guided implementation	