

# What's the size of the hotel programme which you manage?

003

£10m +

0 %

£5m - 10m

33 %

£1m - 5m

0 %

Less than £1m

33 %

No programme

33 %

# What percentage of your hotel programme is negotiated?

006

80 **30** 20  
35

What percentage of your hotel programme uses an aggregator (e.g. Booking.com, Hotel.com, etc.)?

005

90 0 15  
60