Roamr

Paying Employees, Not Hotels

Corporate travel **accommodation costs** are **insanely high** but teams need to meet in person regularly

Changing World

95%
of tech companies offer location flexibility.

67%
of finance managers are actively seeking solutions to incentivize savings.

81%
of employees say they would actually use them.

Employees **get paid to stay with friends** on work trips, while **companies save 30%** on accommodation
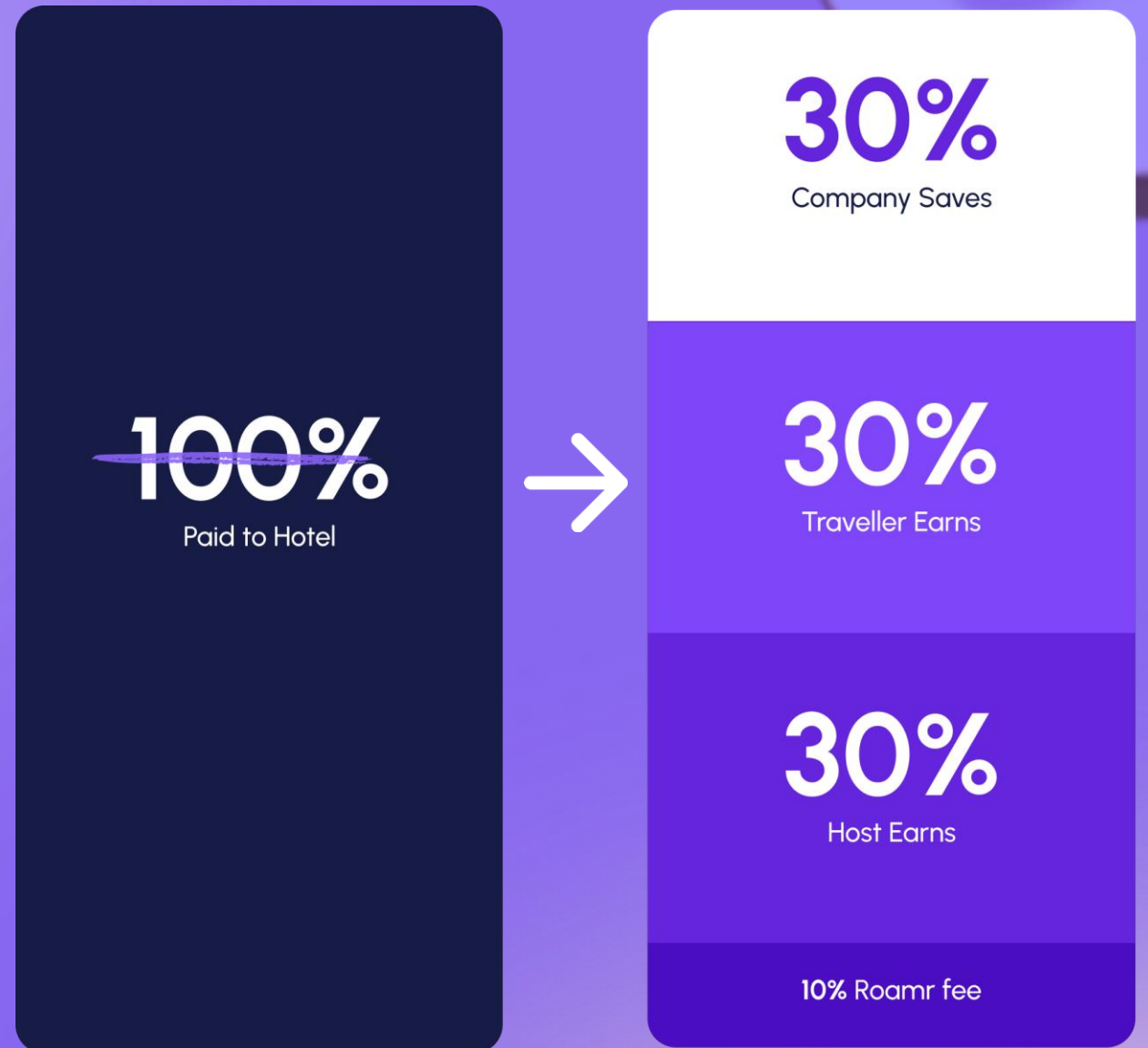
Invite Amanda to Host You
Paris Event 📍

Alternative Hotel Cost:	$1,213.00
Company Savings:	$363.90
Host Earns:	$363.90

$ You Earn: $363.90

Request

Flipping travel from a cost centre to an employee reward

100%
Paid to Hotel

→

30%
Company Saves

30%
Traveller Earns

30%
Host Earns

10% Roamr fee

Roamr

Upload your property

Roamr Friends

How It Works ?

Here's how you get paid for staying with a friend on work trips. You can be hosted by friends, coworkers or Roamr community members. If they aren't already on Roamr, fill out this trip invite to grant your host platform access

Share Via Email Address

Enter the dates you want to be hosted and the location your friend lives and Roamr will calculate your potential earnings!

Start Date

dd/mm/yyyy

End Date

dd/mm/yyyy

Location

Start typing to search...

I don't have dates yet

Why Roamr is *Different*

$ Meaningful Savings for Customers (30% every time)

🎁 Meaningful Reward for Employees ($100+/night)

🤝 Save Money & Build Culture

⚖ Incentives not misaligned with the customer

Jeff Diana
Ex Chief People Officer, Atlassian & Calendly

This could be the first product I've seen where the CFO and CPO get along!

Why Roamr is Different?
It's about incentives

	Roamr	**airbnb**	**navan**
Incentive to Save Firm	✓	✓	
Income to Host	✓	✓	
Income to Traveler	✓		
Insurance Provided	✓		
Gated, high trust community	✓		
Purpose built for B2B	✓		✓

Companies want to find a way to balance the cost of travel with the need for in person time

Roamr enables more meetups from the same travel budget + turbocharges culture and connection

LOVED BY TOP COMPANIES

Phorest   Kota   localyze   Protex AI   Oyster   dealfront
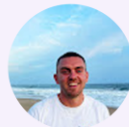
A win-win business model

"It's a great way for us to get more out of the same spend, the team loved it"

Ciarán O'Mara
Founder, Protex AI

Protex AI

"It was really, really easy. I basically got paid to hang out with my mate"

Paul O'Hanlon
GTM, Kota

Kota

Hyper Growth

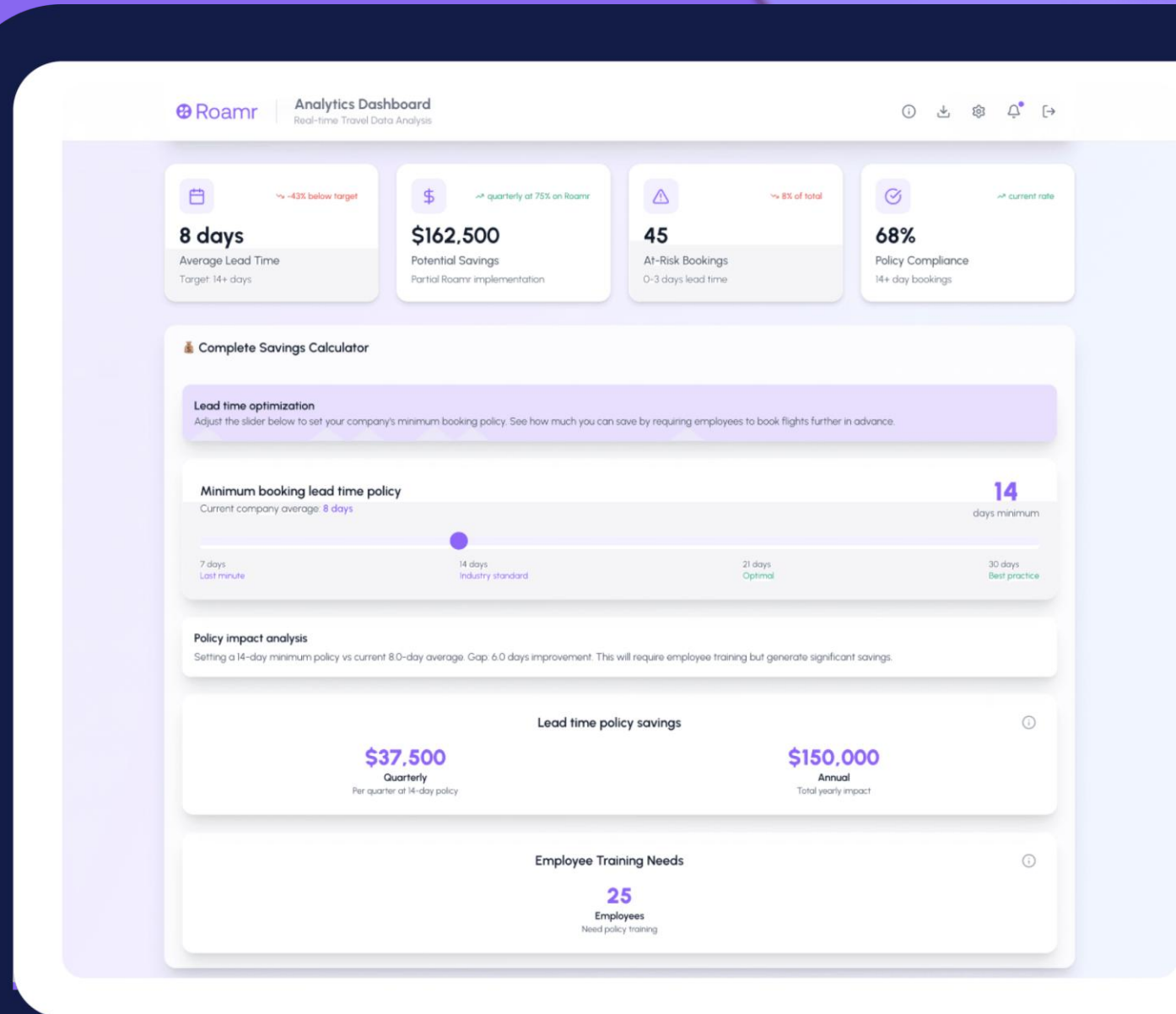## Global Adoption

Users in 100+ Countries

Strong B2B Traction

Seed to US Public Companies

Roamr Intelligence

Reducing Corporate Travel Spend with Insights and Employee Rewards

AI-Powered

Roamr — Analytics Dashboard
Real-time Travel Data Analysis

8 days
Average Lead Time
Target: 14+ days
↘ -43% below target

$162,500
Potential Savings
Partial Roamr implementation
↗ quarterly at 75% on Roamr

45
At-Risk Bookings
0-3 days lead time
↘ 8% of total

68%
Policy Compliance
14+ day bookings
↗ current rate

🧮 Complete Savings Calculator

Lead time optimization
Adjust the slider below to set your company's minimum booking policy. See how much you can save by requiring employees to book flights further in advance.

Minimum booking lead time policy
Current company average: 8 days

14
days minimum

7 days
Last minute

14 days
Industry standard

21 days
Optimal

30 days
Best practice

Policy impact analysis
Setting a 14-day minimum policy vs current 8.0-day average. Gap: 6.0 days improvement. This will require employee training but generate significant savings.

Lead time policy savings

$37,500
Quarterly
Per quarter at 14-day policy

$150,000
Annual
Total yearly impact

Employee Training Needs

25
Employees
Need policy training

Backed by Domain Experts

Tadgh Bourke

SVP People at Cisco

Jeff Diana

Former CPO at Atlassian & Calendly.

Eoghan Quigley

Head of Global Mobility at KPMG

Marc McCabe

Ex Head of Airbnb for Busines

$3m in funding: Read the full story in **Inc.**

Invite: Join our AI Travel Product Development Customer Advisory Panel

Scan to visit roamr.com