



The Latest Innovation in Fire Safety

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The power behind **your** mission



Discreet product

Fire Detection History

1200's



Fire Detection History



Discreet product - improved data

Fire Detection History



1980's

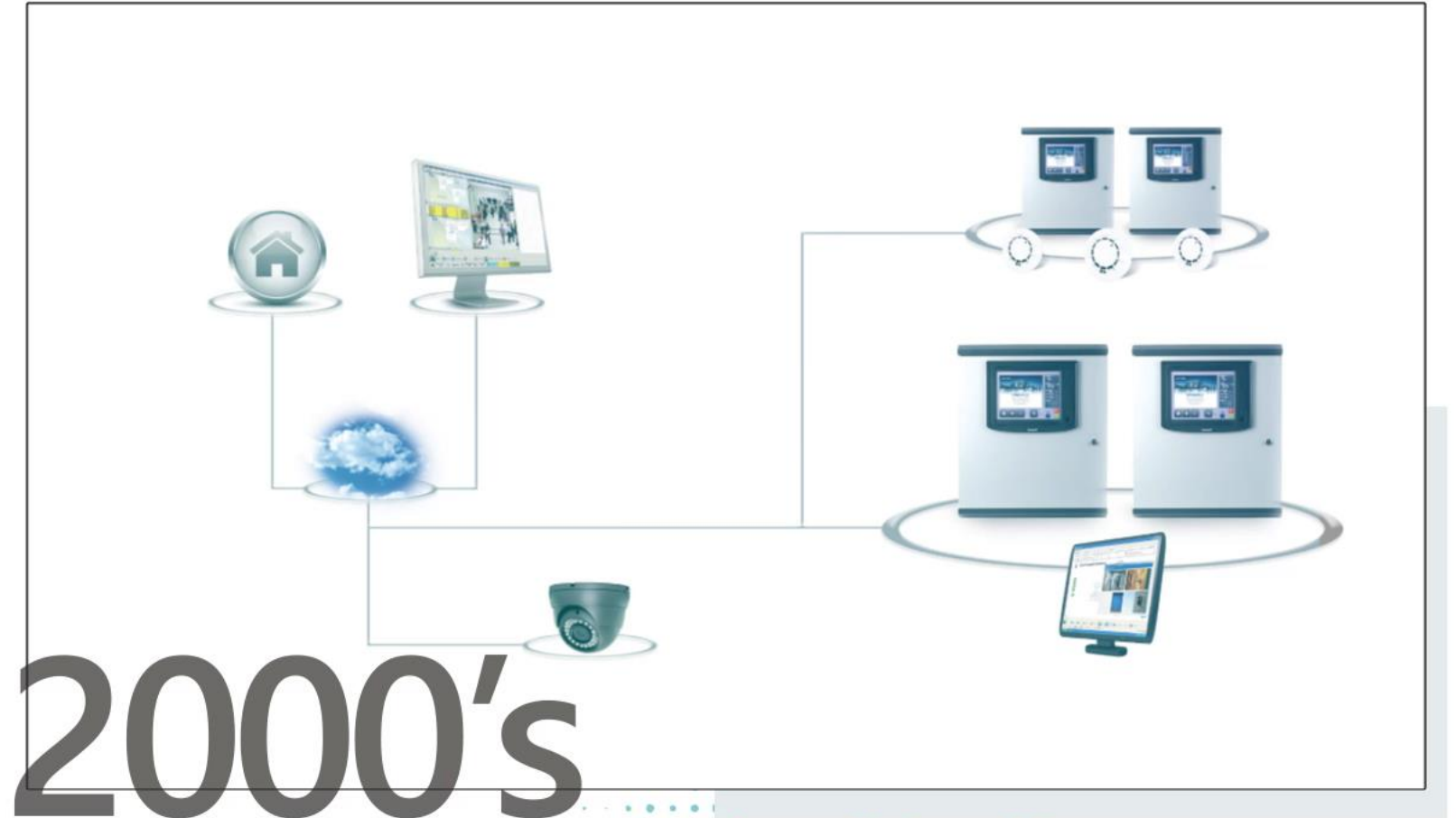
Fire Detection History

Discreet product - more data



1990's

Fire Detection Today



A low voltage

REVOLUTION

is here!

Low voltage



LED ceiling lights



Low voltage



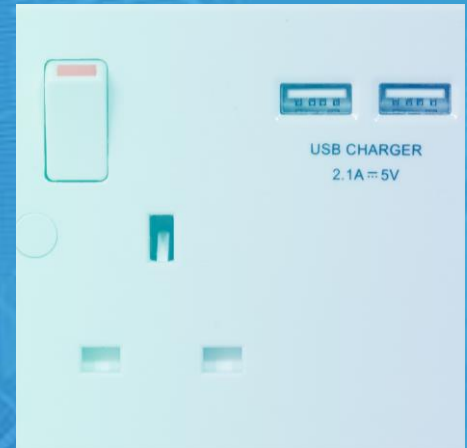
Screens / tablets
/ laptops

Low voltage



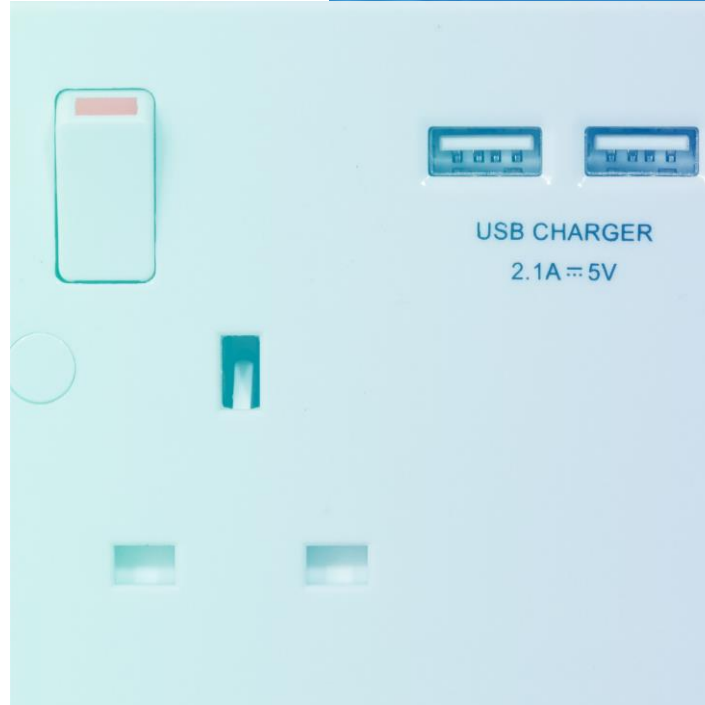
Detectors

Low voltage



Security Products
– IP network based

Low voltage



USB wall sockets



Low voltage



Building sensors

A low voltage

DELIVERY EVOLUTION

is coming...

Defining the need?

Markets demand for facility technology

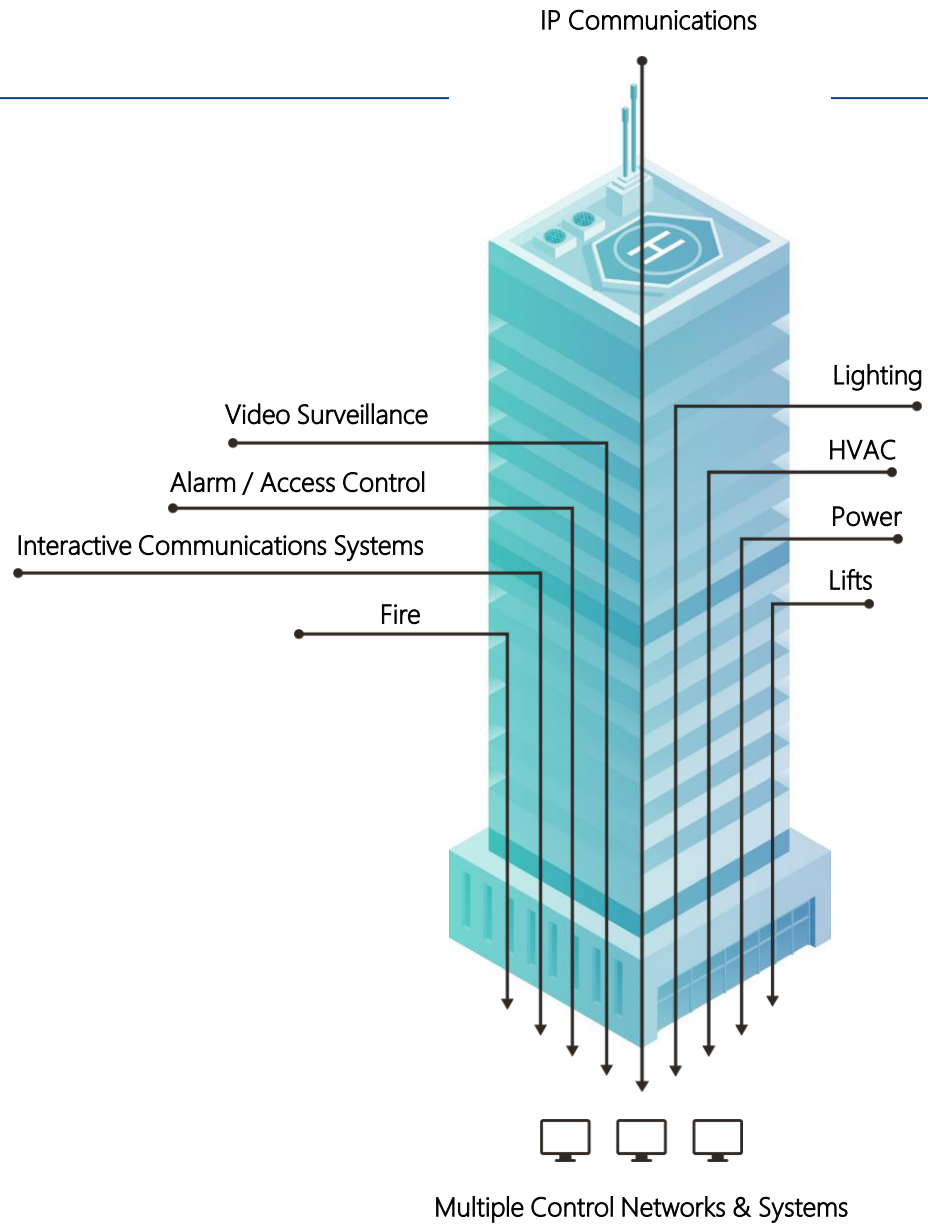
- Fire Management
- DAS
- Nursecall
- Environmental Control
- Energy Management
- Business Enterprise Systems
- Electric System
- Maintenance Mgmt
- Lighting Control
- Time & Attendance
- Mechanical System
- Audio/Video
- Telecommunication
- Video Security
- Access Control
- Clocks
- RTLS
- WiFi



Building and IT Converging

Traditional Approach

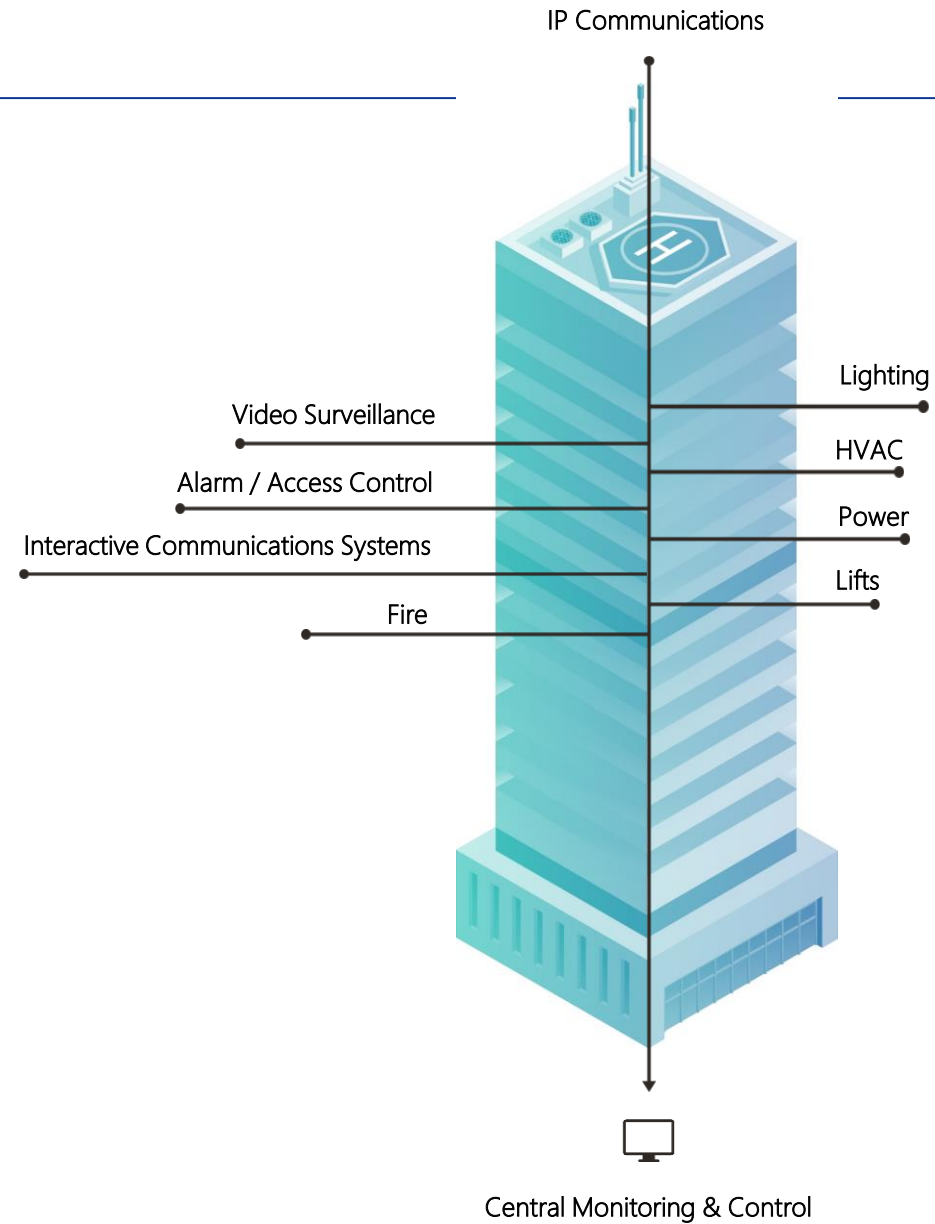
- Multiple control networks and systems
- Disparate building networks
- Proprietary & Redundant
- Sub-optimal information usage



Building and IT Converging

Converged Approach

- Interoperability
- Efficient and Scalable
- Lower TCO
- Maximize ROI



What's the future of fire safety?

There is a new threat
next to Fire...

How fire safety in smart buildings can help against terrorism

- We have to re-think our approach: The Fire Code - A Tool Against Terrorism?

- Possible scenarios: Terror alert vs. Bomb alert
 - Terror alert: Look down the building
 - Bomb alert: Evacuate the building

- Fire Safety systems can help to achieve these two procedures with different solutions:
 - Using the existing fire system with different sounder tones to indicate the different threat level
 - Public address systems
 - IP networked communication
 - Paging systems
 - Staff training
 - A mixture of all of the above

Thank you!
See you at booth V66!