

COMMERCIAL PIPE & SUPPLY CORP AND LAKES PIPE & SUPPLY CORP CASE STUDY

COMMERCIAL PIPE & SUPPLY CORP.
SINCE 1934

PIPE • VALVES • FITTINGS

PLUMBING & INDUSTRIAL SUPPLIES



LAKES PIPE & SUPPLY CORP.

BUSINESS CHALLENGES

Established in 1934, Commercial Pipe & Supply Corp. slowly incorporated IT technology on an as needed basis. They grew to four locations across New York and Pennsylvania, however the management team was frustrated with the multiple offices' standalone networks and the inventory confusion it caused. It was time to unify their siloed IT infrastructures on one network. They researched cloud providers who offered full IT managed services and support and found Advance2000.

ADVANCE2000 SOLUTION

Around 70 employees across Commercial Pipe & Supply Corp. and Lakes Pipe & Supply Corp. were sharing outdated hardware and software between the locations, so the IT rollout was of considerable size. Advance2000 worked with their management team to understand the needs and communicate the limitations of such an upgrade on their desired budget.

We deployed 30 new HP monitors with thin clients running Microsoft Remote Desktop Service (RDS). The RDS solution supported the company's low-demand applications-a warehouse management system and Office 365-while fitting within the budget. All 4 offices now access the same pooled resources from any computer station and benefit from accurate inventory transparency.

THE RDS DEPLOYMENT EXPERIENCE

Due to the age of their hardware, the different versions of operating systems, and vulnerable outdated software, the deployment was conducted in stages. Advance2000 first backed up their data and then deployed their new infrastructure. After that we performed the software updates to strengthen their IT security and reduce lag time.

THE ADVANCE2000 ADVANTAGE

Commercial Pipe & Supply has run their offices over the RDS for over 6 years without interruption to business operations. Before Advance2000, updating their systems was a logistical chore and costly expense. Now software updates are performed without any planning on their behalf, keeping their IT current and secure at all times. Commercial Pipe & Supply Corp. now expects to celebrate their 100-year anniversary as a competitive player in their sector.

ADVANCE2000

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