



Supporting Penygroes Concrete since 1991

Penygroes Concrete Products Ltd,
Gwynedd, Wales, UK.

THE COMPANY

Penygroes Concrete Products Ltd. is a family-run business with over 40 years experience producing and delivering to the trade and public across South Wales.

CHALLENGE

Penygroes Concrete Products Ltd. needed to identify a new sweeper that could clean their four-acre site and that was robust enough to clean both outdoors and indoors.

Their previous cleaning machine was in fact a Tennant 95 Sweeper which had been in use for 30 years and originally purchased in March 1991.

In June 2021 the customer decided it was the right time to look for a new, alternative cleaning machine that would help reduce dust and debris levels within their site and prevent dust from reaching nearby residential areas located around the site.

SOLUTION

After an extensive survey carried out by Tennant UK Senior National Account Manager Jamie Harris, we identified that a new ride-on Sweeper would be needed due to the age of the current T95 Sweeper on-site and one which would be suitable for both indoor and outdoor cleaning.

Jamie quickly highlighted the Tennant 800 Heavy Duty Ride On Sweeper as the best solution for the customer's specific requirements.

After a successful on-site demonstration of the Tennant 800 Industrial Ride-On Sweeper in March 2021, we successfully showed why it is the largest, most powerful machine in its class.

With its wide cleaning path, 4-stage filtering system and heavy-duty steel construction, the 800 delivers consistent cleaning performance in the most demanding indoor or outdoor industrial and manufacturing environments and proved to the Penygroes Concrete management team that this was the best machine to replace the T95.



THE OUTCOME

At the end of April 2021, Tennant UK was awarded the order for an 800 Ride-on Sweeper, and the machine was delivered to the customer on 14th June to replace the 30 year old T95 Sweeper.

After an extensive training system carried out by our Tennant Service Team the machine is now being used.

When asked why Penygroes Concrete Products Ltd awarded Tennant UK the new contract Rhodri Williams, Director of Penygroes Concrete Products Ltd said "we have had a Tennant on site for over 30 years so the proof is there to see every day.

We did see other equipment but nothing came close to what the 800 achieved on the demo, this is why we stayed with Tennant".

"The reason we have stayed with Tennant was down to a few things; reliability and durability of the machine shown, it is easy to use and simple to maintain for such a large machine, and the excellent levels of service received from both Tennant's Service Department and the Sales Department.

Your willingness to provide support in helping us identify a new machine was second to none and we have had a Tennant on site for over 30 years, this is why we stayed with Tennant".

***Rhodri Williams, Director,
Penygroes Concrete Products Ltd***