







## SPE/IADC INTERNATIONAL DRILLING CONFERENCE **AND EXHIBITION**

4-6 March 2025 Stavanger Forum, Norway

go.spe.org/drilling



**About the Conference** 

# WELCOME TO THE WORLD'S PREMIER DRILLING EVENT

Since its conception over thirty years ago, the SPE/IADC International Drilling Conference and Exhibition has established itself as the world's leading gathering to address challenges, deliver improved performance and highlight emerging technologies in global oil and gas exploration and production.

Alternating annually between the US and Europe, in 2025, the event will bring together international operators, contractors and service providers in Europe's biggest oil and gas hub, Stavanger in Norway.

The conference is renowned for the highest calibre peer-selected technical papers in the field of drilling and is developed by the industry for the industry. It offers an unparalleled forum in which to learn, network and promote.

A major exhibition will take place concurrently with the conference showcasing the latest technological developments, new product launches and valuable industry services from some of the world's leading organisations active within the sector.

This brochure will help you decide how you would like to participate. It gives you an outline of who will attend and a variety of ways you can make your company and expertise known to them.



#### **WELCOME TO STAVANGER**

Stavanger is Europe's oil and energy capital, home to Equinor's headquarters, as well as the regional offices of some of the world's leading operator companies. Almost 300 oil and gas service companies are located in the city employing more than 45,000 people. The city is also home to several petroleum-related government departments. This community of industry players has resulted in one of the strongest energy clusters in the world.

Surrounded by some of Norway's most dramatic natural beauty, Stavanger is one of the most vibrant cities in the country, known for its festivals, nightlife, and culinary scene.

The event venue offers world-class facilities and is located five minutes from the city centre and is easily and quickly accessible to the airport where regular flights operate to the major hub airports in Europe.

## ACHIEVE YOUR MARKETING OBJECTIVES AT THIS UNIQUE EVENT



#### GAIN MAXIMUM BRAND EXPOSURE

Expand your brand exposure to a truly global audience of drilling professionals at the event and through the international marketing campaign that reaches over 10,000 targeted potential customers.

#### **COST EFFECTIVE**

A wide range of sponsorship and exhibiting opportunities at the conference provides a highly cost effective solution for companies active in the drilling field to promote and showcase their brand, expertise, products and services.





#### **GENERATE MORE BUSINESS**

The conference will allow you to expand your market by identifying new potential customers make all-important new connections with targeted key decision makers, suppliers and partners in the global E&P drilling community.



The exhibition will provide a showcase for new technologies and services to be demonstrated to a high calibre targeted audience of international drilling professionals.





#### PROMOTE THOUGHT LEADERSHIP

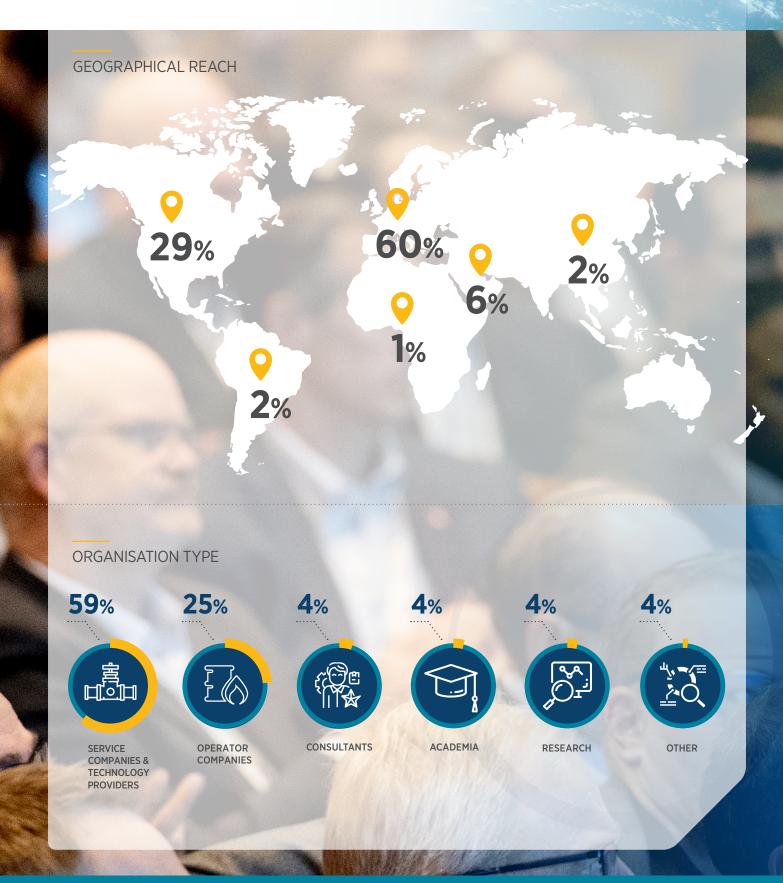
Position your organisation as a progressive industry player at the forefront of innovation. Align your organisation with the key discussion points and challenges facing drilling in E&P and associate your brand with technical content that is respected and acclaimed across the industry.

#### NETWORK FACE-TO-FACE WITH THE DRILLING COMMUNITY

Network in-person with business leaders and decision makers and acquire valuable sales leads and client feedback at the largest international event dedicated to the international drilling community.



### WHO ATTENDED IN 2023?\*



### WHO ATTENDED IN 2023?\*

JOB CLASSIFICATION

**ENGINEER** 

CONSULTANT

**GEOLOGIST** 

ACADEMIA

**EXECUTIVE** 

MANAGER

OTHER

92%

would recommend the conference to their peers

of attendees visited the exhibition

86%

rated the networking favourably

82%

of attendees spent a minimum of 2 hours at the exhibition

rated the technical papers and conference content favourably 87%

of attendees rated the exhibition favourably

\*Based on attendee survey results from the 2023 SPE/IADC International Drilling Conference and Exhibition, Stavanger, Norway - the last in-person event in Europe.

### **BECOME AN EXHIBITOR**

There are Two Ways you can Exhibit - Stand Package or Space Only.



### STAND PACKAGE (9 – 35 SQM)

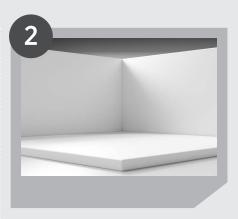
Stand package provides a basic shell for your stand, as well as a range of benefits below in addition to those outlined above. It applies to all exhibition stands from **9 up to 35 square metres** in size.

#### Stand Package Exhibitors receive:

- Wall panels (2.5m high)
- Electrical sockets
- Lighting
- Company name and booth number on a fascia board
- Standard carpet tiles

**Price:** 7200 NOK per square metre

Price exclusive of any applicable taxes



#### **SPACE ONLY** (36 SQM above)

Space Only provides an area on the exhibition floor for you to construct your stand. It is **ONLY** available for stands that are 36 square metres and above in size.

Price: 5700 NOK per square metre

Price exclusive of any applicable taxes

#### **ALL** Exhibitors Receive the Following Benefits:

- Three complimentary full event registrations per 9 square metres of exhibition space up to a maximum of 18 registrations
- Three exhibitor guest passes per 9 square metres of exhibition space (valid for exhibition only and for one day either Wed or Thurs. Guests must be either clients or contacts from another organisation)
- Company name and profile listed in the Conference and Exhibition Guide
- Company name listed on the 2025 SPE/IADC International Drilling website
- Access to the digital proceedings which will be sent to the exhibits contact person after the meeting
- Continued support of SPE event, marketing and sales department staff.

### HOW TO BOOK YOUR SPACE

Select up to five available booth locations on the exhibition floor plan on the event website and list them 1 – 5 in order of preference at the top of the Exhibition Space Contract

Select which option you require – Space Only or Stand Package

Complete and return the
Exhibition Space Contract
by email to Dean Guest,
Business Development at
dguest@spe.org

#### **Priority Number Exhibitors**

Companies that have supported previous editions of the SPE/IADC International Drilling Conference & Exhibition earn points allowing them priority when selecting their stand space. The deadline for priority number exhibitors to return the exhibiting contract is 15 May 2024. After the deadline, all exhibition space will be allocated on a first-come, first-served basis.

The exhibition will take place alongside the conference and will be the location for all coffee breaks, lunches, poster sessions and the conference drinks reception. Conference registration will take place immediately outside the exhibition hall.

## SPONSORSHIP OPPORTUNITIES

#### PARTNER PROGRAMME

SPE and IADC are pleased to present the Partner Programme—an initiative to highlight the dedication of oil and gas producers and corporations to the advancement of drilling technology, the study of drilling science and their support for the industry.

#### **Platinum Partner (Up to 2 sponsors)**

315,000 NOK

- Platinum Partner recognition with logo on the cover of the Conference Programme (along with other Platinum Partners and Host Organisation only)
- Full-page colour advertisement in the Conference Preview
- Full-page colour advertisement in the Conference Programme
- Platinum Partner recognition with logo in the Conference Preview and Conference Programme sponsor pages
- Platinum Partner recognition with logo on signage in high-traffic areas
- Logo on dedicated presentation slide (along with other Platinum Partners) displayed between technical sessions
- Platinum Partner recognition with logo on the conference website, which links to the partner company website
- Six complimentary registrations to attend the conference

#### Gold Partner (Up to 3 sponsors) 220,000 NOK

- Half-page colour advertisement in the Conference Programme
- Gold Partner recognition with logo in the Conference Preview and Conference Programme sponsor pages
- Gold Partner recognition with company logo on signage in high-traffic areas
- Logo on presentation slide displayed between technical sessions (along with other Gold, Silver Partners and/or general sponsors)
- Gold Partner recognition with logo on the conference website, which links to the partner company website
- Four complimentary registrations to attend the conference

#### Silver Partner 142,000 NOK

- Silver Partner recognition with logo in the Conference Preview and Conference Programme sponsor pages
- Silver Partner recognition with logo on signage in high-traffic areas
- Logo on presentation slide displayed between technical sessions (along with other Gold, Silver Partners and/or general sponsors)
- Silver Partner recognition with logo on the conference website, which links to the partner company website
- Three complimentary registrations to attend the conference









## CONFERENCE SPONSORSHIP OPPORTUNITIES

#### **ALL SPONSORS RECEIVE THE FOLLOWING BENEFITS:**













### Additional benefits depending on the sponsorship

#### **Exhibition Hall Signage: Indoor**



#### 235,000 NOK

- Exclusive sponsor branding on a window cover located prominently inside the exhibition hall over the main exit doors and on a vinyl floor graphic (5m x 3m) located under the window cover on entering through the main doors to the exhibition. Sponsor is responsible for providing artwork for the banner and floor graphic. SPE to approve design
- Full page 4-colour advertisement in the Conference Programme & Exhibition Guide (created by sponsor company. SPE to place ad)
- Three complimentary conference delegate places for employees of the sponsor company

#### **Event Signage: Outdoor**



#### 185.000 NOK

- Event and exclusive sponsor branding on a 6mx4m banner positioned prominently on the outside wall of the exhibition hall building at the entrance to the Exhibition Hall. Sponsor will be responsible for providing artwork for the sign. SPE to approve design
- Full page 4-colour advertisement in the Conference Programme
   & Exhibition Guide (created by sponsor company. SPE to place ad)
- Two complimentary conference delegate places for employees of the sponsor company

#### **Welcome Reception**



#### 205,000 NOK

- Exclusive sponsorship of the Welcome Drinks Reception at the end of the first day of the conference
- One full page, 4-colour advertisement in the Conference Programme & Exhibition Guide (created by sponsor. SPE to place ad)
- Option for sponsor company to provide branded napkins (printed napkins provided by sponsor)
- Five additional places for staff to attend the drinks reception only
- Three complimentary full conference registrations for employees of the sponsor company

#### Luncheons



#### 175,000 NOK

- Sponsor logo on signage displayed prominently in the catering area throughout lunch times on all three days of the conference
- Option for sponsor company to provide branded napkins (printed napkins provided by sponsor)
- One half page 4-colour advertisement in the Conference Programme & Exhibition Guide
- Three complimentary conference delegate places for employees of the sponsor company

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# CONFERENCE SPONSORSHIP OPPORTUNITIES

#### Lanyards

#### 130,000 NOK

- Exclusive sponsor logo or branding on the lanyard strap carrying
  the name badge given to all attendees at registration (lanyards
  are supplied by the sponsor who will send a sample to the SPE
  for approval). Lanyards must be designed to be breakaway with
  a dual clip
- Two complimentary conference delegate places for an employee of the sponsor company

#### **Floor Graphics**



#### 100,000 NOK

- Sponsor company logo or message (dimensions 1m × 1m) on three vinyl floor stickers strategically placed inside the exhibition hall. Floor graphic artwork to be provided by the sponsor. SPE to approve design. SPE will provide placement location options in the exhibition
- Two complimentary conference delegate places for an employee of the sponsor company

#### **Delegate Bag**



#### 130,000 NOK

- Exclusive distribution of delegate bags displaying the sponsor company logo and event branding which will be available at registration to all delegates
- Bags will be provided by the sponsor. The bags design and format is to be approved by SPE
- Option for the sponsor company to insert a piece of promotional literature/gift in the bag
- Two complimentary conference delegate places for employees of the sponsor company

#### **Coffee Breaks**



#### 100,000 NOK (per day) 175,000 (Exclusive package)\*

- Sponsorship of the refreshment breaks available on either a daily basis or as an exclusive package
- Sponsor logo displayed on signage at the refreshment points located around the exhibition hall
- Option for sponsor company to provide branded napkins (printed napkins provided by sponsor)
- One complimentary conference delegate place for an employee of the sponsor company (day package) or three complimentary delegate places (exclusive package)

#### **Digital Conference Proceedings**



#### 120,000 NOK

- Sponsor logo on the cover of the card containing the access code to the Conference Proceedings given to all delegates
- Complimentary advertisement provided by the sponsor on the inside cover of the card
- One half page 4-colour advertisement in the Conference Programme & Exhibition Guide (created by sponsoring company, SPE to place ad)
- Two complimentary conference delegate places for employees of the sponsor company

#### **Conference WIFI**



#### 100,000 NOK

- Exclusive sponsorship of the WIFI provided during the event providing attendees with free internet access
- A landing page displaying the logo of the sponsor company will be provided on the log-in screen as attendees access the WIFI network
- Optional click though to sponsor company's website as part of login procedure
- One complimentary conference delegate place for an employee of the sponsor company

## CONFERENCE SPONSORSHIP OPPORTUNITIES

\*All Prices GBP

#### **SPE TECH TALKS**



#### Pricing details available on request

With SPE Tech Talks, your company's story and technology take centre stage, focusing on your innovations. This 25-30 minute conversation is hosted by SPE to share your company's story live prior to the Drilling conference and will be featured on SPE's LinkedIn and YouTube accounts.

A Tech Talk allows a company executive or subject matter expert to share the technologies and solutions your company is planning to showcase at the in-person 2025 Drilling conference. After the event, the on-demand video can be used by your company for ongoing content marketing efforts.

- Company name/logo on promotional graphics for social media
- Company logo on SPE Live weekly promotional emails sent to members and customers
- Company name/logo on LinkedIn event header graphic and description
- Company logo during at least 50% of the Tech Talks broadcasts
- Up to two 30-second video commercials, shown at the beginning and end of the broadcast (commercials provided by sponsor).

### **Co- Sponsorship of Diversity and Inclusion Special Session**

#### 95,000 NOK

(available for up to a maximum of 4 sponsors)

- Company mission statement/diversity policy summary included on the Special Session page on the conference website
- Company logo in pre-event email campaign promoting the Special Session and the Conference with a link to Sponsor's website
- Logo and sponsorship title on sponsor signage at the Special Session Venue and at the main Conference
- Verbal acknowledgement of sponsor during the Special Session by the moderator
- Logo on sponsor acknowledgement presentation slide displayed during the Special Session and during breaks in the technical sessions of the main Conference
- Logo on the main Conference website and on the Special Session page which links to the sponsor company website
- Logo and sponsorship title listed in Conference Preview and Conference Programme
- Half page advertisement in Conference Programme & Exhibition Guide
- Two Complimentary delegate registrations to attend the conference including the special session.









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# CONFERENCE SPONSORSHIP OPPORTUNITIES

#### **Deadlines**

- In order for sponsorship to be promoted in the Conference Preview and Conference Programme & Exhibition Guide as well as on onsite signage, the contract and company logo must be received prior to print deadline.
- If a sponsor does not meet the above published deadlines,
   SPE cannot guarantee space and reserves the right to invoke penalties for late submissions.

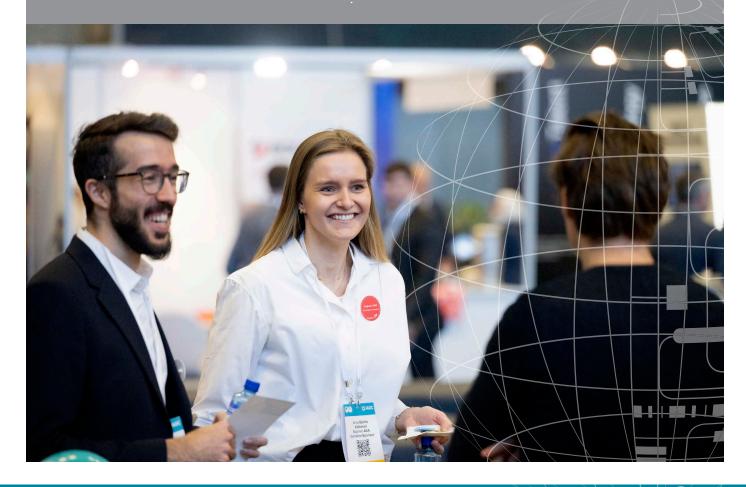
#### **Print Advertising Opportunities**

A variety of print advertising opportunities are available for the event including full and half pages, special positions (inside front cover; inside back cover; outside back cover) in the Conference Preview and Conference Programme & Exhibition Guide. Please contact SPE for further details.

For more information about exhibiting, sponsoring or other promotional activities at the 2025 SPE/IADC International Drilling Conference and Exhibition, please contact:

**Zunaid** Jooma
Business Development Manager
Phone: +971 44575878
Email: zjooma@spe.org





Building on its reputation for the highest calibre of technical content, this event provides an excellent forum in which to learn, network and promote.



Erik Kirkemo, **SVP Drilling & Well, Equinor** 

#### **Exhibition & Sponsorship**





Society of Petroleum Engineers

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T: 44 (0) 20 8078 6710

Dean Guest, Sales Manager,









#SPEevents