By: Anirban Basu

MPP, MA, JD, PhD

Sage Policy Group, Inc.

On Behalf of

The SISO CEO Summit

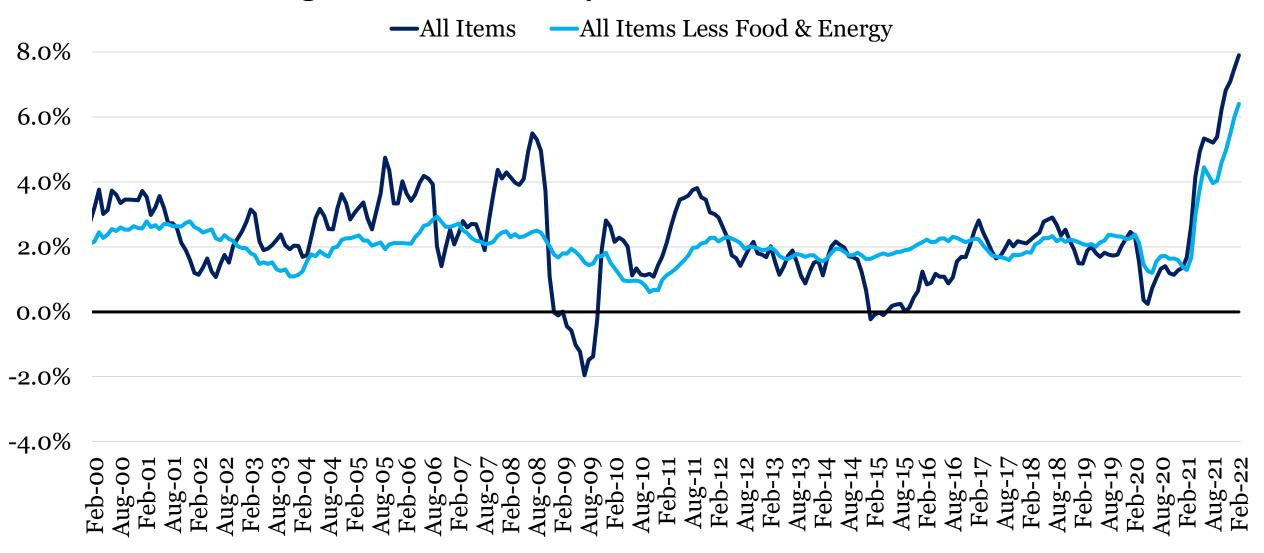
March 22<sup>nd</sup>, 2022

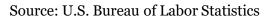
# NO TIME TO BUY

# **2021 – Specter of Inflation**



#### **U.S. Consumer Price Index** 12-Month % Change, 2000 – February 2022





## A Statement is Not Enough

"...Inflation has risen, largely reflecting transitory factors..."(FOMC Statement, June 2021)

"...Inflation has risen, largely reflecting transitory factors..."(FOMC Statement, July 2021)

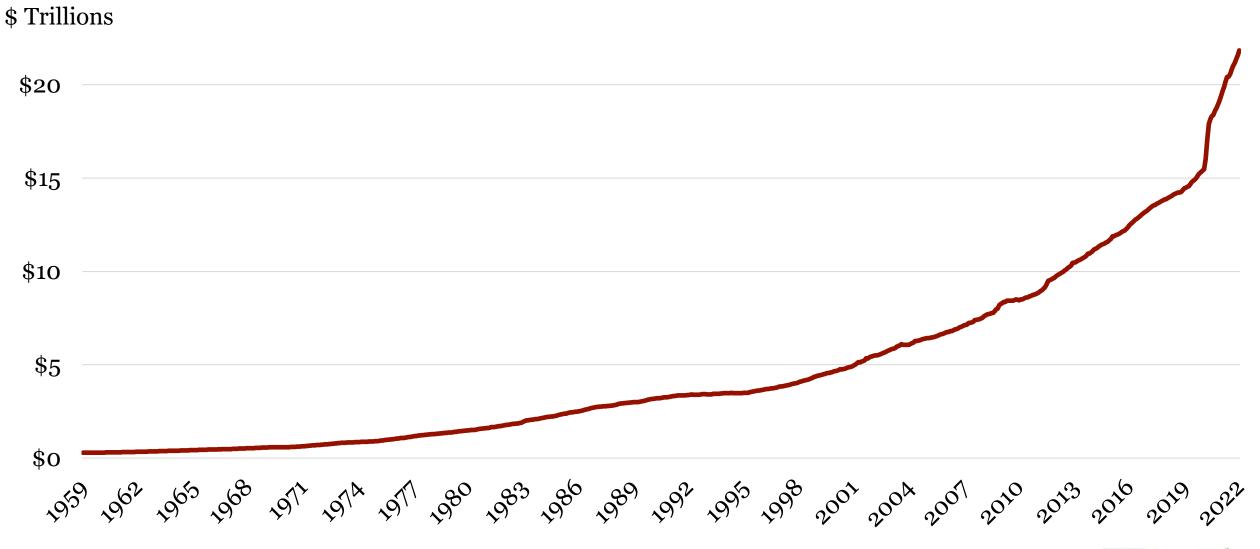
"...Inflation is elevated, largely reflecting transitory factors..." (FOMC Statement, September 2021)

"...Inflation is elevated, largely reflecting factors that are expected to be transitory..." (FOMC Statement, November 2021) "Supply and demand imbalances related to the pandemic and the reopening of the economy have continued to contribute to elevated levels of inflation." (FOMC Statement, December 2021)

"...These problems have been larger and longer lasting than anticipated, exacerbated by waves of the virus. As a result, overall inflation is running well above our 2 percent longer-run goal and will likely continue to do so well into next year." (FOMC Chair Jerome Powell, December 2021)



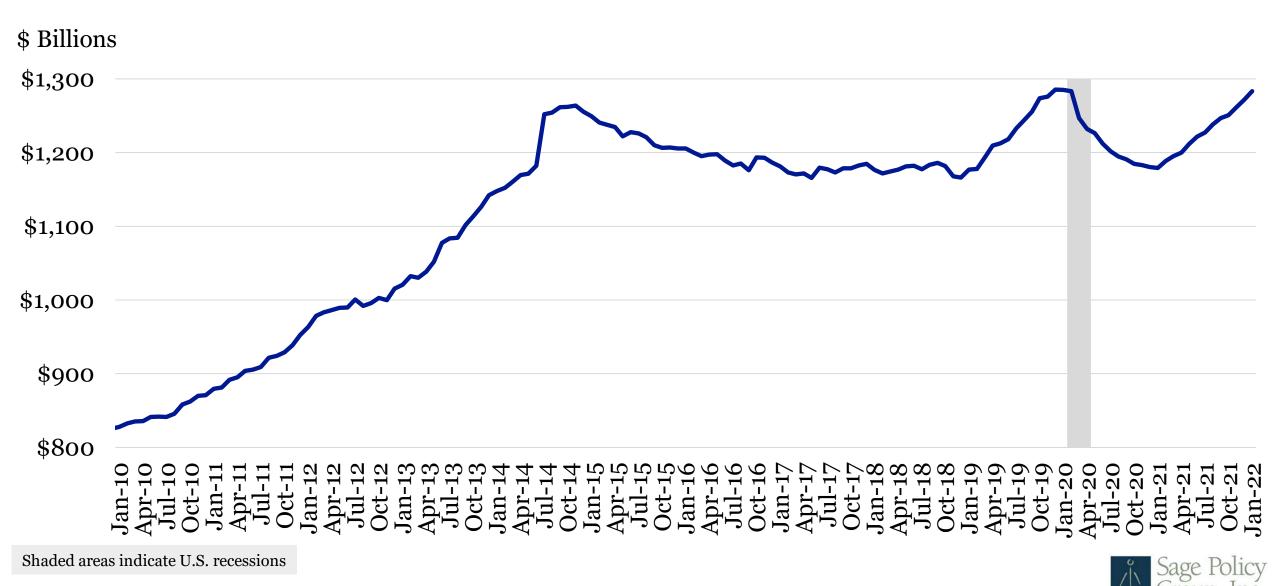
### U.S. Money Supply, 1959 – 2022





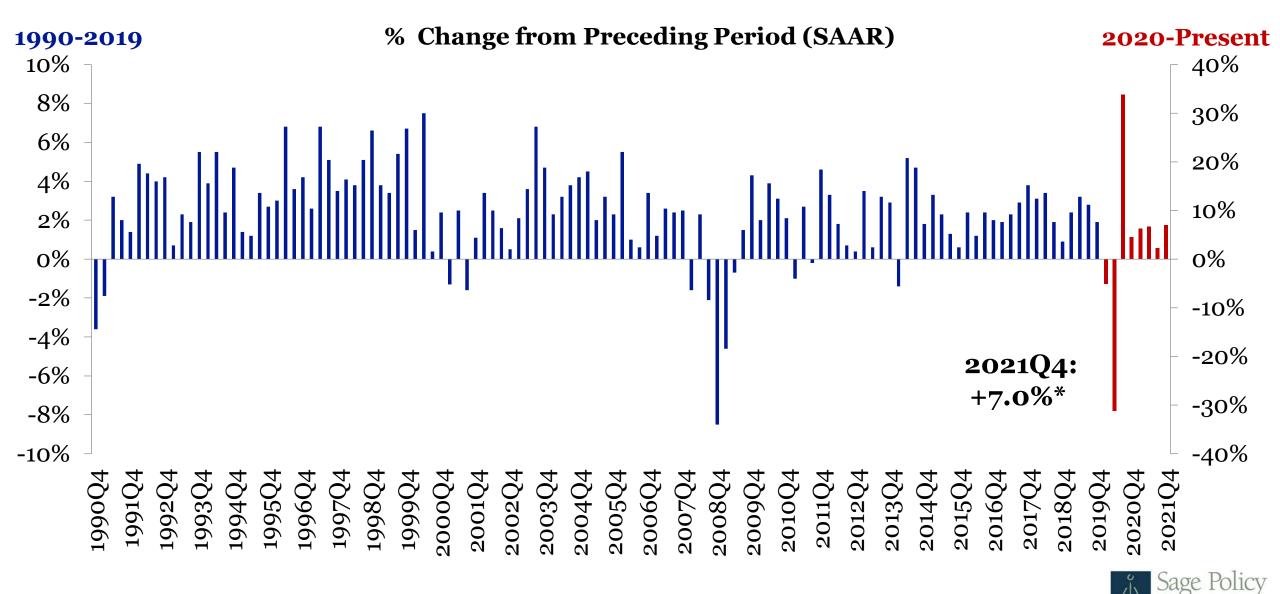
Source: Federal Reserve

#### **U.S. Manufacturers' Unfilled Orders** 2010 – January 2022



Source: U.S. Census Bureau

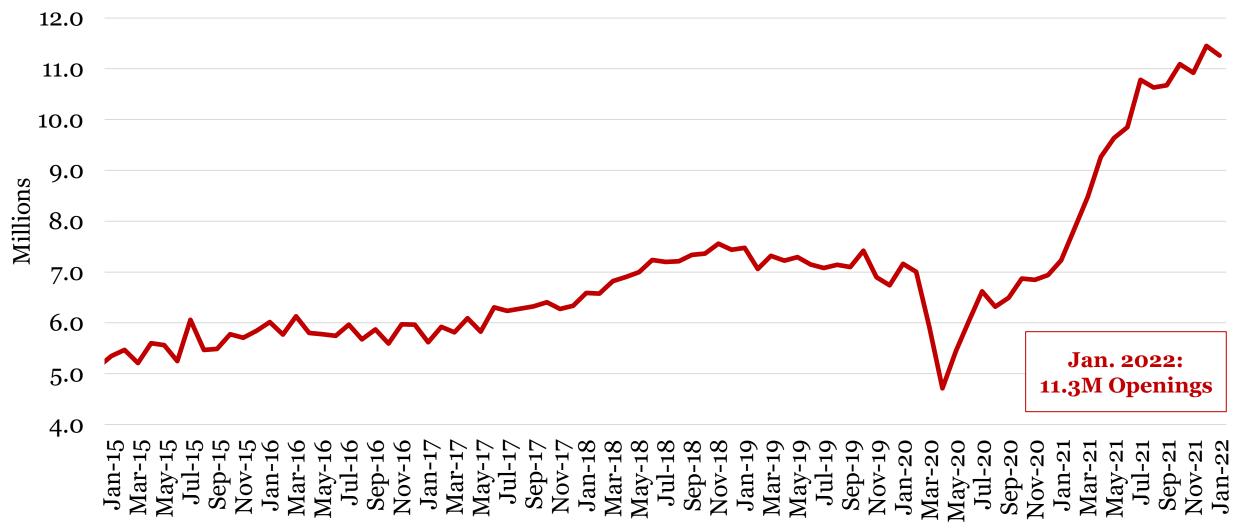
## **U.S. GDP - For Your Eyes Only**



# The Employer Who Loved Me

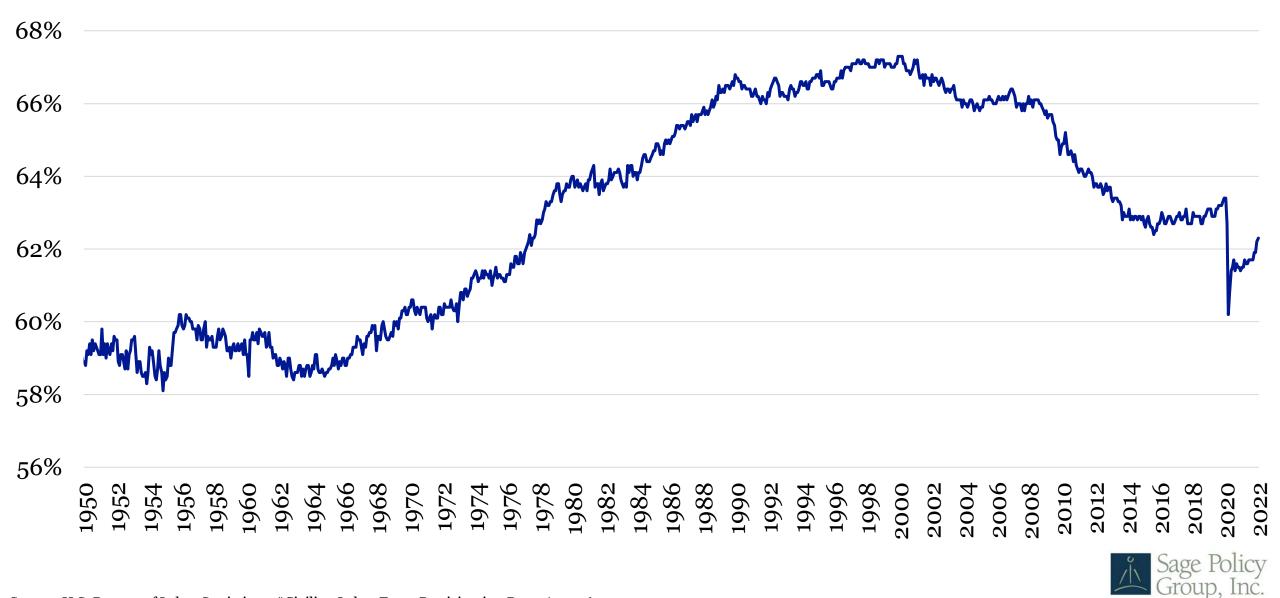


### **Work Another Day** U.S. Job Openings, 2015 – January 2022





#### **Skyfall** U.S. Labor Force Participation Rate, 1950 – February 2022



Source: U.S. Bureau of Labor Statistics \*Civilian Labor Force Participation Rate, Ages 16+

## A View to a Remote Worker

**GoodHire's** survey of 3,500 Americans found that:

- 68% of Americans would choose remote work options over in-office work;
- 45% would either quit their job or begin searching for a new one if their employer required them to return to their office full-time;
- 74% of Americans believe that companies not offering remote working arrangements will lose major talent in the workforce.

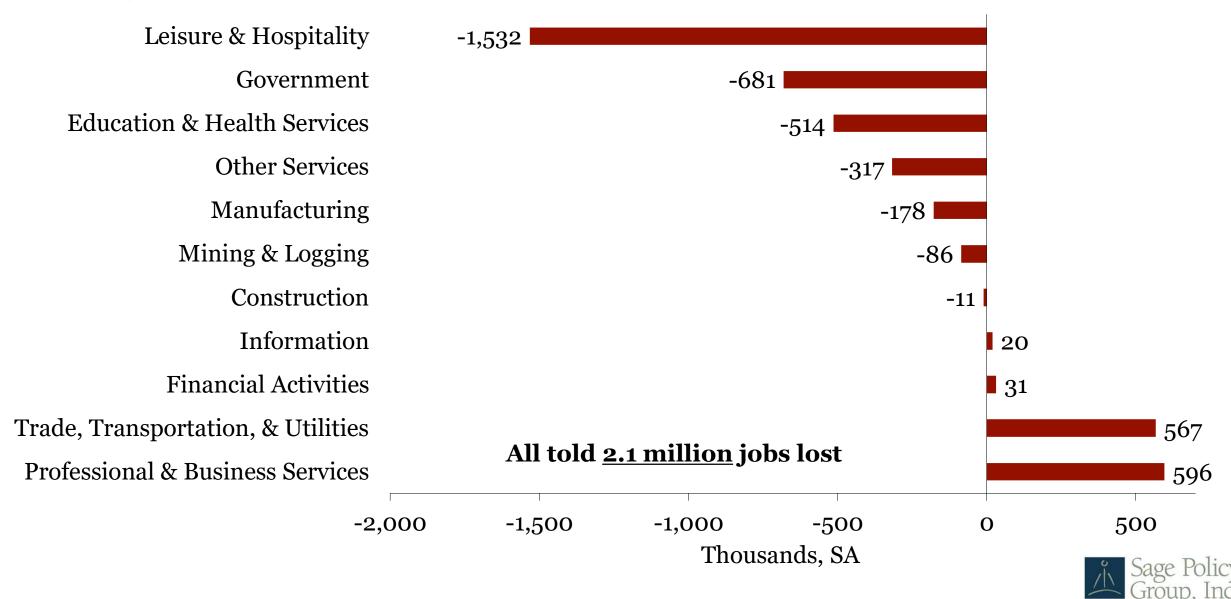
**Ipsos'** survey of more than 12,000 people across 29 countries found that two-thirds of working adults surveyed say that:

- They are more productive with a flexible work schedule (65%);
- They want flexibility in the amount of time they go into the office (64%);
- When COVID restrictions are no longer in effect, employers should be more flexible in terms of requiring employees to go to an office (66%).

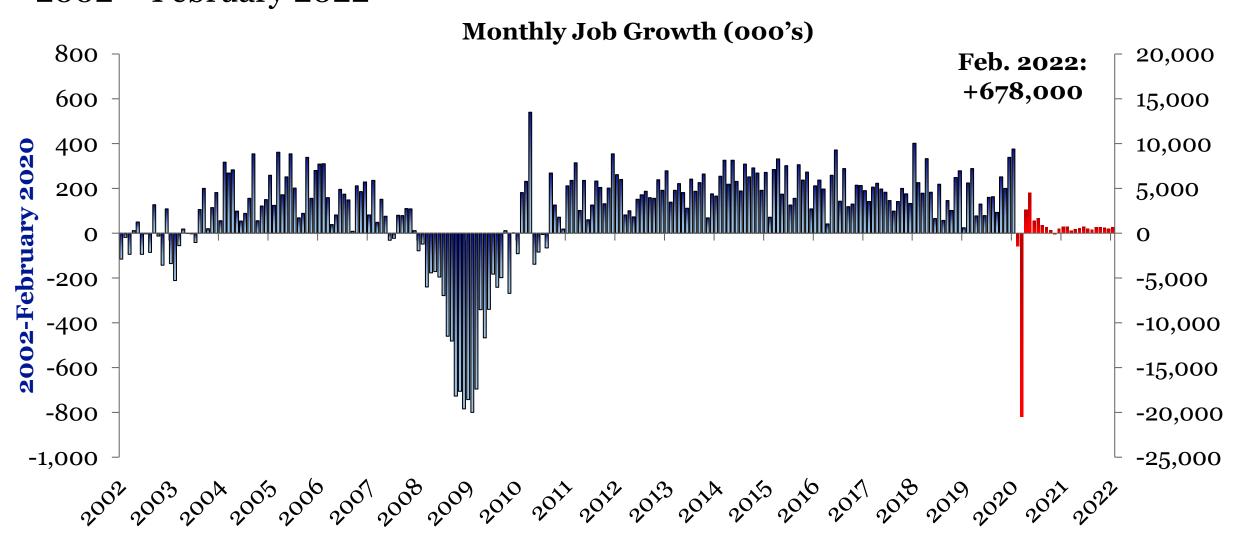


Source: 1. GoodHire, "The State Of Remote Work In 2021: A Survey Of The American Workforce", by Sara Korolevich, 8/24/2021; 2. Ipsos, "Return to the Workplace 2021 Global Survey".

#### **U.S. Nonfarm Employment by Industry Sector** February 2020 v. February 2022



#### Net Change in U.S. Jobs 2002 – February 2022





**2020-Present** 

March

Source: U.S. Bureau of Labor Statistics

## Employment Growth, 25 Largest Metros

February 2020 v. January 2022 Percent Change

		i		
MSA	%	Rank	MSA	%
Dallas-Fort Worth-Arlington, TX	2.9%	14	Baltimore-Columbia-Towson, MD	-3.1%
Tampa-St. Petersburg-Clearwater, FL	1.3%	14	Chicago-Naperville-Elgin, IL-IN-WI	-3.1%
Riverside-San Bernardino-Ontario, CA	1.2%	14	Detroit-Warren-Dearborn, MI	-3.1%
Atlanta-Sandy Springs-Roswell, GA	0.9%	14	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	-3.1%
Phoenix-Mesa-Scottsdale, AZ	0.8%	18	Portland-Vancouver-Hillsboro, OR-WA	-3.5%
San Antonio-New Braunfels, TX	0.1%	19	St. Louis, MO-IL	-3.7%
Charlotte-Concord-Gastonia, NC-SC	-0.2%	20	Washington-Arlington-Alexandria, DC-VA-MD-WV	-3.8%
Denver-Aurora-Lakewood, CO	-0.7%			
Miami-Fort Lauderdale-West Palm Beach, FL	-1.5%	21	Boston-Cambridge-Nashua, MA-NH	-4.4%
Orlando-Kissimmee-Sanford, FL	-2.0%	22	Los Angeles-Long Beach-Anaheim, CA	-4.7%
Houston-The Woodlands-Sugar Land, TX	-2.1%	22	Minneapolis-St. Paul-Bloomington, MN-WI	-4.7%
San Diego-Carlsbad, CA	-2.6%	24	San Francisco-Oakland-Hayward, CA	-5.0%
Seattle-Tacoma-Bellevue, WA	-3.0%	25	New York-Newark-Jersey City, NY-NJ-PA	-5.5%
	Dallas-Fort Worth-Arlington, TX Tampa-St. Petersburg-Clearwater, FL Riverside-San Bernardino-Ontario, CA Atlanta-Sandy Springs-Roswell, GA Phoenix-Mesa-Scottsdale, AZ San Antonio-New Braunfels, TX Charlotte-Concord-Gastonia, NC-SC Denver-Aurora-Lakewood, CO Miami-Fort Lauderdale-West Palm Beach, FL Orlando-Kissimmee-Sanford, FL Houston-The Woodlands-Sugar Land, TX San Diego-Carlsbad, CA	Dallas-Fort Worth-Arlington, TX2.9%Tampa-St. Petersburg-Clearwater, FL1.3%Riverside-San Bernardino-Ontario, CA1.2%Atlanta-Sandy Springs-Roswell, GA0.9%Phoenix-Mesa-Scottsdale, AZ0.8%San Antonio-New Braunfels, TX0.1%Charlotte-Concord-Gastonia, NC-SC-0.2%Denver-Aurora-Lakewood, CO-0.7%Miami-Fort Lauderdale-West Palm Beach, FL-1.5%Orlando-Kissimmee-Sanford, FL-2.0%Houston-The Woodlands-Sugar Land, TX-2.1%San Diego-Carlsbad, CA-2.6%	Dallas-Fort Worth-Arlington, TX2.9%14Tampa-St. Petersburg-Clearwater, FL1.3%14Riverside-San Bernardino-Ontario, CA1.2%14Atlanta-Sandy Springs-Roswell, GA0.9%14Phoenix-Mesa-Scottsdale, AZ0.8%18San Antonio-New Braunfels, TX0.1%19Charlotte-Concord-Gastonia, NC-SC-0.2%20Denver-Aurora-Lakewood, CO-0.7%21Miami-Fort Lauderdale-West Palm Beach, FL-1.5%21Orlando-Kissimmee-Sanford, FL-2.0%22Houston-The Woodlands-Sugar Land, TX-2.1%22San Diego-Carlsbad, CA-2.6%24	Dallas-Fort Worth-Arlington, TX2.9%14Baltimore-Columbia-Towson, MDTampa-St. Petersburg-Clearwater, FL1.3%14Chicago-Naperville-Elgin, IL-IN-WIRiverside-San Bernardino-Ontario, CA1.2%14Detroit-Warren-Dearborn, MIAtlanta-Sandy Springs-Roswell, GA0.9%14Philadelphia-Camden-Wilm., PA-NJ-DE-MDPhoenix-Mesa-Scottsdale, AZ0.8%18Portland-Vancouver-Hillsboro, OR-WASan Antonio-New Braunfels, TX0.1%19St. Louis, MO-ILCharlotte-Concord-Gastonia, NC-SC-0.2%20Mashington-Arlington-Alexandria, DC-VA-MD-WVMiami-Fort Lauderdale-West Palm Beach, FL-1.5%21Boston-Cambridge-Nashua, MA-NHOrlando-Kissimmee-Sanford, FL-2.0%22Los Angeles-Long Beach-Anaheim, CAHouston-The Woodlands-Sugar Land, TX-2.1%22Minneapolis-St. Paul-Bloomington, MN-WISan Diego-Carlsbad, CA-2.6%24San Francisco-Oakland-Hayward, CA

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES) Survey. Note: data are not seasonally adjusted. U.S. % Change v. February 2020 Jan: -1.8% Feb: -1.4%



#### **Unemployment Rates, 25 Largest Metros** January 2022

Rank	MSA	%	Rank	MSA	%			
1	Minneapolis-St. Paul-Bloomington, MN-WI	3.1	13	San Antonio-New Braunfels, TX	4.3			
2	Phoenix-Mesa-Scottsdale, AZ	3.2	13	St. Louis, MO-IL	4.3			
3	Atlanta-Sandy Springs-Roswell, GA	3.3	15	Boston-Cambridge-Nashua, MA-NH	4.4			
4	Miami-Fort Lauderdale-West Palm Beach, FL	3.4	15	Portland-Vancouver-Hillsboro, OR-WA	4.4			
4	Tampa-St. Petersburg-Clearwater, FL	3.4	15	Seattle-Tacoma-Bellevue, WA	4.4			
6	Charlotte-Concord-Gastonia, NC-SC	3.8	18	San Diego-Carlsbad, CA	4.7			
6	Orlando-Kissimmee-Sanford, FL	3.8	19	Chicago-Naperville-Elgin, IL-IN-WI	5.1			
8	San Francisco-Oakland-Hayward, CA	3.9	20	Detroit-Warren-Dearborn, MI	5.2			
8 Washington-Arlingt DC-VA-MD-WV	Washington-Arlington-Alexandria,	3.9	21	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	5.3			
	DC-VA-MD-WV		22	Houston-The Woodlands-Sugar Land, TX	5.5			
10	Denver-Aurora-Lakewood, CO	4.0	22	New York-Newark-Jersey City, NY-NJ-PA	5.5			
11	Dallas-Fort Worth-Arlington, TX	4.1	24	Los Angeles-Long Beach-Anaheim, CA	5.7			
12	Baltimore-Columbia-Towson, MD	4.2	24	Riverside-San Bernardino-Ontario, CA	5.7			

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES) Survey. Note: data are not seasonally adjusted. U.S. Unemployment Rate Jan: 4.0% | Feb: 3.8%

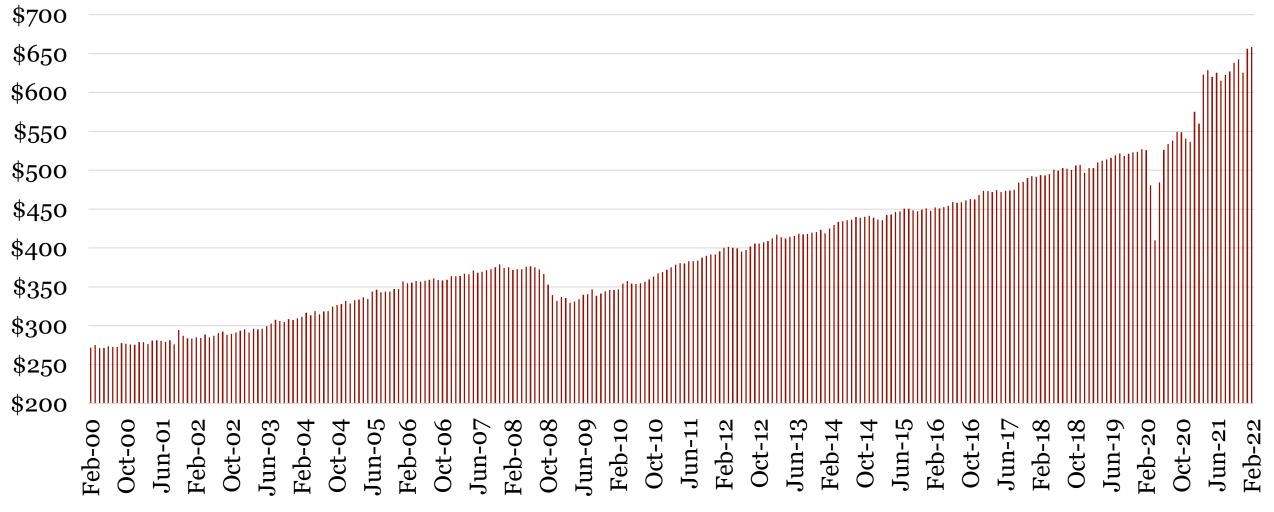


# Live and Let Buy



#### **U.S. Retail Sales** 2000 – February 2022

#### Retail Sales (\$Billions)



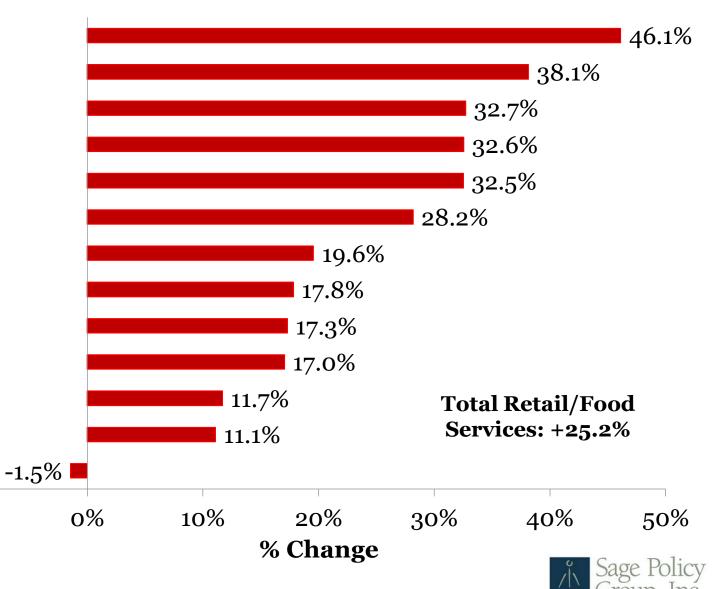


Source: U.S. Census Bureau

#### **U.S. Retail Sales by Type of Business** February 2020 v. February 2022 % Change

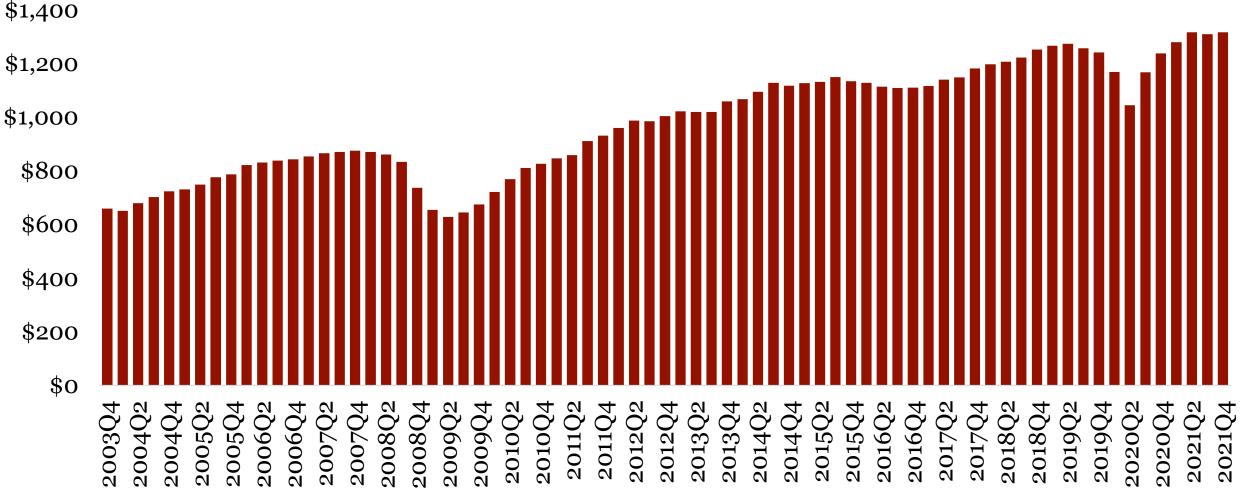
-10%

Internet, etc. Retailers **Gasoline Stations** Miscellaneous Store Retailers Building Material & Garden Supplies Dealers Sporting Goods, Hobby, Book & Music Stores Motor Vehicle & Parts Dealers Food & Beverage Stores Furniture & Home Furn. Stores Clothing & Clothing Accessories Stores **General Merchandise Stores** Food Services & Drinking Places Health & Personal Care Stores **Electronics & Appliance Stores** 



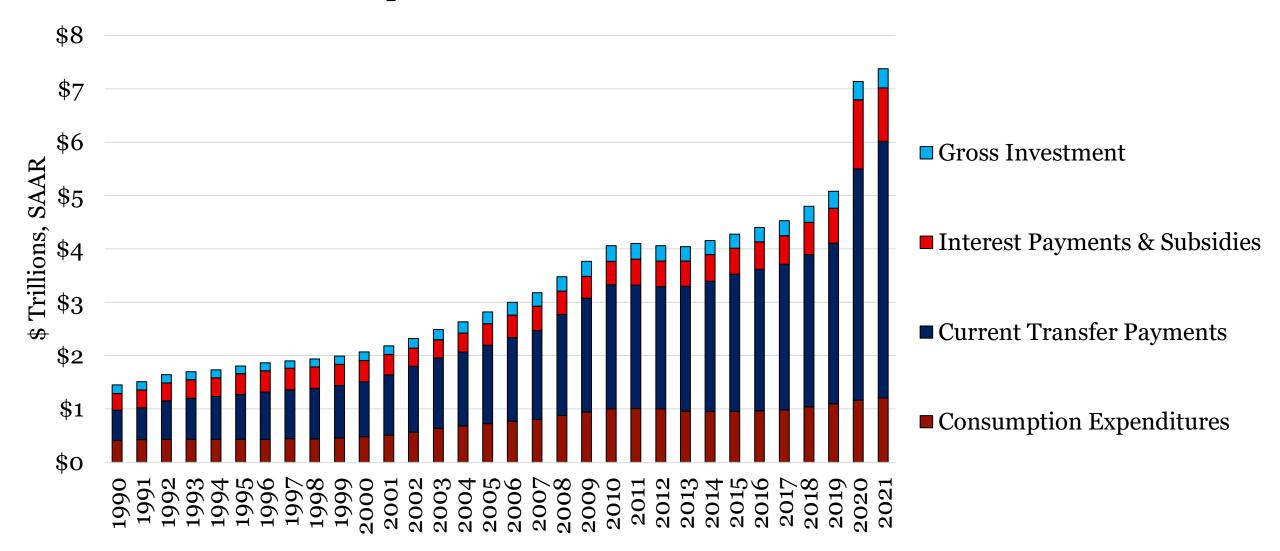
# **U.S. GDP: Nonresidential Fixed Investment in Equipment** 2003 – 2021Q4\*

\$ Billions of chained 2012 dollars, seasonally adjusted annual rate





#### **Deficits are Forever** Federal Government Expenditures, 1990 – 2021

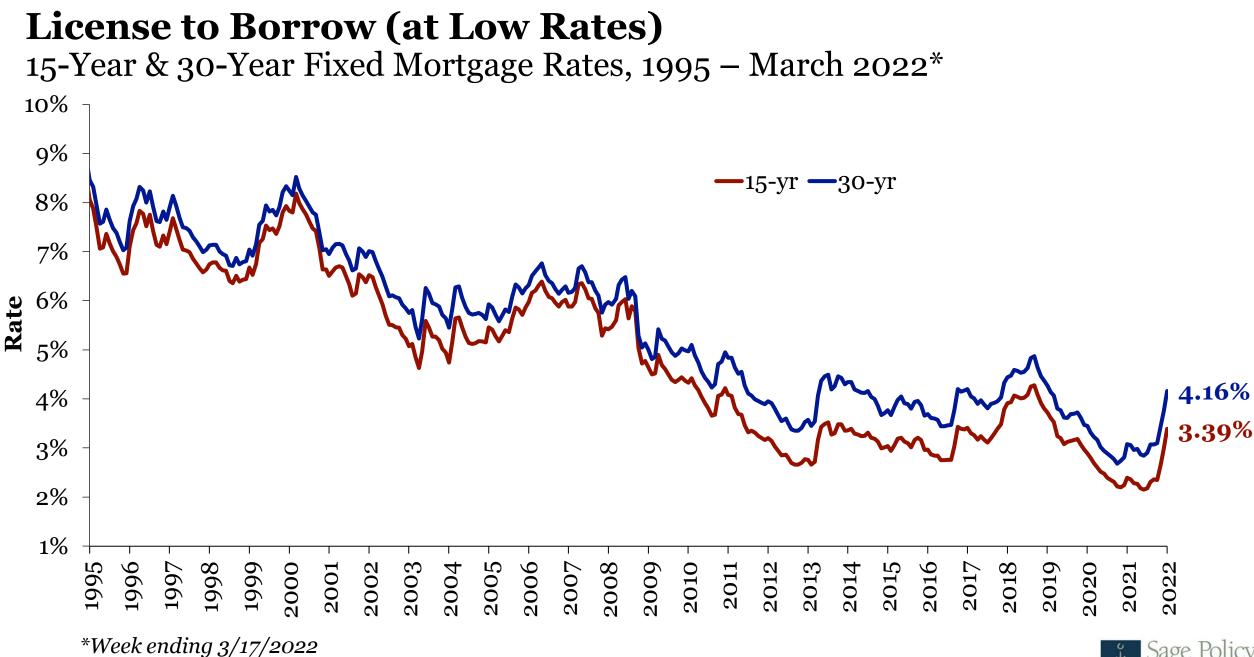




Source: U.S. Bureau of Economic Analysis

# **Quantum of Construction**

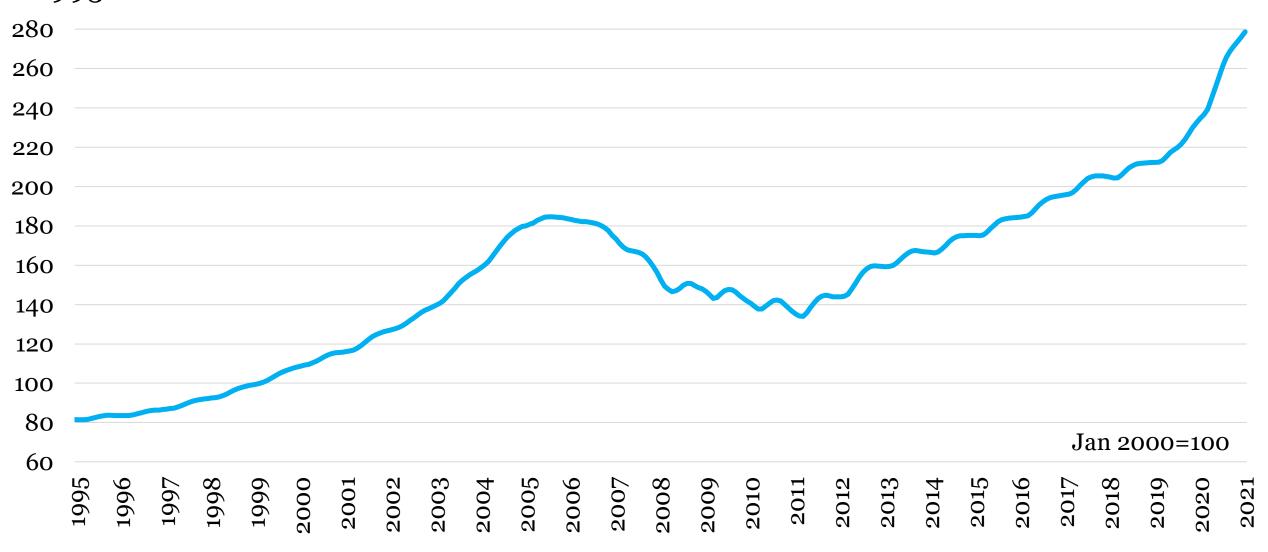




Source: Freddie Mac



#### **S&P Case-Shiller U.S. National Home Price Index** 1995 – December 2021





#### **Inventory of Unsold Homes: Vacant Housing Units for Sale\*** 2000 – 2021Q4



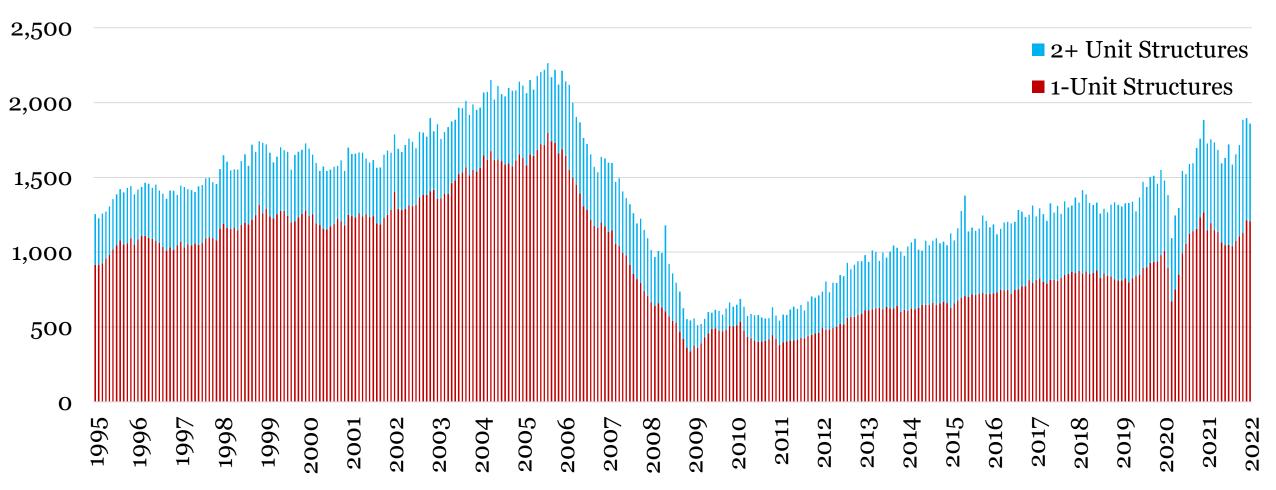
\*Units for sale only, excludes units both for rent and sale

Source: U.S. Census Bureau



### **U.S. Residential Building Permits** 1995 – February 2022

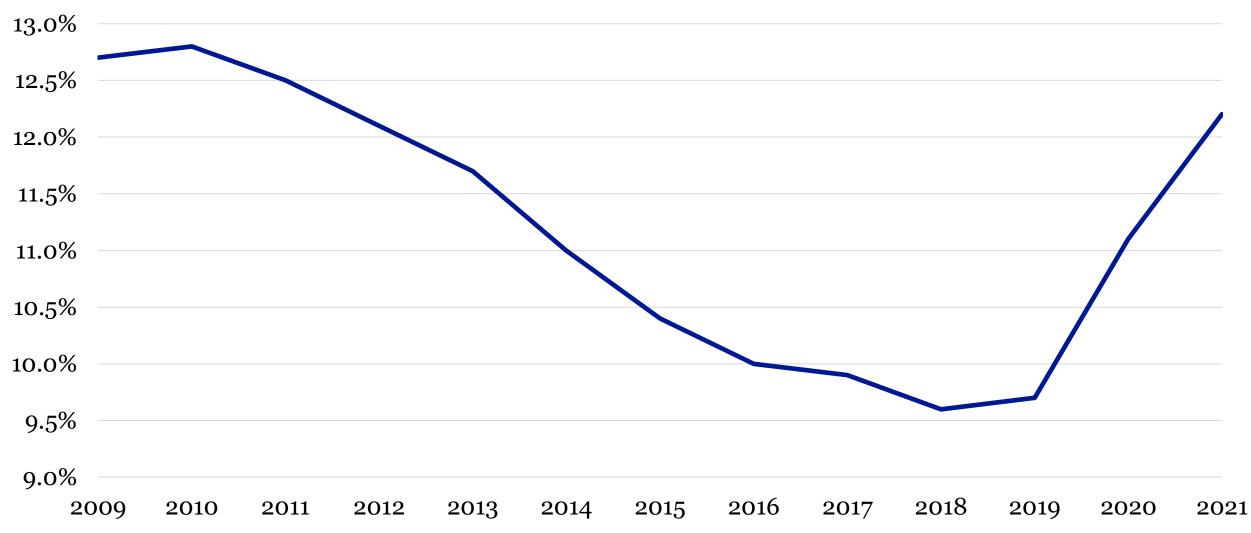
Building Permits (000's of Units)





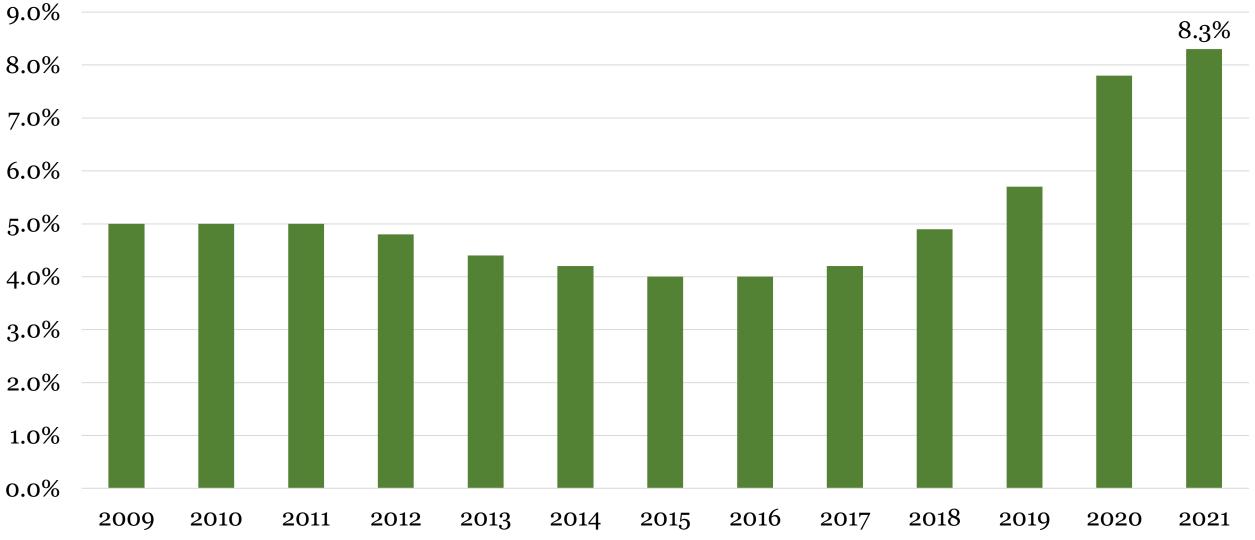
Source: U.S. Census Bureau

#### **Occupancy is Not Enough** U.S. Office Vacancy, 2009 – 2021



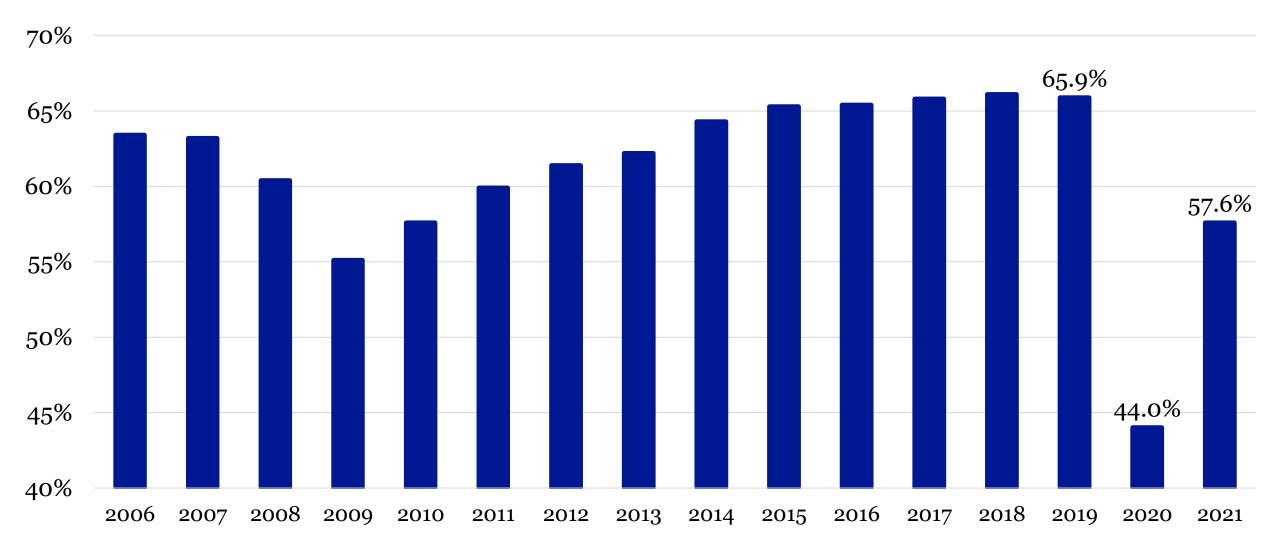


### U.S. Retail Space Vacancy: Malls, 2009 – 2021





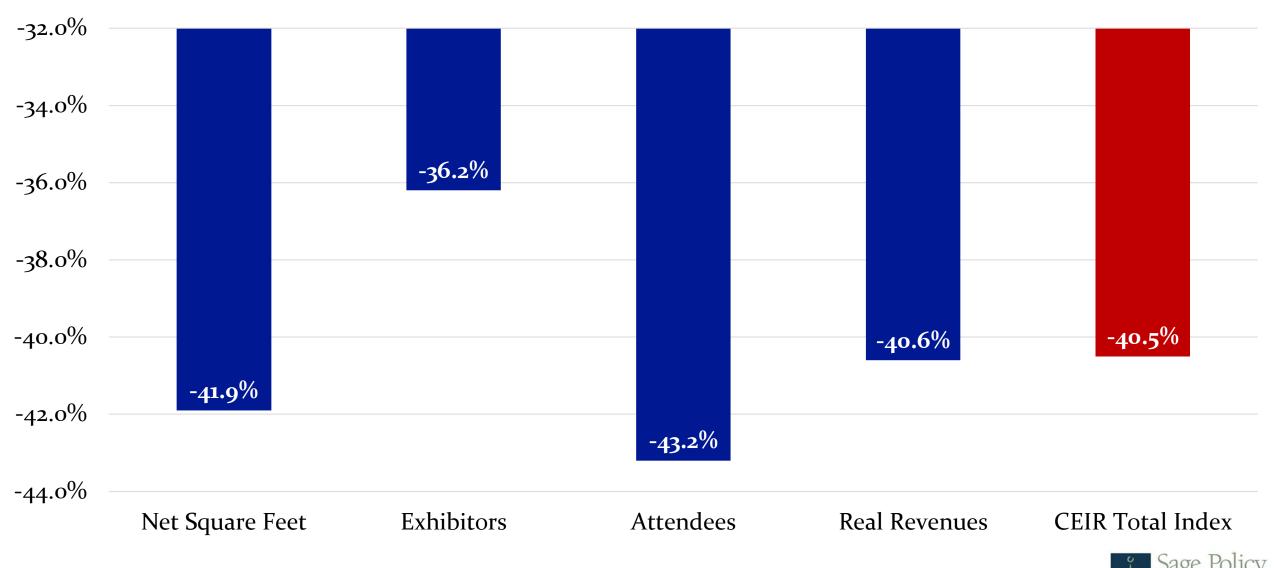
### U.S. Hotel Occupancy, 2006 – 2021

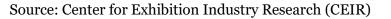




Source: Costar

#### **Center for Exhibition Industry Research (CEIR)** Exhibition Industry Index, 2019Q4 v. 2021Q4





#### **U.S. GDP: Nonresidential Fixed Investment in Structures** 2003 – 2021Q4\*

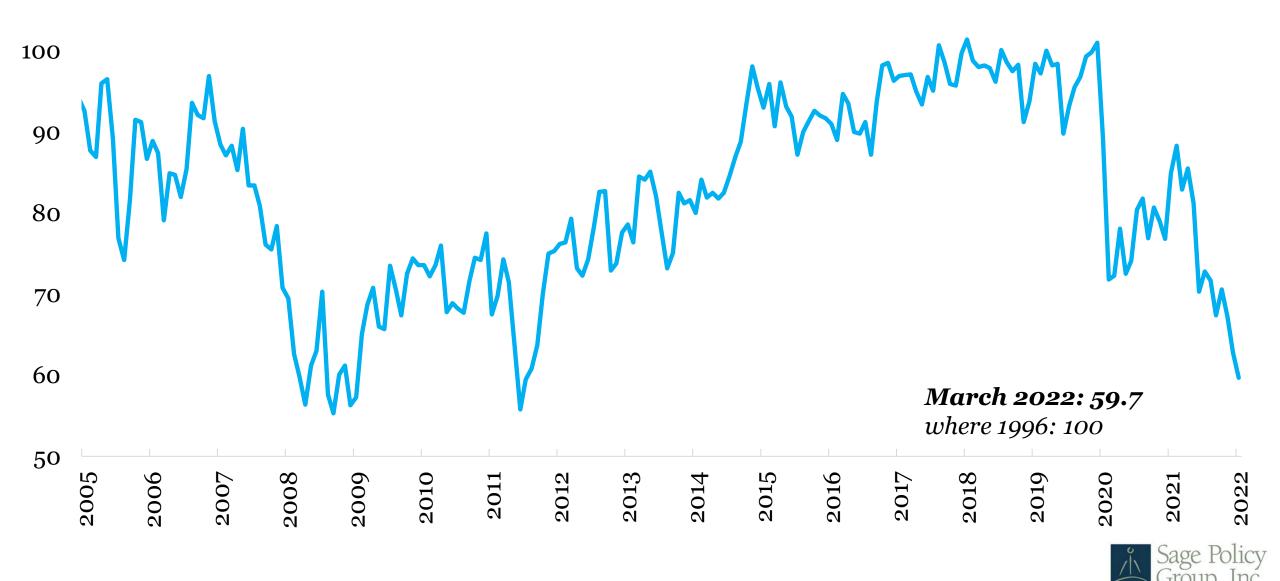
\$ Billions of chained 2012 dollars, seasonally adjusted annual rate \$700 \$600 \$500 \$400 \$300 \$200 \$100 **\$**0 2009Q4 2010Q2 2010Q4 2012Q4 2013Q2 2014Q4 2015Q2 2015Q4 2015Q4 2016Q2 2004Q2 2004Q4 2007Q4 2008Q4 2009Q2 2019Q4 2020Q2 2005Q2 2005Q4 2006Q2 2006Q4 2007Q2 2011Q2 2011Q4 2012Q2 2013Q4 2014Q2 2016Q4 2017Q2 2017Q4 2018Q2 2018Q4 2019Q2 2021Q2 2021Q4 2020Q4 2003Q4 2008Q2



# My Name is Ban, Anirban

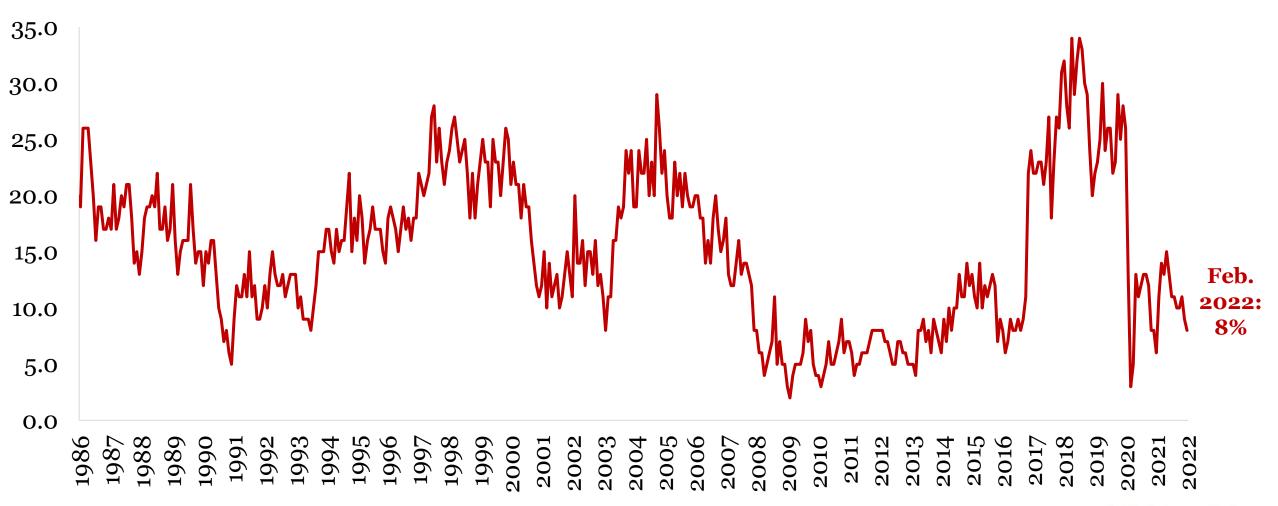


#### **University of Michigan Index of Consumer Sentiment** 2005 – March 2022



Source: University of Michigan

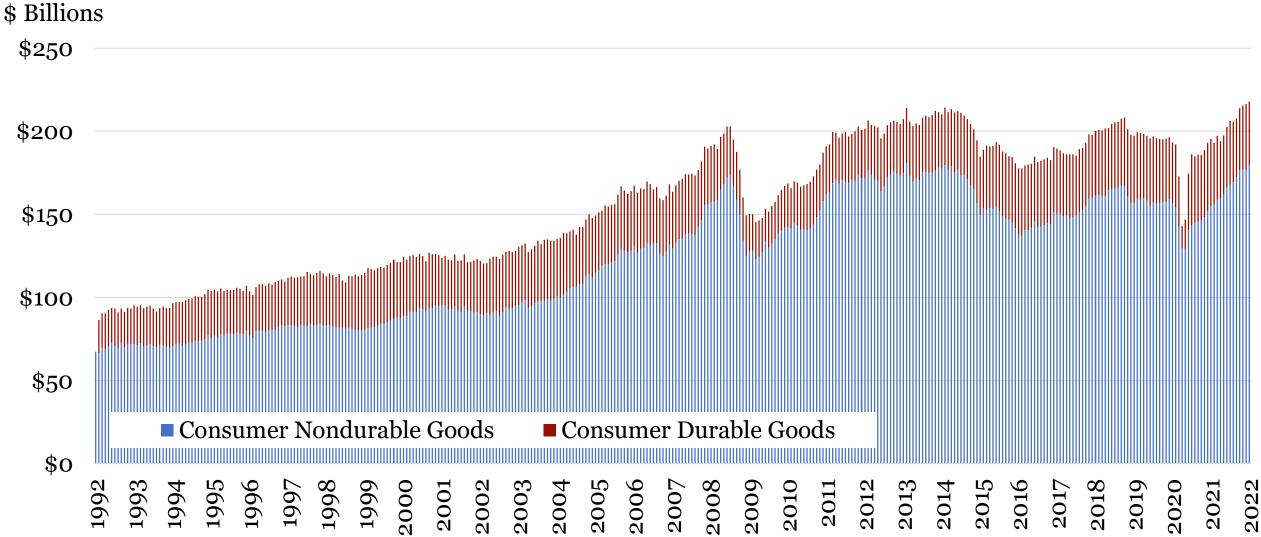
#### NFIB Index of Small Business Optimism: Good Time to Expand 1986 – February 2022



Sage Policy Group, Inc.

Source: National Federation of Independent Business (NFIB)

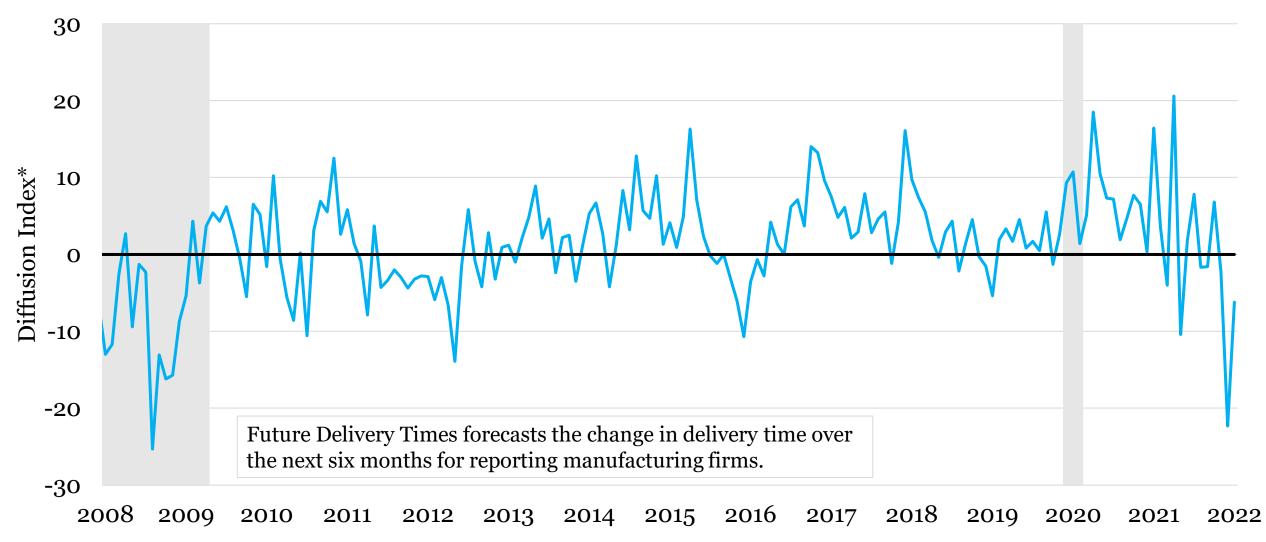
#### **U.S. Manufacturers' New Orders: Consumer Goods** 1992 – January 2022



Source: U.S. Census Bureau. Note: Due to the nature of nondurable goods, the reporting figure for both their Shipments and New Orders will be identical.



#### **Philly Fed Manufacturing Business Outlook Survey** Future Delivery Times, 2008 – March 2022

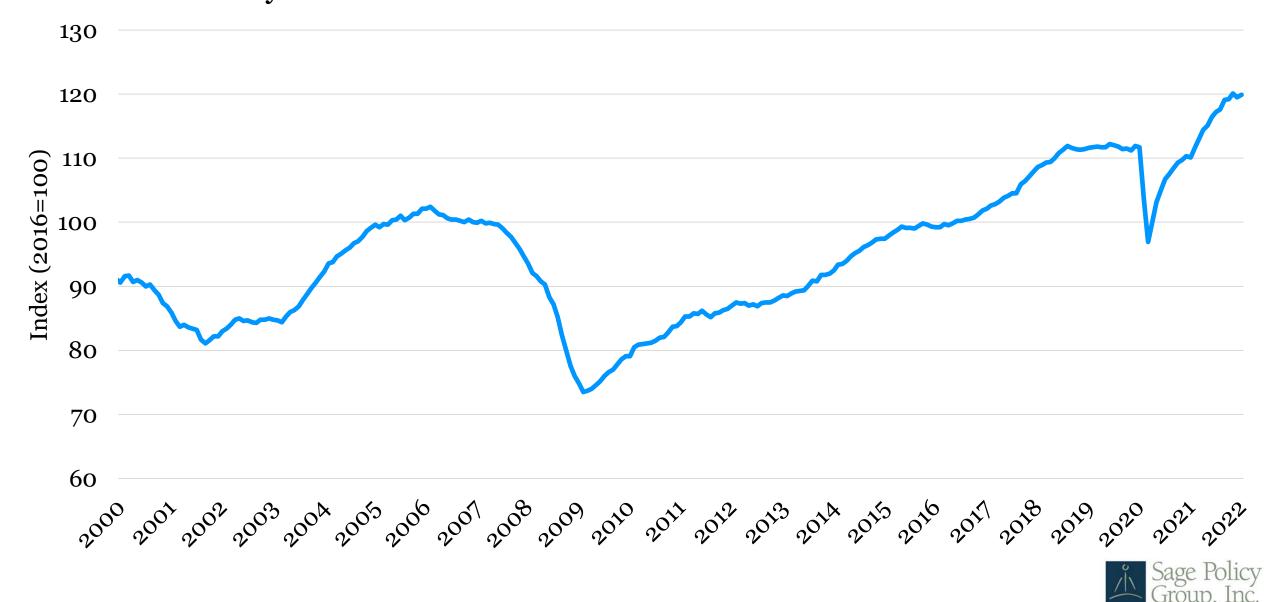


Source: Federal Reserve Bank of Philadelphia \*The diffusion index is calculated by taking the percent reporting increases and subtracting the percentage reporting decreases.

U.S. recessions



#### **Conference Board: U.S. Leading Economic Index** 2000 – February 2022



### You Only Forecast Twice



- This will be a year of growth, but 2023 could be very different.
- The economy will remain unbalanced, with supply struggling to keep up with demand – Ukraine/Russia and Omicron/China/Europe hampering recovery.
- Along with rising wages amidst the Great Resignation, that translates into higher than average economywide inflation in 2022 (stagflation anyone?).
- Yes, I'm an economist, so I am forecasting interest rates to increase.

### Speaking of "For Your Eyes Only"

# Sign up for our newsletter at **Basu.substack.com**

- A "Week in Review" post every Friday covering all the economic data releases, the best things I read, and, of course, my absence of humor
- An overview of the BLS jobs report on the first Friday of every month
- A monthly Q&A session
- Occasional posts on specific economic & policy related subjects





## **Thank You**

# Please follow me on Twitter -- @sageanirban

Please look for updates of information at <u>www.sagepolicy.com</u>.

Please contact us when you require economic research & policy analysis.

