

PURPLE SAGE SOAP CO.

# WHOLESALE CATALOGUE

*Collection 2023*



**PS**  
PURPLE SAGE SOAP CO.

Made in Scotland

# OUR STORY

Purple Sage Soap Company was founded in 2021 in the Scottish Borders and pride ourselves on being a vegan, eco-friendly small business.

We produce exclusive, artisan, small batch run, natural soaps and skincare products that are kind to the skin and the planet. Our cold process soaps are filled with a host of plant-based ingredients, moisturising butters & oils, luxury mineral clays and pure essential oils. No harmful synthetic ingredients or palm oil are used in our products and all are vegan-friendly.

Furthermore all of our packaging is eco-friendly, plastic free (where possible) and we follow a zero waste policy.

We make a range of products for wholesale including:

- Natural Antimicrobial Soaps
- Natural Himalayan Salt Soaps
- Essential Oil Blend Soaps
- Essential Oil Bath Salts
- Dog / Horse Shampoo Bars
- Beard Oils
- Dry Clay Face Masks

Other products will be added in the near future. Please message us for more details.



**DS**  
PURPLE SAGE SOAP CO.



# OUR MISSION

Purple Sage Soap Company has a commitment to reducing Hygiene Poverty in the local community and to spread a little happiness.

We believe soap is a basic commodity that should be available to all and are committed to our social aim by making & donating natural soap bars to a number of worthy causes and support organisations such as local organisations, domestic violence organisations, NHS workers, food banks and animal welfare centres.

We also offer a Pay it Forward package for our customers to purchase online.

By buying our soaps, you are also enabling someone to get back on their feet, or to simply feel cared for & valued.



# HOW WE MAKE OUR PRODUCTS

## PROCESS:

We handmake our soap and skincare products. Our soap is made in small batches using the traditional cold process method, which means we make our soaps from scratch – no pre-made bases here! We use a heat transfer method which preserves the therapeutic benefits of the essential oils & botanicals. It is then cured for 4 – 8 weeks to ensure that a high quality soap bar is produced.

## INGREDIENTS:

We use only the finest ingredients including Shea butter, real fruits, pure essential oils, coconut oil, almond oil, castor oil, jojoba oil, mineral clays and so many more!

## RECIPES:

All of our recipes are designed to care & nourish the skin, give a luxury spa treatment and be kind to the planet. Our skincare products are fragranced with pure essential oils, we do not use synthetic fragrance oils. We never use any detergents, harmful synthetic ingredients, palm oil, toxins, harmful chemicals in our skincare range. All of our products are vegan friendly.

## LEGAL REQUIREMENTS:

We are a registered member of the Guild of Soap & Toiletries Makers (<https://gostm.co.uk>)

All of our skincare products have Cosmetic Product Safety Reports (CPSR – a legal requirement) and registered on the UK Cosmetic Products Notification Portal (CPNP).



# WHOLESALE



## Our Offer

We offer wholesale opportunities to independent traders & shops. For quantities over 1000 please go to our shop on Faire - [purple-sage-soap-co.faire.com](https://purple-sage-soap-co.faire.com). For smaller quantities please email: [hello@purplesagesoap.co.uk](mailto:hello@purplesagesoap.co.uk)

## Timeframe

A minimum of 4 – 8 weeks is required for curing on all of our soaps & 1 week for other skincare products

This allows us to produce high quality products



## Packaging

We can offer a variety of eco-friendly options for the packing of your wholesale orders – please note salt soaps are prone to sweating if not kept in an airtight container

# SOAPS

Fruit & Antimicrobial Soap Collection | 2023



Our Soaps consist of the following base ingredients:

Olive Oil, Coconut Oil, Shea Butter, Castor Oil, Glycerin & Water  
Made with real fruit, coconut milk & French Clays

Available in:

Mango & Coconut (with Lemon & Orange Essential Oils) - Code: MCFS  
Pineapple & Coconut (with Lime Essential Oil) - Code: PCFS  
Avocado & Coconut (with Lemon Essential Oil) - Code: ACFS  
Dark Berry (with Orange & Lime Essential Oil) - Code: DBFS  
Apricot & Cinnamon (with Mandarin Essential Oil) - ApCFS  
Rhubarb & Ginger (with Grapefruit essential Oil) - Code: RGFS

Available without essential oils.

Average weight: 100 - 120g per bar

RRP (including VAT): £7.50 per bar

Wholesale price: £3.00 per bar

Favour/Mini/Guest/Shaped Bars available

GARDENER'S SOAP

CODE: GS

Our most popular antimicrobial soap. Made with tea tree and lavender essential oil - a pure, clean and fragrant soap.

Average weight: 100 - 120g per bar

RRP (including VAT): £7.50 per bar

Wholesale price: £3.00 per bar

Favour/Mini/Guest/Shaped Bars available



# SOAPS

Salt Soap Collection | 2023



All salt soaps are made with the following base ingredients:

Coconut oil, Olive oil, Castor oil, Water, Glycerin,  
Himalayan Pink Salt, French clays or activated charcoal,

These soaps are cut as 'tall & skinny' soaps and the  
approx mrc weights are between 120 - 150g

#### Available in

- Avgender - Code: ESS
- Rosemary - Code: RSS
- Lemon - Code: LESS
- Peppermint - Code: PSS
- Citrusfruit - Code: CSS
- Geranium - Code: RGSS
- Unscented - HSS

Also available as shaving soap bars

Packaged in greaseproof wrap with silica gel pod - to prevent the soaps from 'sweating'

RRP (including VAT): £6.50 per bar

Wholesale Price: £3.40 per bar



# SOAPS

Essential Oil Blend Soap Collection | 2023



These soaps are made with the following base ingredients:

Olive oil, coconut oil, shea butter, castor oil, water, glycerin, French clays, botanicals and essential oil blends

Average weights between 100g - 120g

Available in:

Orange, Geranium & Ylang Ylang - CODE: OGYEO

Lavender & Bergamot - CODE: LBEZO

Mango, Black Pepper & Tilia - CODE: MRPI CFO

Peppermint & Lemongrass - CODE: PLEO

Geranium & Patchouli - CODE: GPEO

Unscented - CODE - OUR

RRP (including VAT) £7.50 per bar

Wholesale Price: £5.00 per bar

Favour/Mini/Guest/Snapbar Bars available

# SOAPS

Dog Shampoo Bar Collection | 2023



PLANTAIN DOG BAR

CODE: PDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, green clay & powdered plantain.



DANDELION DOG BAR

CODE: DOB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, yellow clay & powdered dandelion.



NETTLE DOG BAR

CODE: NDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, green clay & powdered nettle leaf.



CALENDULA DOG BAR

CODE: CDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, yellow clay & powdered calendula petals.



CHAMOMILE DOG BAR

CODE: CHDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, yellow clay & powdered chamomile flowers.



SAGE DOG BAR

CODE: SDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, green clay & powdered sage leaves.



These soaps are made with neem which helps to repel fleas and ticks. We do not add any essential oils due to the sensitivity of animal skins. Can be used on horses too.

They come packaged in crimped wrappers and secured with twine.

Approximate weight: 90g per bar - Dog Bar

RRP: £5.00 per bar

Wholesale Price: £2.50 per bar

# BATH SALTS

Wholesale Collection | 2023



Our luxury handmade bath salts are made in small batches, using mineral and magnesium rich, 100% natural ingredients.

Treat yourself to a home spa sensation! These soothing, natural bath salts will help to melt away the stresses of the day, allowing you to relax and soak up the aromas and therapeutic benefits of the pure essential oils.

Made with Himalayan Pink Salt, Epsom Salts and Dead Sea Salts and fragranced with pure, natural Essential Oils.

Available in the following fragrances:

- Calming Bath Salts with Geranium & Lavender Essential Oils
- Cooling Bath Salts with Peppermint & Geranium Essential Oils
- Energising Bath Salts with Orange & Grapefruit Essential Oils
- Invigorating Bath Salts with Grapefruit & Peppermint Essential Oils
- Soothing Bath Salts with Lavender & Orange Essential Oils
- Uplifting Bath Salts with Lemon & Grapefruit Essential Oils

Available in:

- 300g Gloss jars with Metal Lids
- (RRP including VAT £13.00) - Wholesale price £5.15

# BEARD OILS

Wholesale Collection | 2023



Our luxury handmade beard oils are made in small batches, using a selection of oils and pure essential oils, 100% natural ingredients.

Treat yourself to a home spa sensation! These soothing, natural baths salts will help to melt away the stresses of the day, allowing you to relax and soak up the aromas and therapeutic benefits of the pure essential oils.

Made with Argan Oil, Grapeseed Oil, Jojoba Oil & Vitamin E and fragranced with pure, natural Essential Oils. A blend of moisturising and conditioning oils & essential oils will provide deep conditioning and will provide rich moisturisation to the skin of the face.

Available in the following fragrances:

- No. 1 Bergamot & Lemon - CODE: BLBO
- No. 2 Tea Tree & Cedarwood - CODE: TTCBO
- No. 3 Pine & Eucalyptus - CODE: PEBO
- No. 4 Bergamot - CODE: BBO
- No. 5 Tea Tree - CODE: TTBO
- No. 6 Eucalyptus - CODE: EBO

Available in:

- 50g Aluminium Bottles
- (RRP including VAT £12.00) - Wholesale price £5.00

# LUXURY DRY CLAY FACE MASKS

Wholesale Collection | 2023



Our luxury, hand-made dry clay face masks are made in small batches, using a selection of clays and botanicals, 100% natural ingredients.

Treat yourself to a home spa sensation! These soothing, natural dry clay masks will help to melt away the stresses of the day, and can be used on your hands and feet too!

Simply mix a couple of spoonful with a liquid of your choice. Choose from water, fruit & vegetable pulps (excluding citrus), dairy products, honey or floral waters. Vinegars should not be used. Leave on for about 10 to 15 mins and then rinse off with warm water.

Approximately 6 - 9 applications.

Presented in an aluminium tin with a 100% cotton bag, wooden spoon and instructions.

Available in:

- Green Clay - CODE GCFM
- Pink Clay - CODE: PCFM
- Kaolin Clay - CODE: KCFM
- Activated Charcoal - CODE: ACFM
- Ghassoul Clay - CODE: GCFM
- Red Clay - CODE: RCFM
- Green Clay, Aloe Vera & Cucumber - CODE: GCAVCFM
- Pink Clay & Rosehip - CODE: PCRFM
- Activated Charcoal & Kaolin Clay CODE: ACKCFM
- Ghassoul & Colloidal Oatmeal O CODE: GCOFM
- Kaolin & Green Tea - CODE: KGTFM
- Red Clay & Hibiscus - RCHFM



AVAILABLE IN  
40G ALUMINIUM TINS  
(RRP INCLUDING VAT £12.00) -  
WHOLESALE PRICE: £5.00

# WHOLESALE TERMS & CONDITIONS

## MINIMUM ORDER QUANTITY

Minimum order value is £100.

Smaller orders are accepted by our discretion only – please email [hello@purplesagesoap.co.uk](mailto:hello@purplesagesoap.co.uk) for consideration.

Please ensure all items are ordered in multiples of their pack size (6's). This invoice will need to be paid before the order can be processed. Please be aware this can delay your dispatch date.

Please note our UK Mainland carriage paid order value is £500.00.

Carriage cost for all UK Mainland orders under £500.00 is 5% of total order value.

All our products are made in small batches by hand please allow up to 10 working days for dispatch with the exception of soaps, which can take between 4-6 weeks. Depending on busy periods and stock supply, we might be able to dispatch sooner. We shall advise you of an ETA during enquiries.

## SAMPLES

Should you wish to try some of our products before placing an order, we will happily send some mini soap samples subject to a small fee, refundable on your next order.

## PLACING AN ORDER

At the moment, we take orders only via email. Please use full product names or codes provided in our brochure.

## PAYMENT

Orders must be paid in full at the time of order and the shipping cost should be paid once your order is ready for delivery.

All orders must be paid in full prior to the shipping date.

Wholesale orders are payable via Bank Transfer.

Our bank details will be shown on your invoice.

## PRICE

The wholesale price is set in advance, and the retail price suggested is an indicative price based on our own retail website. While this is not mandatory, we kindly ask our stockists, whenever possible, not to sell our products below the recommended price.

## SHIPPING

We ship orders with tracked services from Parcel Force or Evri. The shipping rate depends on the weight of the parcel and the destination. We will calculate the total for you once we've received your order.

The products supplied by Purple Sage Soap Company are delivered at the risk of Purple Sage Soap Company unless a customer stipulates a special method of delivery. However, liability for the loss of the delivery shall be limited to the replacement of the products, or to a full refund of the invoice value.

## DAMAGED GOODS

Should you receive damaged goods please notify us via email within 48 hours. Please include images. All such products will be replaced – according to availability – or they will be refunded. We will cover shipping expenses for any damaged products. To be eligible for a return, we require pictures taken and emailed to us. Your item must be unused and in the same condition that you received it. It must also be in the original packaging.

## REFUNDS

Our policy lasts 30 days. If 30 days have gone by since the date of receiving, unfortunately we can't offer you a refund or exchange.

Once your return is received and inspected, we will send you an email to notify you that we have received your returned item. We will also notify you of the approval or rejection of your return. If you are approved, then your refund will be processed, and a credit will automatically be applied to your credit card or original method of payment, within a certain amount of days. We reserve the right to offer an account credit in substitute of a refund at our discretion, in the form of a code to use against any future purchases.

## RETURN SHIPPING

To return your product, you should mail your product to: PURPLE SAGE SOAP COMPANY, SAGE COTTAGE, HAWICK, SCOTTISH BORDERS, TD9 8TJ, United Kingdom.

You will be responsible for paying for your own shipping costs for returning your item. Shipping costs are non-refundable. If you receive a refund, the cost of return shipping will be deducted from your refund.

Depending on where you live, the time it may take for your exchanged product to reach you, may vary.

If you are shipping an item over £50, you should consider using a trackable shipping service or purchasing shipping insurance. We don't guarantee that we will receive your returned item.

## SHELF LIFE

We produce all natural products without adding any preservatives so we recommend using our products within 6 months of purchase. However, our handmade soaps will last even longer, but the natural scents of the essential oils may fade with time.

## STORAGE

Our products must be kept in a cool and dry environment. Damp and warm conditions can encourage handmade soaps, bath bombs and skincare products & packaging. We recommend keeping any off-shelf stock in airtight containers lined with parchment paper. To provide the best storage conditions, we recommend adding a couple of bags of Silica Gel to each container.

## DISTRIBUTORS

Please note that at this time Purple Sage Soap Company is the only approved B2B distributor of Purple Sage Soap Company products.

## CUSTOM LABELS

We happy to create custom labelled soap bars for your business, corporate gifts or favours for a wedding or baby shower (set up fee applicable)

Private label: our logo will be replaced with your logo with "made by Pure & Sage Soap Company" written below. The sides and the back of the label will remain the same.

Personalised labels for wedding and baby shower favours. The front of the label can be 100% customised (e.g.: name of the couple with date or name of the baby with birth date) - (set up fee applicable)

## OUR HANDMADE PRODUCTS

Please consider that as our products are handmade in small batches, they may vary in size, shape, weight, scent and colour. Natural variations are a beautiful part of our product and should be expected and are not ground for a refund or replacement. We cannot be held responsible for how you store the soaps and how the soaps react due to your storage conditions. Soaps should be stored in a cool, dry and well ventilated space. Salt soaps should be stored in an airtight container with a silica gel pack inside. We recommend that salt soaps should be stored/sold in tins (with silica gel pack), waxed paper or compostable shrink wrapped.

## PHOTOGRAPHS

Professional photographs of our products are available for all our stockists to use across websites and social media platforms. Please feel free to download & use any images you like from our website or Instagram.





# ORDER FORM

CUSTOMER DETAILS	
NAME:	ORDER:
PHONE:	ORDER DATE:
EMAIL:	PAYMENT METHOD:
ADDRESS:	SHIPPING METHOD:
	DATE SHIPPED
	TRACKING:

ITEM CODE	DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT

NOTES

SUBTOTAL \_\_\_\_\_

DISCOUNT \_\_\_\_\_

SHIPPING CHARGES \_\_\_\_\_

GRAND TOTAL \_\_\_\_\_



# Thank you!

We hope you love our products as much as we do.  
Any questions? Please do not hesitate to contact us:

[hello@purplesagesoap.co.uk](mailto:hello@purplesagesoap.co.uk)

[www.purplesagesoap.co.uk](http://www.purplesagesoap.co.uk)

[@purplesagesoap](https://www.instagram.com/purplesagesoap)