



Wholesale Price List

All orders over £100 will qualify for free second class postage.

We are VAT registered. VAT NO: 437623976

Tea is zero-rated. Filled tins have a composite VAT rate. Merchandise is standard 20% VAT.

TEA

RETAIL PACKS

RETAIL PACKS (20 BAGS)	TRADE PRICE	RRP	VAT	MARGIN
Crofter (Breakfast)	£4.90	£6.95	0%	30%
Gneiss (Earl Grey)	£4.90	£6.95	0%	30%
Tilley (Mint and Nettle)	£4.90	£6.95	0%	30%
Machair (Herbal)	£4.90	£6.95	0%	30%
Ferry Berry (Herbal)	£4.90	£6.95	0%	30%
Hebriteas Range				
Leòdhasach (Breakfast)	£4.90	£6.95	0%	30%
Hearach (Breakfast)	£4.90	£6.95	0%	30%
Uibhisteach (Breakfast)	£4.90	£6.95	0%	30%
Barrach (Breakfast)	£4.90	£6.95	0%	30%
RETAIL PACKS (10 BAGS)	TRADE PRICE	RRP	VAT	MARGIN
Crofter (Breakfast)	£2.80	£4.00	0%	30%
Gneiss (Earl Grey)	£2.80	£4.00	0%	30%
Tilley (Mint and Nettle)	£2.80	£4.00	0%	30%
Machair (Herbal)	£2.80	£4.00	0%	30%

Ferry Berry (Herbal)	£2.80	£4.00	0%	30%
Hebriteas Range				
Leòdhasach (Breakfast)	£2.80	£4.00	0%	30%
Hearach (Breakfast)	£2.80	£4.00	0%	30%
Uibhisteach (Breakfast)	£2.80	£4.00	0%	30%
Barrach (Breakfast)	£2.80	£4.00	0%	30%

FILLED TEA TINS (Composite VAT rates)

TINS (WITH 20 BAGS)	EXC VAT	INC VAT (8.3%)	RRP	MARGIN
Crofter (Breakfast)	8.62	9.10	13	30%
Gneiss (Earl Grey)	8.62	9.10	13	30%
Tilley (Mint and Nettle)	8.62	9.10	13	30%
Machair (Herbal)	8.62	9.10	13	30%
Ferry Berry (Herbal)	8.62	9.10	13	30%
Hebriteas Range				
Leòdhasach (Breakfast)	12.28	13.30	19	30%
Hearach (Breakfast)	12.28	13.30	19	30%
Uibhisteach (Breakfast)	12.28	13.30	19	30%
Barrach (Breakfast)	12.28	13.30	19	30%
TINS (WITH 50 BAGS)				
TINS (WITH 50 BAGS)	EXC VAT	INC VAT (5.6%)	RRP	MARGIN
Crofter (Breakfast)	12.28	13.30	19	30%
Gneiss (Earl Grey)	12.28	13.30	19	30%
Tilley (Mint and Nettle)	12.28	13.30	19	30%
Machair (Herbal)	12.28	13.30	19	30%
Ferry Berry (Herbal)	12.28	13.30	19	30%
Hebriteas Range				
Leòdhasach (Breakfast)	12.28	13.30	19	30%
Hearach (Breakfast)	12.28	13.30	19	30%
Uibhisteach (Breakfast)	12.28	13.30	19	30%

Barrach (Breakfast)	12.28	13.30	19	30%
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ZERO WASTE REFILL PACKS (50 Teabags)

	TRADE PRICE	RRP	VAT	MARGIN
Crofter (Breakfast)	£9.10	£13	0%	30%
Gneiss (Earl Grey)	£9.10	£13	0%	30%
Tilley (Mint and Nettle)	£9.10	£13	0%	30%
Machair (Herbal)	£9.10	£13	0%	30%
Ferry Berry (Herbal)	£9.10	£13	0%	30%
Hebriteas Range				
Leòdhasach (Breakfast)	£9.10	£13	0%	30%
Hearach (Breakfast)	£9.10	£13	0%	30%
Uibhisteach (Breakfast)	£9.10	£13	0%	30%
Barrach (Breakfast)	£9.10	£13	0%	30%

CATERING PACKS

Catering packs of 100 and 250 bags are available.
Table, menu or POS information can be provided upon request.

CATERING PACKS	100	PER CUP	VAT
Crofter (Breakfast)	£19	0.19	0%
Gneiss (Earl Grey)	£20	0.20	0%
Tilley (Mint and Nettle)	£20	0.20	0%
Machair (Herbal)	£20	0.20	0%
Ferry Berry (Herbal)	£20	0.20	0%
Hebriteas Range			
Leòdhasach (Breakfast)	£20	0.20	0%
Hearach (Breakfast)	£20	0.20	0%
Uibhisteach (Breakfast)	£20	0.20	0%
Barrach (Breakfast)	£20	0.20	0%

CATERING PACKS	250	PER CUP	VAT
Crofter (Breakfast)	£42.50	0.17	0%
Gneiss (Earl Grey)	£44	0.18	0%
Tilley (Mint and Nettle)	£44	0.18	0%
Machair (Herbal)	£44	0.18	0%
Ferry Berry (Herbal)	£44	0.18	0%
Hebriteas Range			
Leòdhasach (Breakfast)	£44	0.18	0%
Hearach (Breakfast)	£44	0.18	0%
Uibhisteach (Breakfast)	£44	0.18	0%
Barrach (Breakfast)	£44	0.18	0%

ENVELOPED TEA BAGS

Crofter is the only enveloped tea bag we normally keep in stock.

There is a MOQ of 500 envelopes. They are available in packs of 250 – 30p per cup.

Additional envelope blends will be considered subject to a MOQ of 2000. There is a minimum lead time of 6 weeks.

MERCHANDISE

We are VAT registered. VAT NO: 437623976

MUGS

MUGS (BOXED)	EXC VAT	INC VAT	RRP	MARGIN
Crofter (Breakfast)	£7.00	£8.40	£10-£12	30%
Gneiss (Earl Grey)	£7.00	£8.40	£10-£12	30%
Tilley (Mint and Nettle)	£7.00	£8.40	£10-£12	30%
Machair (Herbal)	£7.00	£8.40	£10-£12	30%
Ferry Berry (Herbal)	£7.00	£8.40	£10-£12	30%
Hebriteas Range				
Leòdhasach (Breakfast)	£7.00	£8.40	£10-£12	30%

Hearach (Breakfast)	£7.00	£8.40	£10-£12	30%
Uibhisteach (Breakfast)	£7.00	£8.40	£10-£12	30%
Barrach (Breakfast)	£7.00	£8.40	£10-£12	30%

COASTERS

COASTERS	EXC VAT	INC VAT	RRP	MARGIN
Crofter (Breakfast)	£2.80	£3.36	£4-4.80	30%
Gneiss (Earl Grey)	£2.80	£3.36	£4-4.80	30%
Tilley (Mint and Nettle)	£2.80	£3.36	£4-4.80	30%
Machair (Herbal)	£2.80	£3.36	£4-4.80	30%
Ferry Berry (Herbal)	£2.80	£3.36	£4-4.80	30%
Hebriteas Range				
Leòdhasach (Breakfast)	£2.80	£3.36	£4-4.80	30%
Hearach (Breakfast)	£2.80	£3.36	£4-4.80	30%
Uibhisteach (Breakfast)	£2.80	£3.36	£4-4.80	30%
Barrach (Breakfast)	£2.80	£3.36	£4-4.80	30%

TEA TOWELS

TEA TOWELS	EXC VAT	INC VAT	RRP	MARGIN
Crofter (Breakfast)	£8	£9.60	£12-14	30%
Machair (Herbal)	£8	£9.60	£12-14	30%
Hebriteas Range				
Leòdhasach (Breakfast)	£8	£9.60	£12-14	30%
Hearach (Breakfast)	£8	£9.60	£12-14	30%
Uibhisteach (Breakfast)	£8	£9.60	£12-14	30%
Barrach (Breakfast)	£8	£9.60	£12-14	30%