

WEST HIGHLAND TEA COMPANY

MADE IN MALLAIG
2020



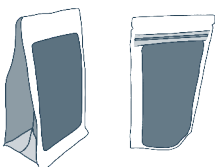
TRADE PRICE LIST FEBRUARY 2022

PRICES UPDATED BETWEEN FEBRUARY & APRIL EACH YEAR
VALID UNTIL NEW TRADE PRICE LIST IS ISSUED

PAGE INDEX

ABOUT US	PAGE 2
POPULAR TEAS	PAGE 3 - 4
SPECIAL BLENDS	PAGE 5 - 6
HERBAL TEAS	PAGE 7 - 8
FRUIT TEAS	PAGE 9
OOLONG	PAGE 10
BLACK TEAS	PAGE 11 - 12
GREEN TEAS	PAGE 13 - 14
PYRAMID TEA BAG RANGE	PAGE 15
TASTERS	PAGE 16
GIFT BOXES	PAGE 17-18
DISPLAY & TEAWARE	PAGE 19
TERMS OF TRADE	PAGE 20

KEY



POUCH STYLE EXAMPLE



ABOUT THE WEST HIGHLAND TEA COMPANY

THE WEST HIGHLAND TEA COMPANY IS A SMALL FAMILY RUN BUSINESS FOUNDED IN MALLAIG, A SMALL FISHING VILLAGE IN THE HIGHLANDS OF SCOTLAND, BY RACHAEL ROBERTSON IN APRIL 2020. RACHAEL GREW UP ADMIRING THE MANY DIFFERENT TYPES AND FLAVOURS OF TEA AND OFTEN FREQUENTED ASIAN COUNTRIES DURING HER TRAVELS WHICH HELPED TO FURTHER HER LOVE FOR TEA. UPON COMPLETING HER MASTERS OF ARTS IN 2018 RACHAEL ENTERED THE BRITISH COUNCIL'S 2019 GENERATION UK PROGRAMME FOR A TWO MONTH INTERNSHIP IN CHINA IN ORDER TO FIND HER PASSION. THE INSIGHTS SHE GAINED DURING THIS PERIOD AND THE SUBSEQUENT TRAVELS AFTERWARDS ALLOWED HER TO TURN HER DREAM INTO REALITY.

AS WE GROW AND EXPAND, THE WEST HIGHLAND TEA COMPANY INTENDS TO SHOWCASE THE WONDERFUL VARIETY OF DIFFERENT TEAS FROM FRUIT TEA, HERBAL TEA, OOLONG, BLACK TEA, GREEN TEA AND MORE, WHILST ALSO BEING ABLE TO CELEBRATE THE HIGHLANDS OF SCOTLAND. THIS IS WHY WE CREATE OUR VERY OWN SPECIALTY TEA BLENDS. OUR SPECIAL TEAS ARE ALL HAND-BLENDED HERE IN MALLAIG IN ORDER TO GIVE YOU UNIQUE PRODUCTS WITH GREAT TASTE, MADE FROM HIGH QUALITY INGREDIENTS.



POPULAR TEAS



HIGHLAND FLING

OUR SPECIAL HERBAL BLEND, HIGHLAND FLING TEA, IS ONE OF OUR FAVOURITES. WE LIKE TO IMAGINE THIS BLEND AS A TASTE OF HIGHLAND CULTURE. THIS RELAXING HERBAL TEA TASTES GREAT WITH A SPOON OF HONEY. IT'S SWEET, TART AND GENTLE.

INGREDIENTS: DRIED HIBISCUS WHOLE PETAL, RASPBERRY LEAF, CHAMOMILE FLOWERS, FREEZE-DRIED STRAWBERRY, ROSEHIP.

SCOTTISH BREAKFAST TEA

HEARTY AND WHOLESOME, OUR SCOTTISH BREAKFAST TEA IS A STRONG BLEND MADE FOR SCOTTISH WATER. THIS TEA IS A BLEND OF ASSAM & HIGH GROWN CEYLON FROM GARDENS IN THE WESTERN DISTRICT THAT HAVE SCOTS HERITAGE.

INGREDIENTS: 100% BLACK TEA BLEND (ASSAM, CEYLON)



FAERIE GLEN TEA

NAMED AFTER THE ENTRANCING FAERIE GLEN ON THE ISLE OF SKYE, THIS TEA IS AS ENCHANTING AS IT LOOKS! THIS PURPLE INFUSION OF HERBAL FLAVOURS IS REFRESHINGLY FRUITY WITH A TOUCH OF MINT.

INGREDIENTS: FREEZE-DRIED BLUEBERRIES, FREEZE-DRIED STRAWBERRIES, HIBISCUS FLOWER, BUTTERFLY PEA FLOWER, ROSE PETALS & FLOWERS, PEPPERMINT LEAF





POPULAR TEAS



WEST HIGHLAND EARL GREY

THIS HAND BLENDED EARL GREY COMES TOGETHER WITH A HIGHLAND TWIST! BEAUTIFUL CITRUS FLAVOURS AND THE FLORAL TASTE OF HEATHER HELP CREATE A GENTLE, AROMATIC, AND FLAVOURFUL EARL GREY.

INGREDIENTS: BLACK TEAS (DARJEELING, ASSAM), ERICA FLOWERS (HEATHER FLOWERS), CORNFLOWER PETALS, BERGAMOT PEEL ESSENTIAL OIL



* NEW *

MUNRO BLEND

A SMOKEY BLACK TEA BLEND, PERFECT FOR THOSE BOTHY ADVENTURES AFTER A HARD DAY ON THE MOUNTAIN.

INGREDRIENTS: HONEYBUSH HERB, BLACK TEA 22.22% (LAPSANG SOUCHONG), ERICA FLOWERS (HEATHER FLOWERS), CORNFLOWER PETALS





SPECIAL BLENDS

WE WORK HARD BEHIND THE SCENES TO CREATE GREAT NEW TEA BLENDS FOR YOU TO ENJOY. OUR SPECIAL BLENDS ARE ALL HAND-BLENDED IN MALLAIG IN ORDER TO GIVE YOU UNIQUE TEAS WITH GREAT TASTE, MADE FROM CAREFULLY SELECTED HIGH-QUALITY INGREDIENTS.

A Note on RRP Pricing

Our RRP pricing is our recommended selling price based on our own retail pricing. Please see this as a guide only.

PRODUCT

CODE	HERBAL TEA BLEND	UNIT PRICE	PRICE PER UNIT			RRP
			5+	10+	25+	
SB01	HIGHLAND FLING TEA 50G	£3.40	£3.23	£3.13	£2.99	£5.20
LB.SB01	HIGHLAND FLING TEA 150G	£7.11	£6.76	£6.55	£6.45	£9.35



Ingredients: Dried Hibiscus Whole Petal, Raspberry Leaf, Chamomile Flowers, Freeze-Dried Strawberry, Rosehip.

Description: Our Highland Fling Tea is one of our favourites, we like to imagine this blend as a taste of Highland culture. This relaxing herbal blend tastes great with a spoon of honey. It's sweet, tart and gentle.

CODE	FLAVOURED BLACK TEA BLEND	UNIT PRICE	5+	10+	25+	RRP
SB02	HONEY BEE TEA 50G	£4.37	£4.16	£4.03	£3.85	£5.99
SB03	HONEY BEE TEA 100G	£7.47	£7.10	£6.88	N/A	£9.85
LB.SB02	HONEY BEE TEA 250G	£16.38	£15.83	N/A	N/A	£21.55

Ingredients: 38.2% OHTC Earl Grey Blend (Black Tea, 3% Marigold Petals, Bergamot Essential Oil), Lemon Verbena, Orange peel, Rhubarb Root, 3.82% Orange Blossom Petals, 2.58% Natural Honey Essence (MPG Natural Flavouring), 1.91% Marigold Flower.

Description: Complementing the citrus in Earl Grey, we paired this tea with other citrus herbals such as orange peel, lemon verbena and orange blossom. We've infused Natural Honey Essence into this blend to sweeten it and enhance the natural soothing quality.



PRICE PER UNIT

	FLAVOURED BLACK TEA BLEND	UNIT PRICE	5+	10+	25+	RRP
	SB04 WEST HIGHLANDS EARL GREY 50G	£3.60	£3.42	£3.31	£3.17	£4.75
	SB05 WEST HIGHLANDS EARL GREY 100G	£5.91	£5.61	£5.44	£5.20	£7.80
	LB.SB03 WEST HIGHLANDS EARL GREY 250G	£12.48	£11.56	N/A	N/A	£16.45
	LB.SB04 WEST HIGHLANDS EARL GREY 500G	£23.22	£22.75	N/A	N/A	£30.55
	<u>Ingredients:</u> Black Teas (Darjeeling, Assam), Erica Flowers (Heather Flowers), Cornflower Petals, Bergamot Peel Essential Oil					
	<u>Description:</u> This hand blended Earl Grey comes together with a Highland Twist! Beautiful citrus flavours and the floral taste of heather help create a gentle, aromatic, and flavourful Earl Grey.					
	HERBAL TEA BLEND					
	SB06 SLEEPY EWE 50G	£4.50	£4.28	£4.14	£3.96	£5.99
	LB.SB05 SLEEPY EWE 150G	£10.43	£9.91	N/A	N/A	£13.75
	<u>Ingredients:</u> Lavender, Freeze-Dried Strawberries, Chamomile Flowers, Lemon Verbena					
	<u>Description:</u> This is a great tea for relaxing in the evening, aromatic Lavender is complemented by sweet strawberry, Chamomile flowers and Lemon Verbena.					
	HERBAL TEA BLEND					
	SB07 FAERIE GLEN TEA 50G	£5.13	£4.87	£4.72	£4.90	£6.85
	SB08 FAERIE GLEN TEA 100G	£8.97	£8.52	£8.40	N/A	£12.10
	LB.SB06 FAERIE GLEN TEA 250G	£20.14	£19.70	N/A	N/A	£26.50
	<u>Ingredients:</u> Freeze-dried Blueberries, Freeze-Dried Strawberries, Hibiscus Flower, Butterfly Pea Flower, Rose Petals & Flowers, Peppermint Leaf					
	<u>Description:</u> As enchanting as it looks, this purple infusion of herbal flavours is refreshingly fruity with a touch of mint.					
	FLAVOURED HERBAL TEA BLEND					
	SB09 RHUBARB & GINGER 50G	£4.14	£3.94	£3.82	£3.70	£5.65
	LB.SB07 RHUBARB & GINGER 150G	£9.84	£9.35	N/A	N/A	£12.95
	<u>Ingredients:</u> Raspberry Leaf, 30% Rhubarb Root, 10% Ginger Root, 4% Natural Rhubarb Essence (MPG Flavouring Glycerol Ethanol).					
	<u>Description:</u> Herbal and aromatic, the taste of earthy rhubarb root is complemented by raspberry leaf and a gentle touch of ginger.					
	BLACK TEA BLEND *NEW*					
	SB11 MUNRO BLEND 50G	£3.38	£3.21	£3.11	£2.97	£4.45
	SB12 MUNRO BLEND 100G	£5.49	£5.22	£5.05	£4.85	£7.25
	LB.SB08 MUNRO BLEND 250G	£11.42	£10.85	N/A	N/A	£15.05
	<u>Ingredients:</u> Honeybush herb, Black Tea 22.22% (Lapsang Souchong), Erica Flowers (Heather Flowers), Cornflower Petals					
	<u>Description:</u> A smokey black tea blend, perfect for those bothy adventures after a hard day on the mountain.					

HERBAL TEAS

HERBAL TEAS HAVE BEEN ENJOYED FOR CENTURIES AND WERE USED AS ONE OF THE EARLIEST FORMS OF MEDICINE. IT IS STILL BELIEVED BY MANY THAT CERTAIN HERBAL TEAS HAVE MEDICINAL BENEFITS BUT I THINK WE CAN ALL AGREE THAT EITHER WAY THESE BOTANICAL DRINKS HAVE AMAZING TASTE.

PRICE PER UNIT

		<u>UNIT PRICE</u>	<u>5+</u>	<u>10+</u>	<u>25+</u>	<u>RRP</u>
HT01	CHAMOMILE 50G	£3.17	£3.01	£2.92	£2.79	£4.20
LB.HT01	CHAMOMILE 150G	£6.45	£6.12	£5.95	N/A	£8.45
	<u>Ingredients:</u> 100% Chamomile Flowers <u>Description:</u> Having a cup of Chamomile is a great way to wind down and relax. We pride ourselves on the quality and fresh taste of this herbal tea.					
HT02	PEPPERMINT & NETTLE 50G	£3.06	£2.90	£2.82	£2.70	
LB.HT02	PEPPERMINT & NETTLE 150G	£6.10	£5.80	£5.62	N/A	£4.10
	<u>Ingredients:</u> 50% Peppermint, 50% Nettle Leaf <u>Description:</u> This blend of Peppermint and Nettle boosts your senses with its uplifting fresh flavour. The nettle eases the edge of the peppermint, a combination we think works really well.					£8.05
HT03	HIBISCUS FLOWER 50G	£2.74	£2.60	£2.52	£2.42	£3.60
LB.HT03	HIBISCUS FLOWER 250G	£7.40	£7.05	£6.81	N/A	£9.75
	<u>Ingredients:</u> 100% Hibiscus <u>Description:</u> Indulgently delicious, this deep infusion of crimson hibiscus is the perfect flavour blend of tart and fruit.					
HT04	PURELY PEPPERMINT 50G	£2.74	£2.60	£2.52	£2.42	£3.60
HT05	PURELY PEPPERMINT 100G	£3.88	£3.70	£3.57	£3.45	£5.15
LB.HT04	PURELY PEPPERMINT 250G	£7.40	£7.05	£6.81	N/A	£9.75
	<u>Ingredients:</u> 100% Peppermint <u>Description:</u> Purely Peppermint is exactly what you'd expect, 100% Peppermint. Invigorate your senses with minty fresh flavour.					
HT06	LEMONGRASS & GINGER 50G	£2.72	£2.60	£2.51	£2.40	£3.60
HT07	LEMONGRASS & GINGER 100G	£4.18	£3.99	£3.85	£3.68	£5.50
LB.HT05	LEMONGRASS & GINGER 250G	£8.15	£7.75	£7.50	N/A	£10.75
	<u>Ingredients:</u> 50% Lemongrass, 50% Ginger <u>Description:</u> Our Lemongrass & Ginger tea has a really fresh flavour that will have you coming back for more. Bright and lively this tea is a great booster for your day.					

PRICE PER UNIT

		UNIT PRICE	5+	10+	25+	RRP
HT09	ROOIBOS TEA 50G	£3.55	£3.37	£3.27	N/A	£4.70
HT10	ROOIBOS TEA 100G	£5.83	£5.53	£5.37	N/A	£7.70
LB.HT06	ROOIBOS TEA 250G	£12.29	£11.75	N/A	N/A	£16.20
	<p><u>Ingredients:</u> 100% Long Cut Rooibos <u>Description:</u> Otherwise known as 'Red Bush' Tea. This tea originates from a beautiful plant in South Africa called Rooibos, or in English 'Red Bush'. The plant makes a lovely herbal tea, delicate, nutty and sweet in flavour. It is often used as a caffeine-free alternative.</p>					
HT11	RELAXING MEADOW 50G	£3.00	N/A	N/A	N/A	£3.95
	<p>(END OF LINE PRODUCT) <u>Ingredients:</u> Green Honeybush, Green Rooibos tea, Fennel, Aniseed, Camomile, Safflower. <u>Description:</u> This tea has all the right ingredients to help you unwind before bed.</p>					
	<p>SPICE TEA BLEND (END OF LINE PRODUCT)</p>					
HT13	CHAI FIRE 50G	£3.04	N/A	N/A	N/A	£4.00
HT14	CHAI FIRE 100G	£4.83	N/A	N/A	N/A	£6.35
	<p><u>Ingredients:</u> Ginger Pieces, Cinnamon Pieces, Whole Cardamom, Cardamom Seeds, Cloves, Star Anise, Whole Chillies. <u>Description:</u> This Fire-y Chai has all the right spices for that addictive kick, especially from the chillies and ginger.</p>					
	<p>*NEW*</p>					
HT15	WHOLE PEPPERMINT LEAF 50G	£3.39	£3.22	N/A	N/A	£4.70
	<p><u>Ingredients:</u> 100% Peppermint Leaf <u>Description:</u> Our Whole Peppermint Leaf tea is bursting with flavour. The large leaves infuse for a lovely fresh and natural taste.</p>					
	<p>*NEW*</p>					
HT16	NETTLE LEAF 50G	£3.57	£3.39	N/A	N/A	£4.50
	<p><u>Ingredients:</u> 100% Nettle <u>Description:</u> Purely nettle, this tea is a great herbal that will leave you feeling soothed and replenished.</p>					

FRUIT TEAS

I FIRST CAME ACROSS FRUIT TEAS WHILE TRAVELLING IN CHINA AND HAVE SINCE DISCOVERED HOW VIBRANTLY FLAVOURFUL DRIED FRUIT CAN MAKE A TEA. SWEET AND FRUITY, THESE FRUIT INFUSIONS DON'T DISAPPOINT.

PRICE PER UNIT

	FLAVOURED FRUIT TEA BLEND	UNIT PRICE	5+	10+	25+	RRP
FT01	STRAWBERRY & KIWI 50G	£2.60	£2.47	£2.40	£2.29	£3.55
FT02	STRAWBERRY & KIWI 100G	£3.93	£3.74	£3.62	£3.46	£5.25
LB.FT01	STRAWBERRY & KIWI 250G	£7.55	£7.18	£6.95	N/A	£9.95



Ingredients: Apple, Hibiscus, Rosehip, Citrus Peel, 2.2% Flavouring, Blackberry Leaves, 0.5% Kiwi Bits, 0.5% Strawberry bits
Description: Fruity & sweet, this fruit tea is great on a summers day and especially for those with a sweet tooth! Intense bursts of strawberry & kiwi come through with each sip!

	FLAVOURED FRUIT TEA BLEND	UNIT PRICE	5+	10+	25+	RRP
FT07	ELDERFLOWER & LEMON 50G	£2.93	£2.79	£2.70	£2.58	£3.85
FT08	ELDERFLOWER & LEMON 100G	£4.60	£4.38	£4.24	£4.05	£6.05
LB.FT02	ELDERFLOWER & LEMON 250G	£9.20	£8.75	£8.60	N/A	£12.10



Ingredients: Apple Bits, Elderberries, Citrus Peel (8%), Sweet Blackberry Leaves, Lemongrass, Elderflower (4.7%), Chicory Root, Flavouring (0.5%), Citric Acid
Description: A blend of real fruit pieces, lemongrass, and elderflower are blended together and flavoured to create this refreshing fruit infusion.



	FLAVOURED FRUIT TEA BLEND	UNIT PRICE	5+	10+	25+	RRP
FT09	RED BERRY 50G	£2.66	£2.53	£2.45	£2.35	£3.50
FT10	RED BERRY 100G	£4.07	£3.87	£3.75	£3.59	£5.35
LB.FT03	RED BERRY 250G	£7.87	£7.48	£7.25	N/A	£10.35



Ingredients: Hibiscus, Apple Bits, Rosehip Peels, Citrus Peels, Flavourings (1.4%) Raspberry Pieces (0.9%)
Description: Sweet and fruity this flavoured fruit infusion is 'berry' good... Berry lovers should definitely try this one.

OOLONG TEA






‘TRUE TEAS’, AS I’VE SEEN THEM REFERRED TO, ALL ORIGINATE FROM ONE PLANT, CAMELLIA SINENSIS. THESE TEAS INCLUDE GREEN TEA, YELLOW TEA, OOLONG TEA, WHITE TEA, DARK TEA & BLACK TEA, WHICH ARE ALL DETERMINED BY A VARIETY OF FACTORS THAT PREDOMINANTLY INCLUDES PROCESSING. OOLONG IS ACHIEVED BY SEMI-OXIDIZING CAMELLIA SINENSIS. THIS DRYING PROCESS INCLUDES WITHERING THE PLANT UNDER THE SUN, OXIDATION AND THEN CURLING AND TWISTING THE LEAVES GIVING IT ITS RECOGNISABLE APPEARANCE.

		PRICE PER UNIT				
		<u>UNIT PRICE</u>	<u>5+</u>	<u>10+</u>	<u>25+</u>	<u>RRP</u>
OT01	MOUNTAIN PEARLS 50G	£3.14	£2.98	£2.88	£2.76	£4.15
OT02	MOUNTAIN PEARLS 100G	£5.00	£4.75	£4.60	£4.40	£6.60
LB.OT01	MOUNTAIN PEARLS 250G	£10.21	£9.69	N/A	N/A	£13.45
	<u>Ingredients:</u> 100% Oolong Tea (China) <u>Description:</u> The leaf is similar to a Tie Kuan Yin in appearance but is slightly more open. The liquor is light with a creamy, buttery character.					
OT03	TIE GUAN YIN 50G	£2.71	£2.57	£2.49	£2.38	£3.60
OT04	TIE GUAN YIN 100G	£4.15	£3.94	£3.81	£3.65	£5.50
LB.OT02	TIE GUAN YIN 250G	£8.09	£7.68	N/A	N/A	£10.65
	<u>Ingredients:</u> 100% Oolong Tea (China) <u>Description:</u> Also known as “The Goddess of Mercy” – Chinese legend tells of a poor man, who doted on a temple, was rewarded when the Iron Goddess appeared in his dream and directed him to an area of the temple where he would find a treasure. When he looked, he found a tea plant which he cultivated, sold the proceeds, and planted out cuttings. The cuttings grew into bushes and he sold more, then he gave bushes to local farmers so that they could share in his wealth. The leaf is of differing shades of green and the liquor is bright yellow in colour, giving a smooth slightly buttery character.					

BLACK TEAS

'TRUE TEAS', AS I'VE SEEN THEM REFERRED TO, ALL ORIGINATE FROM ONE PLANT, CAMELLIA SINENSIS. THESE TEAS INCLUDE GREEN TEA, YELLOW TEA, OOLONG TEA, WHITE TEA, DARK TEA & BLACK TEA, WHICH ARE ALL DETERMINED BY A VARIETY OF FACTORS THAT PREDOMINANTLY INCLUDES PROCESSING. BLACK TEA IS A PARTICULAR FAVOURITE IN THE UK BUT THERE ARE MANY DIFFERENT VARIETIES, A SMALL GLIMPSE OF WHICH YOU CAN SEE IN OUR RANGE.

PRICE PER UNIT

		<u>UNIT PRICE</u>	<u>5+</u>	<u>10+</u>	<u>25+</u>	<u>RRP</u>
BT01	EARL GREY 50G	£2.68	£2.55	£2.47	£2.35	£3.50
BT02	EARL GREY 100G	£4.10	£3.90	£3.78	£3.60	£5.40
LB.BT01	EARL GREY 250G	£7.95	£7.56	£7.40	N/A	£10.50
	<p><u>Ingredients:</u> Black Tea, Natural flavour type bergamot</p> <p><u>Description:</u> This Earl Grey Tea has a lovely traditional taste of citrusy bergamot that we all know and love!</p>					
BT03	SCOTTISH BREAKFAST TEA 50G	£2.93	£2.79	£2.70	£2.57	£3.85
BT04	SCOTTISH BREAKFAST TEA 100G	£4.58	£4.36	£4.22	£4.03	£6.05
LB.BT02	SCOTTISH BREAKFAST TEA 250G	£9.15	£8.70	£8.60	N/A	£12.05
	<p><u>Ingredients:</u> 100% Black Tea Blend (Assam, Ceylon)</p> <p><u>Description:</u> Hearty and wholesome, our Scottish Breakfast tea is a strong blend made for Scottish water. This tea is a blend of Assam & High Grown Ceylon from gardens in the Western district that have Scots heritage.</p>					
BT05	ENGLISH BREAKFAST TEA 50G	£2.72	£2.59	£2.51	£2.39	£3.70
BT06	ENGLISH BREAKFAST TEA 100G	£4.18	£3.97	£3.84	£3.67	£5.50
LB.BT03	ENGLISH BREAKFAST TEA 250G	£8.15	£7.75	N/A	N/A	£10.75
	<p><u>Ingredients:</u> 100% Black Tea (Special Indian Blend)</p> <p><u>Description:</u> A good tasty breakfast tea you really can't go wrong with, wholesome and satisfying.</p>					
BT07	IRISH BREAKFAST TEA 50G	£2.51	£2.39	£2.30	£2.20	£3.30
BT08	IRISH BREAKFAST TEA 100G	£3.74	£3.56	£3.44	£3.29	£4.95
LB.BT04	IRISH BREAKFAST TEA 250G	£6.95	£6.61	N/A	N/A	£6.94
	<p><u>Ingredients:</u> 100% Black Tea (Assam, Rwanda Blend)</p> <p><u>Description:</u> Irish Breakfast blends have a strong robust flavour, and tend to come high in caffeine. Our Irish Breakfast blend has a combination of Assam and Rwandan Teas and a CTC inclusion to make it great with or without milk.</p>					
BT09	LAPSANG SMOKEHOUSE 50G	£2.72	£2.59	£2.50	£2.39	£3.70
BT10	LAPSANG SMOKEHOUSE 100G	£4.16	£3.96	£3.82	£3.66	£5.55
LB.BT05	LAPSANG SMOKEHOUSE 250G	£8.10	£7.70	£7.50	N/A	£10.70
	<p><u>Ingredients:</u> 100% Black Tea</p> <p><u>Description:</u> Lapsang Souchong, a traditional Chinese black tea, tastes like it comes straight from the smokehouse. Beautiful smokey flavours are the highlight of this black tea, the whisky drinkers in the family will definitely appreciate this addition to our tea collection.</p>					

PRICE PER UNIT

		UNIT PRICE	5+	10+	25+	RRP
BT11	BLACK CHAI 50G	£3.55	£3.37	£3.26	£3.12	£4.70
BT12	BLACK CHAI 100G	£5.83	£5.53	£5.36	N/A	£7.70
LB.BT06	BLACK CHAI 250G	£12.30	£11.68	N/A	N/A	£16.20
	<p><u>Ingredients:</u> 64% Black Tea (India), Cinnamon, ginger, pepper, anise, cardamom, 3% natural chai flavour, cloves</p> <p><u>Description:</u> A satisfying and well balanced aromatic Black Chai Tea.</p>					
	FLAVOURED BLACK TEA BLEND					
BT13	APPLE TEA 50G	£2.87	£2.72	£2.64	£2.52	£3.80
BT14	APPLE TEA 100G	£4.47	£4.24	£4.11	N/A	£5.90
LB.BT07	APPLE TEA 250G	£8.90	£8.45	N/A	N/A	£11.70
	<p><u>Ingredients:</u> Black Tea, 4.9% Apple Pieces, 1.5% Apple Flavouring</p> <p><u>Description:</u> This apple black tea is delicate and subtly sweet. Great for that sweet boost in the mornings or as an iced drink in the summer sun!</p>					
	FLAVOURED BLACK TEA BLEND					
BT15	PEACH TEA 50G	£2.77	£2.63	£2.54	£2.43	£3.65
BT16	PEACH TEA 100G	£4.29	£4.07	£3.94	N/A	£5.65
LB.BT08	PEACH TEA 250G	£8.45	£8.02	N/A	N/A	£11.10
	<p><u>Ingredients:</u> Black Tea, 1.9% Flavouring, Marigold Petals, 0.5% Peach Bits (peach, separating agent: rice flower)</p> <p><u>Description:</u> This tea is gently balanced with notes of sweet peaches. It's great for that extra boost throughout the day!</p>					
	DECAFFEINATED FLAVOURED BLACK TEA BLEND					
BT18	EARL GREY 50G	£4.26	£4.04	£3.92	£3.75	£5.60
BT19	EARL GREY 100G	£7.25	£6.88	£6.67	N/A	£9.55
LB.BT09	EARL GREY 250G	£15.85	£15.45	N/A	N/A	£20.85
	<p><u>Ingredients:</u> Black Tea (Sri Lanka), Bergamot Oil</p> <p><u>Description:</u> A lovely great tasting decaffeinated Earl Grey for those that can't get enough but don't need the caffeine!</p>					
	DECAFFEINATED BLACK TEA BLEND					
BT21	BREAKFAST TEA 50G					
BT22	BREAKFAST TEA 100G	£4.01	£3.80	£3.68	£3.53	£5.30
LB.BT10	BREAKFAST TEA 250G	£6.78	£6.44	£6.23	N/A	£8.95
	<p><u>Ingredients:</u> 100% Black Tea</p> <p><u>Description:</u> A great wholesome tea. All of the flavour, none of the caffeine!</p>					

GREEN TEAS

GREEN TEA IS CONSIDERED THE 'ORIGINAL TEA', SAID TO DATE BACK TO AS EARLY AS 2737 BC AND IS TYPICALLY THE PREFERRED STYLE OF TEA IN CHINA & JAPAN.

THE DIFFERENCE BETWEEN GREEN TEA AND BLACK TEA IS ALL LINKED TO THE PROCESS. BLACK TEA IS MADE WITH OXIDISATION AS A KEY COMPONENT TO ITS PROCESS HOWEVER GREEN TEA IS PROCESSED WITH THE OPPOSITE PRINCIPLE IN MIND WHICH IS TO AVOID OXIDISATION FROM HAPPENING. THIS RETAINS THE GREEN COLOUR OF THE LEAF AND GIVES IT ITS UNIQUE FLAVOUR.

		PRICE PER UNIT				
	FLAVOURED GREEN TEA BLEND	UNIT PRICE	5+	10+	25+	RRP
	GT01 JAPANESE CHERRY 50G	£2.66	£2.52	£2.45	£2.34	£3.50
	GT02 JAPANESE CHERRY 100G	£4.05	£3.84	£3.73	N/A	£5.35
	LB.GT01 JAPANESE CHERRY 250G	£7.85	£7.45	£7.25	N/A	£10.30
	<u>Ingredients:</u> Green Tea (China), 2.4% Flavouring, Rose Petals					
	<u>Description:</u> This cherry flavoured green tea is gentle and aromatic, blooming with flavour.					
	GT03 FLAVOURED GREEN TEA BLEND					
	GT04 SILVER SANDS EXOTIC SENCHA 50G	£2.77	£2.63	£2.55	£2.43	£3.65
	LB.GT02 SILVER SANDS EXOTIC SENCHA 100G	£4.29	£4.07	£3.95	N/A	£5.65
	SILVER SANDS EXOTIC SENCHA 250G	£8.45	£8.02	N/A	N/A	£11.10
	<u>Ingredients:</u> 91% Green sencha tea, Sri Lankan coconut, Natural flavour type coconut					
	<u>Description:</u> Named after the Silver Sands of Morar, this tea has a lovely coconut character that comes through in this green tea. Incredibly balanced and a definite must for coconut lovers.					
	GT05 JASMINE GREEN TEA 50G	£3.78	£3.59	£3.48	£3.32	£4.99
	GT06 JASMINE GREEN TEA 100G	£6.31	£5.99	£5.81	N/A	£8.30
	LB.GT03 JASMINE GREEN TEA 250G	£14.75	£14.01	£13.57	N/A	£17.75
	<u>Ingredients:</u> 100% Green Tea (China) - Scented with Jasmine Flowers					
	<u>Description:</u> Our Jasmine Green tea is addictively aromatic, leaving you satisfied every time. Another great traditional tea.					
	GT07 SENCHA GREEN TEA 50G	£3.71	£3.52	£3.42	£3.26	£4.90
	GT08 SENCHA GREEN TEA 100G	£6.12	£5.81	£5.64	N/A	£8.05
	LB.GT04 SENCHA GREEN TEA 250G	£13.00	£12.50	£12.40	N/A	£17.15
	<u>Ingredients:</u> 100% Green Tea - Sencha					
	<u>Description:</u> A good traditional green tea. Sencha is often the most widely know type of green tea, and certainly in this case it is packed with flavour.					

PRICE PER UNIT

		<u>UNIT PRICE</u>	<u>5+</u>	<u>10+</u>	<u>25+</u>	RRP
GT09	FLAVOURED GREEN TEA BLEND TROPICAL SENCHA 50G	£3.08	£2.92	£2.83	£2.71	£4.05
GT10	TROPICAL SENCHA 100G	£4.88	£4.63	N/A	N/A	£6.45
LB.GT05	TROPICAL SENCHA 250G	£9.95	£9.45	N/A	N/A	£13.05

Ingredients: 95% Sencha Green Tea, pineapple chunks, natural flavour, safflower, cornflower
Description: Gentle and fruity with pineapple chunks, safflowers and cornflowers this green tea not only looks and smells great, it also tastes incredible.

FLAVOURED GREEN TEA BLEND

(END OF LINE PRODUCT)

SEAWEED WAKAME 50G

Ingredients: Green tea (78 %), Brazilian Mate, seaweed pieces (6%), lemongrass (6%), natural lemon flavouring with other natural flavours
Description: Like a burst of fresh air at the seaside Seaweed Wakame bursts with lemon for a soothing and invigorating green tea.

£3.25

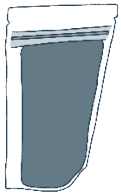
N/A

N/A

£4.30



GT11



PYRAMID TEA BAG RANGE



**PRODUCT PACKAGING NOW CHANGED.
PLEASE ENQUIRE FOR IMAGES.**

OUR LARGE LEAF PYRAMID TEA BAGS ARE MADE FROM AND PACKAGED IN BIODEGRADABLE PLASTIC AND IS CONTAINED IN KRAFT BOXES.

PRICE PER UNIT

	UNIT PRICE	10±	25±	50±	RRP
PTB01EG 15 EARL GREY PYRAMID TEA BAGS	£4.54	£4.36	£3.99	£3.70	£5.50
PTB02EG 50 EARL GREY PYRAMID TEA BAGS	£11.80	£11.45	£10.91	N/A	£13.65
PTB01EB 15 ENGLISH BREAKFAST PYRAMID TEA BAGS	£4.54	£4.36	£3.99	£3.70	£5.50
PTB02EB 50 ENGLISH BREAKFAST PYRAMID TEA BAGS	£11.80	£11.45	£10.91	N/A	£13.65
PTB01P 15 PEPPERMINT PYRAMID TEA BAGS	£4.67	£4.50	£4.15	£3.84	£5.69
PTB02P 50 PEPPERMINT PYRAMID TEA BAGS	£12.27	11.92	£11.38	N/A	£14.20
PTB01C 15 CHAMOMILE PYRAMID TEA BAGS	£4.54	£4.36	£3.99	£3.70	£5.50
PTB02C 50 CHAMOMILE PYRAMID TEA BAGS	£11.80	£11.45	£10.91	N/A	£13.65
PTB01RB 15 RED BERRY PYRAMID TEA BAGS	£4.67	£4.50	£4.15	£3.84	£5.69
PTB02RB 50 RED BERRY PYRAMID TEA BAGS	£12.27	11.92	£11.38	N/A	£14.75

WE CAN ALSO OFFER INDIVIDUALLY PACKAGED TEABAGS IN VARYING QUANTITIES THAT ARE A GREAT OPTION FOR SELF-CATERING ACCOMMODATION, B&B'S AND HOTELS. PLEASE CONTACT US FOR MORE DETAILS AND QUOTES.

WESTHIGHLANDTEACOMPANY@GMAIL.COM

TASTERS

OUR LOOSE TEA TASTERS ARE GREAT FOR LETTING YOUR CUSTOMERS TRY OUR RANGE AND ARE A GREAT SIZE FOR SELF-CATERING ACCOMMODATION, B&B'S AND HOTELS.

		UNIT PRICE	PRICE PER UNIT		RRP
			+25	+50	
SPECIAL BLENDS					
TSB01	HIGHLAND FLING TEA 10G	£1.16	£1.06	£1.01	£1.55
TSB02	SLEEPY EWE 10G	£1.41	£1.29	£1.23	£1.85
TSB03	FAERIE GLEN TEA 10G	£1.56	£1.43	£1.37	£2.05
TSB04	WEST HIGHLANDS EARL GREY 20G	£1.67	£1.53	£1.47	£2.20
TSB05	RHUBARB & GINGER 10G	£1.35	£1.24	£1.18	£1.80
TSB06	HONEY BEE TEA 20G	£1.98	£1.81	£1.73	£2.60
TSB37	MUNRO BLEND 20G	£1.60	£1.46	£1.40	£2.10
HERBAL TEA					
TSB07	CHAMOMILE 10G	£1.12	£1.03	£0.98	£1.50
TSB08	PEPPERMINT & NETTLE 10G	£1.10	£1.01	£0.97	£1.45
TSB09	HIBISCUS FLOWER 10G	£1.03	£0.94	£0.90	£1.35
TSB10	LEMONGRASS & GINGER 20G	£1.33	£1.22	£1.17	£1.75
TSB11	ROOIBOS 20G	£1.65	£1.52	£1.45	£2.20
TSB12	PURELY PEPPERMINT 10G	£1.03	£0.94	£0.90	£1.35
FRUIT TEAS					
TSB16	STRAWBERRY & KIWI 20G	£1.27	£1.17	£1.12	£1.70
TSB38	ELDERFLOWER & LEMON 20G	£1.41	£1.29	£1.23	£1.85
TSB39	RED BERRY 20G	£1.31	£1.21	£1.15	£1.75
BLACK TEA					
TSB21	SCOTTISH BREAKFAST TEA 20G	£1.43	£1.31	£1.25	£1.90
TSB22	ENGLISH BREAKFAST TEA 20G	£1.33	£1.22	£1.17	£1.75
TSB23	IRISH BREAKFAST TEA 20G	£1.24	£1.13	£1.08	£1.65
TSB24	BLACK CHAI 20G	£1.65	£1.52	£1.45	£2.20
TSB25	EARL GREY 20G	£1.31	£1.20	£1.15	£1.75
TSB26	LAPSANG SMOKEHOUSE 20G	£1.31	£1.20	£1.15	£1.75
TSB27	PEACH TEA 20G	£1.35	£1.24	£1.18	£1.80
TSB28	APPLE TEA 20G	£1.39	£1.27	£1.22	£1.85
TSB40	DECAF EARL GREY 20G	£2.01	£1.85	£1.77	£2.45
TSB41	DECAF BREAKFAST TEA 20G	£1.84	£1.69	£1.62	£2.65
GREEN TEA					
TSB29	JAPANESE CHERRY 20G	£1.29	£1.18	£1.13	£1.70
TSB30	JASMINE GREEN TEA 20G	£1.75	£1.60	£1.53	£2.30
TSB31	SENCHA GREEN TEA 20G	£1.73	£1.59	£1.52	£2.30
TSB32	SILVER SANDS EXOTIC SENCHA 20G	£1.35	£1.24	£1.18	£1.80
TSB33	TROPICAL SENCHA 20G	£1.46	£1.34	£1.28	£1.95
OOLONG					
TSB42	MOUNTAIN PEARLS 20G	£1.48	£1.36	£1.30	£1.95
TSB43	TIE GUAN YIN 20G	£1.32	£1.21	£1.16	£1.75

TASTER GIFT BOXES

OUR GIFT BOXES ARE A FANTASTIC GIFT FOR THOSE WISHING TO TRY A WIDER RANGE OF TEAS AND FOR PEOPLE WHO ARE NEW TO LOOSE TEAS.

	<u>UNIT PRICE</u>	<u>PRICE PER UNIT</u>			<u>RRP</u>
		<u>5+</u>	<u>10+</u>	<u>25+</u>	
TGB01 RECIPE EDITION INCLUDES: 1X SILICONE LEAF STRAINER, 1X 20G SILVER SANDS EXOTIC SENCHA, 1X 20G STRAWBERRY & KIWI, 1X 20G LAPSANG SMOKEHOUSE, 1X 10G HIGHLAND FLING, 1X 20G LEMONGRASS & GINGER, & 5X RECIPE CARDS	£13.68	12.99	N/A	N/A	£17.99
TGB02 HERBAL SELECTIONS INCLUDES: 1X SILICONE LEAF STRAINER, 1X 20G LEMONGRASS & GINGER TEA, 1X 10G HIGHLAND FLING TEA, 1X 10G PEPPERMINT & NETTLE TEA, 1X 10G CHAMOMILE TEA, 1X 10G HIBISCUS TEA.	£9.98	£9.48	£9.36	N/A	£13.15
TGB03 SPECIAL BLENDS INCLUDES: 1X SILICONE LEAF STRAINER, 1X 20G WEST HIGHLANDS EARL GREY, 1X 20G HONEY BEE TEA, 1X 10G RHUBARB & GINGER, 1X 10G HIGHLAND FLING, 1X 10G FAERIE GLEN, 1X 10G SLEEPY EWE, 1X 20G MUNRO BLEND	£12.16	£11.65	N/A	N/A	£15.99
TGB04 HEARTH COLLECTION INCLUDES: 1X SILICONE LEAF STRAINER, 1X 20G EARL GREY, 1X 20G SCOTTISH BREAKFAST TEA, 1X 20G IRISH BREAKFAST TEA, 1X 20G ENGLISH BREAKFAST & 1X 20G LAPSANG SMOKEHOUSE.	£10.85	£10.30	N/A	N/A	£14.30

TASTER GIFT BOXES

OUR GIFT BOXES ARE A FANTASTIC GIFT FOR THOSE WISHING TO TRY A WIDER RANGE OF TEAS AND FOR PEOPLE WHO ARE NEW TO LOOSE TEAS.

PRICE PER UNIT

	<u>UNIT PRICE</u>	<u>5+</u>	<u>10+</u>	<u>25+</u>	<u>RRP</u>
TGB05 THE GATHERING INCLUDES: 1X SILICONE LEAF STRAINER, 1X 20G EARL GREY, 1X 20G JASMINE GREEN TEA, 1X 20G LEMONGRASS & GINGER TEA, 1X 10G HIGHLAND FLING TEA, 1X 10G PEPPERMINT & NETTLE TEA, 1X 10G HIBISCUS TEA.	£10.96	10.41	N/A	N/A	£14.45
TGB07 THE HIGHLAND EXPERIENCE *NEW* INCLUDES: 1X SILICONE LEAF STRAINER, 1X 20G SCOTTISH BREAKFAST TEA, 1X 20G WEST HIGHLAND EARL GREY, 1X 20G MUNRO BLEND, 1X 10G HIGHLAND FLING TEA, 1X 10G FAERIE GLEN TEA.	£11.65	11.06	£10.71	£10.25	£15.35





DISPLAY & TEAWARE



TWO1 GREEN SILICONE LEAF STRAINER
 This silicone strainer is best for infusing loose leaf tea straight in the cup.

TRADE RRP
£2.74 £3.55



TWO2 KELLS TEA STRAINER
 This stainless steel mesh strainer is ideal for catching loose leaf tea from falling from the teapot into the cup.

£5.29 £6.25



**TWO3 "LARGE KELLS TEA STRAINER"
 ORIGINAL CHACULT TEA FILTER**
 "The very fine, taste-free stainless steel mesh guarantees a perfect tea infusion and allows the aroma to unfold ideally."
 - Easy to clean and dish-washer safe.
 - Suitable for most tea glasses, mugs and small teapots.

£5.76 £7.55



DO1 COUNTER TOP DISPLAY STAND
 Capacity: Fits x4 large pouches across and back & fits x5 smaller pouches across and x4 back. Please refer to our images.
 Dimensions: 48cm (L) x 24.5cm(W) x 46cm(H)
 Description: ideal for retail as display stand for our loose leaf tea range.

£5.30 N/A

There is no profit associated with this product, pricing is calculated at cost.



TERMS OF TRADE

PLACING AN ORDER

To place an order with us please send us your order by email. Details we require are name of business, shipping address, billing address, and a contact telephone number.

Contact us:

Email: westhighlandteacompany@gmail.com

Emergency Telephone: 07712096267

SHIPPING

Please contact us with your order for a shipping quote. All shipping prices are calculated on a case by case basis.

Delivery options:

Hermes

Post Office

Posting options - Signed for First Class, Signed for Second Class, Special Delivery Guaranteed by 1pm® & Parcel Force

Local Courier delivery

Calculated at time of sale.

Collection

Collection available, please contact us directly to arrange pick up from Mallaig.

Dispatch:

We aim to dispatch all orders within the shortest possible time, but please allow up to 4 working days. Delivery after dispatch depends on chosen postage options.

A NOTE ON RRP PRICING

The listed RRP pricing is our recommended selling price based on what we sell our products for. Please see this as a guide only.

DON'T SEE WHAT YOU'RE AFTER?

We are always expanding our range so contact us and we will see what we can do!

RETURNS

We want our customers to enjoy the products we provide. However, if you are not entirely happy with your purchase, you have the right to cancel the contract for the purchase of any item within seven working days of delivery, but please note that where foodstuffs have been opened they cannot be returned unless they are found to be of unsatisfactory quality. Items can be returned within thirty days for a replacement or a full refund. However, you will be responsible for the costs of returning the goods unless delivered by us in error or if the item is faulty. For items which are not faulty, you will be responsible for the new postage and packaging costs of any exchanges or replacements.

If you do wish to return an item please contact us by email at westhighlandteacompany@gmail.com.

We would advise that if you receive an item which has been damaged in transit, that you take photographs of the damage where possible.

PAYMENT TERMS:

All orders are to be paid before dispatch.

Orders will not be dispatched until payment has been made. Title to goods does not pass until funds have cleared our account.

PRICES:

We reserve the right to change our prices at short notice. Prices are those ruling at time of dispatch.

MINIMUM ORDER QUANTITY:

Minimum orders of £25.00 excluding Carriage.

Please refer to our website for product images or contact us directly.

Website: www.westhighlandteacompany.co.uk

Email: westhighlandteacompany@gmail.com