

PURPLE SAGE

WHOLESALE CATALOGUE

Collection 2023



Where nature's artistry intertwines with soap...

Made in Scotland

OUR STORY

Introducing the captivating world of Purple Sage, a visionary brand that emerged in 2021 amidst the breath-taking Scottish Borders. Our mission is simple: to cater to the discerning tastes of wholesale customers like you who seek exceptional quality, sustainability, and a touch of luxury.

Purple Sage excels in crafting exceptional botanical soap bars that embody a true artistic expression. Our distinguished collection showcases meticulously cultivated botanicals, tenderly nurtured in our own gardens, and carefully handpicked before being meticulously dried. The result is a stunning array of artisan soaps, each one a testament to our unwavering dedication and passion.

These extraordinary creations are ideal for an array of occasions, including weddings, birthdays, anniversaries, luxury hotels, and corporate events, among others. Our botanical soaps transcend the ordinary and emerge as captivating works of art, guaranteed to leave a lasting impression. We offer a versatile selection of shapes, sizes, colours, and flower choices, meticulously tailored to harmonize flawlessly with your unique event.

As a vegan and eco-friendly small business, we take immense pride in our craft. Each product we create is a testament to our dedication and unwavering commitment to your skin and the planet. Immerse yourself in the realm of exclusive, artisanal, small batch run soaps and skincare wonders, carefully concocted to lavish your senses.



PS
PURPLE SAGE SOAP CO.

We make a range of products for wholesale including:

- Natural Antimicrobial Soaps
- Natural Fruit Soaps
- Natural Himalayan Salt Soaps
- Essential Oil Blend Soaps
- Botanical Soaps
- Essential Oil Bath Salts
- Dog / Horse Shampoo Bars

Please message us for more details



OUR MISSION

Prepare to be inspired by the extraordinary endeavours of Purple Sage, a brand that goes beyond the ordinary to make a lasting impact in the local community. Our mission extends far beyond crafting exceptional, artisan soap—it's about spreading joy to those in need.

At Purple Sage, we are driven by a deep commitment to our social purpose, actively creating and donating natural soap bars & hampers to numerous worthy causes and support organisations. From local community initiatives and domestic violence organisations to the incredible NHS workers, food banks, and animal welfare centres, we strive to make a tangible difference in the lives of those who need it most.

But our efforts don't stop there. We invite you, our valued wholesale customers, to join us in our mission through our unique Pay it Forward package, available for purchase online. By choosing Purple Sage, you become a catalyst for change, empowering individuals to regain their footing and experience a sense of care and worthiness that goes beyond measure.

Together, we can rewrite stories, bring smiles, and uplift spirits. Let Purple Sage be your ally in making a genuine difference in the world—one soap bar at a time. Join us on this transformative journey and embrace the true power of kindness, compassion, and the extraordinary ability to touch lives.



HOW WE MAKE OUR PRODUCTS

PROCEDURES: At Purple Sage, we take immense pride in the meticulous craftsmanship of our soap and skincare products. Each item is carefully handcrafted, ensuring exceptional quality and attention to detail. Our soap production follows the traditional cold process method, where we create our soaps from scratch without the use of pre-made bases. Through a heat transfer method, we preserve the therapeutic properties of the essential oils and botanical extracts we incorporate. To guarantee the utmost excellence, our soaps undergo a curing process lasting 4 to 8 weeks, resulting in the creation of exquisite soap bars of unparalleled quality.

INGREDIENT SELECTION: Our commitment to excellence is reflected in our ingredient selection. We meticulously source only the finest elements, including Shea butter, real fruits, pure essential oils, coconut oil, almond oil, castor oil, jojoba oil, mineral clays, and a plethora of other premium ingredients. Each component is carefully chosen to ensure optimal skincare benefits, delivering a luxurious spa experience while remaining environmentally conscious.

FORMULATIONS: All our formulations are thoughtfully developed to provide optimal care and nourishment for the skin, offering a truly indulgent spa-like treatment. Our skincare products are delicately scented with pure essential oils, never relying on synthetic fragrance oils. We steadfastly avoid the use of detergents, harmful synthetic ingredients, palm oil, toxins, and any detrimental chemicals in our skincare range. As part of our unwavering commitment to ethical practices, all our products are vegan-friendly.

LEGAL COMPLIANCE: Purple Sage operates in full compliance with legal requirements and industry standards. We are proud members of the esteemed Guild of Soap & Toiletries Makers, exemplifying our dedication to upholding the highest standards of craftsmanship and professionalism in the industry (<https://gcstm.co.uk>). Furthermore, all our skincare products hold Cosmetic Product Safety Reports (CPSR), which is a mandatory requirement. Rest assured, our products are registered on the UK Cosmetic Products Notification Portal (CPNP), providing you with the assurance of regulatory compliance and product safety.

Partner with Purple Sage, where meticulous artistry, superior ingredients, and legal adherence converge to bring you an exceptional wholesale experience.



WHOLESALE



Our Offer

We extend exclusive wholesale opportunities to independent traders and retail establishments seeking to collaborate with us. For more personalised assistance and inquiries we invite you to reach out to us via email at hello@purplesagesoap.co.uk. Our dedicated team is eager to assist you in any way possible, ensuring a seamless wholesale experience tailored to your specific needs.

Timeframe

To ensure the production of exceptional quality products, we adhere to a minimum curing period of 4 to 8 weeks for all our soaps. Additionally, our other skincare products undergo a curing process of 1 week. This meticulous approach allows us to achieve the utmost excellence in crafting our offerings. Rest assured that during this time, our team is dedicated to nurturing and perfecting each item, resulting in the creation of premium goods that meet our rigorous standards.



Packaging

We take pride in providing an array of eco-friendly packaging options for your wholesale orders. It is important to note that salt soaps, in particular, are susceptible to "sweating" if not stored in an airtight container. Our team is well-versed in recommending suitable packaging solutions that ensure optimal product preservation and presentation. With our commitment to sustainability and your satisfaction in mind, we are here to guide you in selecting the most appropriate packaging for your wholesale needs.

SOAPS

Fruit & Antimicrobial Soap Collection | 2023



Our Soaps consist of the following base ingredients:
Olive Oil, Coconut Oil, Shea Butter, Castor Oil. Glycerin & Water
Made with real fruit, coconut milk & French Clays

Available in:

Mango & Coconut (with Lemon & Orange Essential Oils) – Code: MCFS
Pineapple & Coconut (with Lime Essential Oil) – Code: PCFS
Avocado & Coconut (with Lemon Essential Oil) – Code: ACFS
Dark Berry (with Orange & Lime Essential Oil) – Code: DBFS
Apricot & Cinnamon (with Mandarin Essential Oil) – ApCFS
Rhubarb & Ginger (with Grapefruit essential Oil) – Code: RGFS

Available without essential oils.

Average weight: 100 – 120g per bar

Favour / Mini / Guest / Heart / Flower Shaped Bars available, please see price list

GARDENER'S SOAP

CODE: GS



Our most popular antimicrobial soap. Made with tea tree and lavender essential oil – a pure, clean and fragrant soap.

Average weight: 100 – 120g per bar

Favour / Mini / Guest / Heart / Flower Shaped Bars available, please see price list

SOAPS

Salt Soap Collection | 2023



All salt soaps are made with the following base ingredients:

Coconut oil, Olive oil, Castor oil, Water, Glycerin,
Himalayan Pink Salt, French clays or activated charcoal,

These soaps are cut as 'tall & skinny' soaps and the
approximate weights are between 120 - 150g

Available in:

Lavender - Code: LSS

Rosemary - Code: RSS

Lemon - Code: LESS

Peppermint - Code: PSS

Grapefruit - Code: GSS

Geranium - Code: RGSS

Unscented - HSS

Also available as shaving soap bars

Packaged in greaseproof wrap with silica gel pad - to prevent the soaps from 'sweating'.



SOAPS

Essential Oil Blend Soap Collection | 2023



These soaps are made with the following base ingredients:

Olive oil, coconut oil, shea butter, castor oil, water, glycerin, French clays, botanicals and essential oil blends

Average weights between: 100g - 120g

Available in:

Orange, Geranium & Ylang Ylang - CODE: OGYEYO

Lavender & Bergamot - CODE: LBEO

Mandarin, Black Pepper & Litsea - CODE: MBPLCEO

Peppermint & Lemongrass - CODE: PLEO

Geranium & Patchouli - CODE: GPEO

Unscented - CODE: EOUn

Favour / Mini / Guest / Heart / Flower Shaped Bars available, please see price list

SOAPS

Botanical Collection | 2023



These soaps are made with the following base ingredients:

Olive oil, coconut oil, shea butter, castor oil, water, glycerin, French clays, botanicals and essential oil blends

Average weights between: 120g +

Available in:

Lavender & Tea Tree Oil – CODE: BSC

Available in the following shades:

Pale Green – CODE: BSCPG

Pale Yellow– CODE: BSCPY

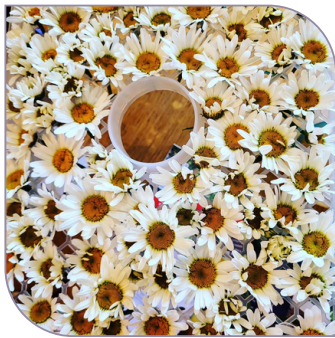
White– CODE: BSCW

Pink– CODE: BSCP

Lilac– CODE: BSCL

Blueberry– CODE: BSCB

Pale orange– CODE: BSCPO



Please note we are currently developing this collection. Please email us for details of shapes and sizes.

Botanicals are home grown in our gardens, hand picked and hand dried (in exceptional circumstances we may use local flower growers). We handcraft the botanical arrangement on the top on the soaps. These soaps are subject to availability.



SOAPS

Dog/ Horse Shampoo Bar Collection | 2023



PLANTAIN DOG BAR

CODE: PDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, green clay & powdered plantain



DANDELION DOG BAR

CODE: DDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, yellow clay & powdered dandelions



NETTLE DOG BAR

CODE: NDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, green clay & powdered nettles



CALENDULA DOG BAR

CODE: CDB

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, yellow clay & powdered calendula petals

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, yellow clay & powdered chamomile flowers

Made with olive oil, coconut oil, shea butter, water, glycerin, neem oil, green clay & powdered sage leaves



Indulge in the remarkable benefits of our neem-infused soaps, specifically formulated to naturally repel fleas and ticks. What sets us apart is our unwavering commitment to the well-being of all animals.

That's why we've chosen not to add any essential oils to our formulations, as we understand the sensitivity of animal skins. Rest assured, our soaps are perfectly suitable for horses as well, catering to their unique needs.

When it comes to presentation, we believe in adding an extra touch of charm to our products. Each soap is lovingly packaged in crimped wrappers, exuding an artisanal appeal that catches the eye. Secured with rustic twine, our packaging not only ensures the preservation of the soap's integrity but also adds a delightful touch of character.

Approximate weight: 90g per bar - Dog Bar
160g per bar - Horse Bar

BATH SALTS

Wholesale Collection | 2023



Welcome to the realm of indulgence and self-care with our exquisite collection of luxury handmade bath salts. Crafted in small batches, we meticulously combine mineral and magnesium-rich, 100% natural ingredients to bring you a bathing experience like no other.

Prepare to immerse yourself in a home spa sensation that will transport you to a world of tranquillity and rejuvenation. Our soothing bath salts are carefully curated to melt away the stresses of the day, allowing you to surrender to a state of pure relaxation. As you soak in the warm embrace of these salts, you'll be enchanted by the captivating aromas and enraptured by the therapeutic benefits of the pure essential oils infused within.

Indulge your senses, embrace the serenity, and give yourself the gift of ultimate relaxation. With our luxury bath salts, your bathing ritual will transcend the ordinary, elevating it to an extraordinary experience that nourishes both body and soul. Unwind, rejuvenate, and let the cares of the world dissolve as you surrender to the blissful embrace of our all-natural bath salts.

Made with Himalayan Pink Salts, Epsom Salts and Dead Sea Salts and fragranced with pure, natural Essential Oils.

Available in the following fragrances:

- Calming Bath Salts with Geranium & Lavender Essential Oils
- Cooling Baths Salts with Peppermint & Geranium Essential Oils
- Energising Bath Salts with Orange & Grapefruit Essential Oils
- Invigorating Bath Salts with Grapefruit & Peppermint Essential Oils
- Soothing Bath Salts with Lavender & Orange Essential Oils
- Uplifting Bath Salts with Lemon & Grapefruit Essential Oils

Available in: 300g Glass Jars with Metal Lids

SAMPLE PACKS

Wholesale Collection | 2023



We are happy to offer a range of discounted sample packs for you to try before committing to a large order. Only one of each pack per customer.

SAMPLE PACK 1:

20 bars of mixed Soap Bars - including our most popular bars

SAMPLE PACK 2:

20 bars of mixed Salt Soap Bars - including our most popular bars

STARTER PACK 1:

30 bars of Soap
15 jars of Bath Salts

STARTER PACK 1A:

30 bars of Salt Soap
15 jars of Bath Salts

STARTER PACK 2:

1 wooden Display Stand
30 bars of Soap
15 jars of Bath Salts

STARTER PACK 2A:

1 wooden Display Stand
30 bars of Salt Soaps
15 jars of Bath Salts

STARTER PACK 3:

15 jars of Bath Salts
10 tins of Dry Clay Face Masks
10 tins of Dry Clay Face Masks with botanicals

PET BUNDLE PACK:

20 bars of medium Herbal Pet Shampoo Bars - mixed
20 bars of large Herbal Pet Shampoo Bars - mixed

WHOLESALE TERMS & CONDITIONS

MINIMUM ORDER QUANTITY

See current price list for prices and quantities.

Please email: hello@puplesagesoap.co.uk

Invoices will need to be paid before the order can be processed. Please be aware this can delay your dispatch date.

Please note our UK Mainland carriage paid order value is £500.00

Carriage cost for all UK Mainland orders under £500.00 is 5% of total order value.

All our products are made in small batches by hand please allow up to 10 working days for dispatch with the exception of soaps, which can take between 4-6 weeks. Depending on busy periods and stock supply, we might be able to dispatch sooner. We shall advise you of an ETA during enquiries.

SAMPLES

Should you wish to try some of our products before placing an order, we will happily send some mini soap samples subject to a small fee, refundable on your next order.

PLACING AN ORDER

At the moment, we take orders only via email. Please use full product names or codes provided in our brochure.

PAYMENT

Orders must be **paid in full** at the time of order and the shipping cost should be paid once your order is ready for delivery.

All orders must be **paid in full** prior to the shipping date.

Wholesale orders are payable via Bank Transfer.

Our bank details will be shown on your invoice.

PRICE

The wholesale price is set in advance, and the retail price suggested is an indicative price based on our own retail website. While this is not mandatory, we kindly ask our stockists, whenever possible, not to sell our products below the recommended price.

SHIPPING

We ship orders with tracked services from Parcel Force or Evri. The shipping rate depends on the weight of the parcel and the destination. We will calculate the total for you once we've received your order.

The products supplied by Purple Sage are delivered at the risk of Purple Sage unless a customer stipulates a special method of delivery. However, liability for the loss of the delivery shall be limited to the replacement of the products, or to a full refund of the invoice value.

DAMAGED GOODS

Should you receive damaged goods please notify us via email within 48 hours. Please include images. All such products will be replaced – according to availability – or they will be refunded. We will cover shipping expenses for any damaged products. To be eligible for a return, we require pictures taken and emailed to us. Your item must be unused and in the same condition that you received it. It must also be in the original packaging.

REFUNDS

Our policy lasts 30 days. If 30 days have gone by since the date of receiving, unfortunately we can't offer you a refund or exchange.

Once your return is received and inspected, we will send you an email to notify you that we have received your returned item. We will also notify you of the approval or rejection of your refund. If you are approved, then your refund will be processed, and a credit will automatically be applied to your credit card or original method of payment, within a certain amount of days. We reserve the right to offer an account credit in substitute of a refund at our discretion, in the form of a code to use against any future purchases.

RETURN SHIPPING

To return your product, you should mail your product to: PURPLE SAGE SOAP COMPANY, SAGE COTTAGE, HAWICK, SCOTTISH BORDERS, TD9 8TJ, United Kingdom

You will be responsible for paying for your own shipping costs for returning your item. Shipping costs are non-refundable. If you receive a refund, the cost of return shipping will be deducted from your refund.

Depending on where you live, the time it may take for your exchanged product to reach you, may vary.

If you are shipping an item over £50, you should consider using a trackable shipping service or purchasing shipping insurance. We don't guarantee that we will receive your returned item.

SHELF LIFE

We produce all-natural products without adding any preservatives so we recommend using our products within 6 months of purchase. However, our handmade soaps will last even longer, but the natural scents of the essential oils may fade with time.

STORAGE

Our products must be kept in a cool and dry environment. Damp and warm conditions can damage handmade soaps, bath bombs and skincare products & packaging. We recommend keeping any off-shelf stock in airtight containers lined with parchment paper. To provide the best storage conditions, we recommend adding a couple of bags of Silica Gel to each container.

DISTRIBUTORS

Please note that at this time Purple Sage is the only approved B2B distributor of Purple Sage Soap Company products.

CUSTOM LABELS

We happy to create custom labelled soap bars for your business, corporate gifts or favours for a wedding or baby shower (set up fee applicable)

Private label: our logo will be replaced with your logo with "made by Purple Sage Soap Company" written below. The sides and the back of the label will remain the same.

Personalised labels for wedding and baby shower favours: the front of the label can be 100% customised (eg.: name of the couple with date or name of the baby with born date) – (set up fee applicable)

OUR HANDMADE PRODUCTS

Please consider that as our products are handmade in small batches, they may vary in size, shape, weight, scent and colour. Natural variations are a beautiful part of our product and should be expected and are not ground for a refund or replacement. We cannot be held responsible for how you store the soaps and how the soaps react due to your storage conditions. Soaps should be stored in a cool, dry and well ventilated space. Salt soaps should be stored in an airtight container with a silica gel pack inside. We recommend that salt soaps should be stored/sold in tins (with silica gel pad), waxed paper or compostable shrink wrapped.

PHOTOGRAPHS

Professional photographs of our products are available for all our stockists to use across websites and social media platforms. Please feel free to download & use any images you like from our website or Instagram





ORDER FORM

CUSTOMER DETAILS	
NAME:	ORDER:
PHONE:	ORDER DATE:
EMAIL:	PAYMENT METHOD:
ADDRESS:	SHIPPING METHOD:
	DATE SHIPPED
	TRACKING:

ITEM CODE	DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT

NOTES

SUBTOTAL	_____
DISCOUNT	_____

SHIPPING CHARGES	_____
GRAND TOTAL	_____



Thank you!

We hope you love our products as much as we do.
Any questions? Please do not hesitate to contact us:

hello@puplesagesoap.co.uk

www.puplesagesoap.co.uk

[@puplesagesoap](https://www.instagram.com/puplesagesoap)
